CONSOLIDATED RENTAL CAR FACILITY CONCESSION AGREEMENT AND FACILITY LEASE

State of Hawaii

Revised 11-26-13

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CONSOLIDATED RENTAL CAR FACILITY CONCESSION AGREEMENT AND FACILITY LEASE

State of Hawaii

THIS CONSOLIDATED RENTAL CAR FACILITY CONCI	ESSION AGREEMENT
AND FACILITY LEASE (hereinafter "Agreement") made as of this	day of, 2013
("Effective Date"), by and between the STATE OF HAWAII, by and	through its Director of
Transportation, hereinafter called the "State," and doing	g business as (INSERT
BRAND/TRADE NAMES), and no other brand or trade names, at one	or more airports within
the State, whose business and/or post office address is	hereinafter called the
"RAC;"	

WITNESSETH:

WHEREAS, State, pursuant to Chapters 171, 261, and 263 of the Hawaii Revised Statutes, is vested with control and jurisdiction over the operation of airports within the State of Hawaii (the "Airports"); and

WHEREAS, State operates said Airports in part to provide for the servicing of aircraft and the comfort, accommodation, and convenience of air travelers; and

WHEREAS, State has solicited bid proposals to operate nonexclusive rental car concessions at the Airports; and

WHEREAS, bid proposals were received from qualified bidders, which were carefully analyzed and fully reviewed, and State determined that RAC was one of the highest responsible bidders and awarded this Agreement to RAC to operate a rental car concession on a nonexclusive basis; and

WHEREAS, RAC desires to secure and enter into this Agreement in accordance with the terms and conditions contained herein and undertake to provide adequate facilities and services of the type and character required by the State to meet the needs of air travelers, passengers, and visitors at, and customers and users of, the Airports; and

WHEREAS, in conjunction with its nonexclusive rental car concession, RAC desires to lease certain premises in the hereinafter defined single site Consolidated Facility;

WHEREAS, State desires to enter into this Agreement to make available rental car concession services to passengers at the Airports and throughout the hereinafter defined Airports Consolidated Rental Car System;

WHEREAS, the Consolidated Facility is one of a number of consolidated rental car facilities in the Airports Consolidated Rental Car System.

NOW, THEREFORE, State and RAC, for and in consideration of the premises, and of the terms, covenants, and conditions hereafter contained to be kept and performed by State and RAC, respectively, DO HEREBY AGREE AS FOLLOWS:

ARTICLE I. DEFINITIONS

- A. "**Agreement**" means a Consolidated Rental Car Facility Concession Agreement and Facility Lease for a nonexclusive rental car concession together with a lease of certain premises within the Airports Consolidated Rental Car System.
- B. "Airport Customers" means a Person that rents, picks up, or enters into a written agreement for the rental of an Automobile from RAC either (i) at the Airports, or (ii) at a location other than the Airports if, and only if, Common Use Transportation Systems are used to transport such customer to and from the consolidated rental car facilities comprising the Airports Consolidated Rental Car System.
- C. "Airports Consolidated Rental Car System" means all consolidated rental car facilities and related improvements at the Airports.
- D. "AST" means a storage tank used exclusively to store heating oil, gasoline, used oil or such other items as are permitted under applicable laws in connection with the Concession at the Consolidated Facility and/or the Premises.
- E. "Automobile" means a non-chauffeured, self-propelled motor vehicle moving on four wheels for passenger transportation with a maximum capacity of fifteen (15) passengers (including driver). U-haul, freight or cargo trucks, trailers and motor homes do not qualify and shall not be rented or stored on the Premises.
- F. "**Bond Documents**" means the documents and authorizations relating to the issuance, financing, investment, application, and retirement of the Bonds, including, without limitation the Bond Indenture, all as supplemented and amended from time to time.
- G. "**Bond Indenture**" means Indenture of Trust dated _______, 2013, between the Department of Transportation of the State of Hawaii, and _______, as Trustee, securing the Department of Transportation of the Bonds.
- H. "Bonds" means the State of Hawaii Customer Facility Charge Senior Lien Revenue Bonds, Series 2013 and all additional bonds of the State issued in connection with the Airports Consolidated Rental Car System from time to time.
- I. "CFC" or "Customer Facility Charge" means those fees to be imposed by the CFC Statute and collected by RAC from Airport Customers that rent or otherwise enter into a similar arrangement for the use of an Automobile with RAC, as such fee may be determined by the State prior to, subsequent to, or during the term of this Agreement (which shall include any and all adjustments of such fee) for the benefit of the State and for any lawful purpose as determined by the State to include, but not to be limited to, the planning, design, construction, renovation, repair, operating and maintenance costs of existing and future facilities and Common Use Transportation Systems that are allocable or attributable to the operations of the Airports Consolidated Rental Car System.

- J. "CFC Statute" means the provisions of section 261-7, HRS, which authorize rental motor vehicle customer facility charges on rental motor vehicle customers, as described therein and as the same may be amended.
 - K. "City" means the City in which the Consolidated Facility is located.
- L. "Common Use Transportation Expenses" means any and all costs incurred by the State in connection with or otherwise relating to the operation, maintenance, and repair of the Common Use Transportation Systems maintained as part of the Airports Consolidated Rental Car System, and including, specifically and without limitation, the capital cost of acquisition of buses, bussing systems, trolleys and other vehicles (other than _______) related thereto.
- M. "Common Use Transportation System" or "CUTS" means the common use transportation system described in Article X.J. (Common Use Transportation System) hereto.
- N. "Concession" means the right and obligation to operate a nonexclusive concession on the Premises for the rental or other similar use of Automobiles, subject to the terms of this Agreement.
- O. "Concession Agreement and Facility Lease Documents" means all of the following: (1) Notice to Bidders, (2) Instructions to Bidders, (3) Bid Intent Package, including the Notice of Intention to Bid, (4) the Bid Proposal Package, including the Bid Proposal, (5) this Agreement, (6) Concession Bond, (7) Performance Bond, and (8) any and all other appropriate documents and attachments.
- P. "Concession Fee" means an amount equal to the Minimum Annual Guaranteed Fee (MAG) plus the amount, if any, by which ten percent (10.00%) of the Gross Receipts for such RAC Agreement Year exceed the MAG.
- "Concession Recovery Fee" means a separate statement of and charge for the Concession Fee on customer invoices or rental agreements, which is not required but will not be prohibited by the State, provided that such Concession Recovery Fee meets all of the following conditions: (a) such Concession Recovery Fee is permitted by the laws of the State and all other applicable laws, including, without limitation, the requirements of the United States Federal Trade Commission, as in effect from time to time, as well as any commitment to or contractual obligation by RAC with the Attorney General of the State or any group of State Attorneys General; (b) such Concession Recovery Fee shall be titled "Concession Recovery Fee", "Concession Recoupment Fee", or such other name as is first approved by the State in writing; (c) the Concession Recovery Fee must be shown on the customer rental car agreement and invoiced with other RAC charges (i.e. "above the tax line"); (d) the Concession Recovery Fee as stated on the invoice and charged to the customer shall be no more than eleven and eleven one hundredths of a percent (11.11%) of Gross Revenues (and specifically included in Gross Revenues for purposes of this calculation the Concession Recovery Fee); (e) RAC shall neither identify, treat, or refer to the Concession Recovery Fee as a tax or levy, nor state or imply that the State is requiring the pass-through or collection of such Concession Recovery Fee; and (f) RAC shall not pass through, unbundle, or list any fees (other than a Concession Recovery Fee,

vehicle license fee payable to the State or the City, and CFC) as a separate item on its customer invoices, except with the State's prior written approval in each instance.

- R. "Consolidated Facility" means the single site consolidated rental car facility identified in <u>Exhibit A-1</u> hereto and including the Consolidated Facility Property and the Consolidated Facility Improvements (which include the QTA).
- S. "Consolidated Facility Improvements" shall have the meaning set forth in Article VI.A. (Consolidated Facility Improvements) hereof as further described in <u>Exhibit A-3</u> hereto.
- T. "Consolidated Facility Plans" shall have the meaning set forth in Exhibit A-4 hereto.
- U. "Consolidated Facility Property" shall have the meaning set forth in <u>Exhibit A-</u> <u>2</u> hereto.
- V. "Consolidated Facility Substantial Completion" shall have the meaning set forth in Article VI.A.3. (RAC Construction) hereof as further described in **Exhibit A-5** hereto.
- W. "Contingent Rent" means an amount equivalent to the sum of: (i) RAC's Proportionate Share of any and all of the Minimum Annual Requirement and related costs on the Bonds used to fund the Airports Consolidated Rental Car System, for the applicable payment period under this Agreement; (ii) RAC's Proportionate Share of Operating Expenses and Impositions; and (iii) any and all other costs and expenses for which RAC is expressly responsible or liable for under this Agreement.
- X. "Contract Day" means, with respect to rentals of Motor Vehicles, up to a 25-hour period (or fraction thereof) for the first Contract Day, and successive 24-hour periods (or fractions thereof) for each successive Contract Day.
 - Y. "County" means the County in which the Consolidated Facility is located.
- Z. "DCAB" means the State of Hawaii, Disability and Communication Access Board.
- AA. "**Debt**" means a specified sum of money owed to the State for which the period granted for payment has expired.
- BB. "**Default Rate**" means the rate of ______ percent (__%) per annum, compounded daily, unless a lesser interest rate shall then be the maximum rate permissible by Law with respect thereto, in which event said lesser rate shall be the Default Rate.
 - CC. "Department" means the Department of Transportation of the State of Hawaii.
- DD. "**Director**" means the Director of Transportation, Department of Transportation, State of Hawaii, or the Director's designated representative.

- EE. "Disadvantaged Business Enterprises" or "DBE" means a for-profit small business concern (1) that is at least fifty-one percent (51%) owned by one or more individuals who are socially and economically disadvantaged, or, in the case of a corporation, one in which at least fifty-one percent (51%) of the stock is owned by one or more such individuals; (2) whose management and daily business operations are controlled by one or more of the socially and economically disadvantaged individuals who own it; and (3) that is certified by the State of Hawaii, Department of Transportation, as a Disadvantaged Business Enterprise.
- FF. "**Discount Rate**" means the rate of interest equal to the average interest rate for United States treasury bills with a remaining term most closely approximating one-half (1/2) of the remaining scheduled Term of this Agreement, determined as of the date for which such Discount Rate is to be first applied hereunder.
- GG. "Eligible Costs" mean those costs and expenses which may be paid with CFCs as described in and authorized by the CFC Statute, as the same may be amended. [Notwithstanding any future amendments to the CFC Statute, the Eligible Costs shall always include the Minimum Annual Requirement, all financing costs for the Airports Consolidated Rental Car System and the Operating Expenses.] [NEEDS TO BE DISCUSSED]
- HH. "Expiration Date" means (a) the later to occur of (i) the thirtieth (30th) anniversary of the Payment Commencement Date or (ii) the retirement of all Bonds or (b) an earlier termination as provided in this Agreement; provided, however, that in no event shall the Expiration Date be later than the sixty fifth (65th) anniversary of the Effective Date.
- II. "FAA" means the United States Federal Aviation Administration, or its successor agency.
- "Gross Receipts" means all revenues paid or due to RAC arising out of or in connection with its operations at the Airports, including, without limitation: (a) all time and mileage revenues, fuel reimbursement revenues and all revenues from the sale of personal accident insurance, or any insurance of a similar nature; (b) all concession recovery fees; and (c) all other revenues paid or due to RAC arising out of or in connection with its operations at the Airports. Gross Receipts shall not include: (i) amounts of any federal, State of Hawaii, or municipal taxes; (ii) CFCs collected by RAC; (iii) amounts for credits, refunds, or adjustments to customers for transactions made at the Airports at the time of, or prior to, the close-out of the rental transaction and shown on the customer contract (without mark-up or additional fees); (iv) sums received by RAC for damage to Automobiles or RAC's property or premises, or from loss, conversion, or abandonment of Automobiles (without mark-up or additional fees) (v) sums received by reason of RAC's disposal of personal property (capital assets) (without mark-up or additional fees); (vi) sums received by RAC from its customers for traffic tickets, parking tickets, highway tolls, towing charges, impound fees, and other similar governmental fines and charges actually paid by RAC on behalf of such customers (without mark-up or additional fees); and (vii) sums received by RAC for pass-through charges collected by RAC from its customers with respect to damage repair, parts replacement, and extraordinary cleaning of vehicles, and towing and transporting of damaged vehicles, rented by such customers, and replacement of keys for such vehicles (without mark-up or additional fees). The retroactive adjustment by RAC of Gross Receipts designated as volume discounts or rebates, corporate discounts or rebates, or any other

designation of any nature, or for any purpose, is prohibited. RAC shall not be credited with nor allowed to have any reduction in the amount of the Gross Receipts which results from any arrangements for a rebate, kickback, or hidden credit given or allowed to any customer; provided, however, that RAC may allow customary discounts on sales of commodities and products to its own employees and to volume purchasers pursuant to Article X.A (Quality and Price Control) hereof.

- KK. "Ground Rent" shall have the meaning set forth in Exhibit B-2 hereto.
- LL. "HRS" means Hawaii Revised Statutes.
- MM. "**Impositions**" mean any and all charges, assessments, taxes, and other fees which are charged, assessed, or otherwise imposed upon the Airports Consolidated Rental Car System by any private or public authority.
- NN. "Minimum Annual Guaranteed Fee" or "MAG" means that amount referred to as the MAG set forth in RAC's Bid Proposal Package, including the Bid Proposal. The MAG shall not include any Ground Rent, Contingent Rent or RAC's share of Operating Expenses.
 - OO. "Minimum Annual Requirement" means ______.
- PP. "Off-Airport Rental Car Company" means a rental car company that (i) is a party to a valid Agreement with the State, and (ii) picks up Airport Customers at a consolidated rental car facility within the Airports Consolidated Rental Car System for the purpose of renting them an Automobile.
- QQ. "On-Airport Rental Car Company" means a rental car company that (i) is a party to a valid Agreement with the State, and (ii) is operating its rental car concession on site at a consolidated rental car facility within the Airports Consolidated Rental Car System.
- RR. "Operating Expenses" mean any and all costs and expenses incurred in operating and maintaining the Airports Consolidated Rental Car System which includes, but is not limited to, the Common Use Transportation Expenses.
- SS. "Payment Commencement Date" means the earlier of: (i) the day on which RAC commences operation of its Concession at the Premises, or (ii) one year following the RAC Access Date.
- TT. "**Percentage Fee**" means an amount equal to ten percent (10%) of RAC's Gross Receipts to the extent such amount is in excess of the applicable MAG.
- UU. "Performance Deposit" means the sum of _____ and No/100 Dollars (\$______.00), subject to application and adjustment as provided in Article VII.A. (Performance Deposit) hereof.
- VV. "**Premises**" means and includes all those areas described in Article III (Premises) of this Agreement, which may be amended from time to time, and which State authorizes and makes available for use by RAC for purposes of the Concession.

- WW. "QTA" means the quick-turnaround area of the Consolidated Facility Improvements used by RAC for washing, cleaning, fueling and light maintenance of RAC's Automobiles.
- XX. "RAC" means the entity identified above to whom this Agreement is awarded and who enters into this Agreement with the State in accordance with such entity's Bid Proposal as set forth in the Concession and Facility Lease Documents.
- YY. "RAC Access Date" means the date on which the State authorizes RAC to access the Consolidated Facility for the purpose of commencing construction of the RAC Improvements; provided, however, that the RAC Access Date shall not be prior to the date on which the Consolidated Facility is reasonably available for the commencement of construction of the RAC Improvements.
- ZZ. "RAC Agreement Year" means the twelve (12) month period commencing on the Payment Commencement Date and each subsequent 12-month period falling wholly or partly within the Term.
- AAA. "RAC Consortium" means RAC, together with the other concessionaires operating and occupying a portion or portions of the Consolidated Facility from time to time pursuant to valid Agreements.
- BBB. "RAC Delay" means any delay attributable to the acts or omissions of RAC or RAC's officers, agents, employees, contractors, consultants, sub-RACs, or licensees from time to time.
- CCC. "RAC Improvement Plans" shall have the meaning set forth in Article VI.A.7. (Construction of RAC Improvements) hereof.
- DDD. "**RAC Improvements**" shall have the meaning set forth in Article VI.A.7. (Construction of RAC Improvements) hereof.
- EEE. "RAC Improvement Substantial Completion" shall have the meaning set forth in Article VI.A.7. (Construction of RAC Improvements) hereof.
- FFF. "RAC's Proportionate Share" shall be a function derived primarily by comparing the square footage of the Premises against the square footage of all consolidated rental car facilities in the Airports Consolidated Rental Car System, as more fully described in Exhibit B-3 hereto. The State shall promptly provide written notice to RAC of any change to RAC's Proportionate Share and such change shall be effective upon the provision of such notice.
 - GGG. "State" means the State of Hawaii, by and through its Director of Transportation.
- HHH. "**Term**" means the period commencing from the Effective Date up to and including the Expiration Date.

- III. "Transportation Security Administration" or "TSA" means the United States, Department of Homeland Security, Transportation Security Administration, or its successor agency.
 - JJJ. "Trustee" means ______, as trustee under the Bond Indenture.

ARTICLE II. CONCESSION AGREEMENT AND FACILITY LEASE

- A. <u>Concession</u>. This Agreement sets forth the obligations and privileges of RAC with respect to the operation of the nonexclusive Concession from the Consolidated Facility.
- B. Facility Lease. This Agreement sets forth the obligations and privileges of RAC with respect to the use and occupancy of the Premises at the single site Consolidated Facility. In the event RAC's Concession rights granted by the State hereunder are terminated (as provided in Article XIII (Termination or Transfer By State) hereof or any other provision of this Agreement) or is not extended or renewed as provided in Article IV.E. (Option to Require Re-Bidding; No Assurance of Continued Participation) hereof, RAC and the State agree that this Agreement shall terminate as of the expiration of the Concession, and no further action or document shall be required.

ARTICLE III. PREMISES

The State, for the Term, and for and in consideration of the rentals, fees, and other charges to be paid by RAC, as prescribed and set forth herein, and upon the agreements, covenants, promises, provisions, requirements, restrictions, terms, and conditions as are hereinafter more particularly set forth, all on the part of RAC to be kept, observed, and performed, does hereby grant, demise and let unto RAC, and RAC does hereby lease and hire from the State, the exclusive right to occupy and use that certain space within the single site Consolidated Facility, as shown and delineated in **Exhibit B-1**, attached hereto and made a part hereof, and hereinafter referred to as the "**Premises**." Subject to the conditions and provisions in this Agreement, RAC shall also have the right to the nonexclusive use of the common areas of such Consolidated Facility which are those areas not reserved by the State or demised to another party.

ARTICLE IV. TERM

A. <u>Term.</u> The term of this Agreement shall be from the Effective Date up to and including the Expiration Date, unless sooner terminated in accordance with the terms and provisions hereof; provided, however, that the Concession granted herein is subject to the terms of Article IV.E. (Option to Require Re-Bidding; No Assurance of Continued Participation) below. In the event the Concession is not extended after a rebid as provided in Article IV.E. (Option to Require Re-Bidding; No Assurance of Continued Participation) hereof, the State shall have the right to terminate this Agreement upon not less than thirty (30) days' written notice to RAC as provided in said Article IV.E. (Option to Require Re-Bidding; No Assurance of Continued Participation).

B. Holdover.

- 1. <u>State's decision</u>. The State may, but shall not be obligated to, permit RAC to holdover on or at the Premises beyond the expiration of this Agreement, subject to the terms and conditions set forth herein. In making its decision on whether to permit such a holdover, the State shall consider any circumstances impacting thereon, including, without limitation: (1) the benefits and costs to the State of permitting such a holdover, (2) conditions under which a delay in placing the Concession out to bid could result in greater revenue to the State, (3) the potential revenue loss resulting from a gap in the provision of the Concession services, (4) renovations of the Airports terminal complexes affecting the Concession, and (5) the potential disruption and adverse impact on the State's overall concession program at the Airports. The State will notify RAC in writing of the State's offer of a holdover tenancy. Within thirty (30) days of receipt of the State's notice, RAC shall notify the State in writing as to RAC's acceptance of said holdover tenancy. If RAC fails to so notify the State in writing within said thirty (30) day period, RAC shall be deemed to have rejected the State's offer of holdover tenancy.
- 2. <u>Holdover time period</u>. The State, in its sole discretion, may permit RAC to hold over and operate from, at and upon the Premises, for a period of time not exceed one (1) year from the Expiration Date.

3. Holdover terms.

- a. <u>Month-to-month tenancy</u>. If the State permits RAC to holdover on or at the Premises, such a holding over shall not be deemed a renewal or extension of this Agreement but shall create a month-to-month tenancy on the same terms and conditions of this Agreement in effect immediately prior to the commencement of the holding over (hereafter the "**Holdover Start**"), unless modified as deemed necessary by the State. Such modifications may include, but are not limited to, RAC's obligation to (1) pay to the State the rents, fees and charges in effect at the Holdover Start, (2) furnish a sufficient Concession Bond and adequate insurance coverage in accordance with the terms of this Agreement in effect at the Holdover Start and (3) provide defense, indemnity and liability protection to the State as required by the terms of this Agreement in effect at the Holdover Start.
- b. <u>Modifications</u>. RAC's obligation to pay the rents, fees and charges in effect at the Holdover Start shall, at a minimum, be modified as follows: the State may upon thirty (30) days prior written notice, after the Holdover Start, increase or otherwise amend the rents, charges and fees payable by RAC to the State. RAC's obligation to furnish a sufficient Concession Bond and adequate insurance coverage shall continue and extend no less than one (1) year from the Holdover Start and shall be renewed in the same manner, if deemed necessary by the State, upon expiration of such one-year period.
- C. <u>Surrender of the Premises</u>. At the expiration or earlier termination of this Agreement, RAC shall return the Premises in good condition and repair, subject to ordinary wear and tear, and RAC shall remove all personal property, trade fixtures, and equipment, if any, of RAC (but excluding the RAC Improvements, unless otherwise directed by the State) from the Premises prior to Expiration Date or earlier termination. RAC shall repair any and all damage to the Premises caused by RAC's removal of the personal property, trade fixtures, and equipment,

if any. All such removal and repair required of RAC pursuant to this Article IV.C (Surrender of the Premises) shall be at RAC's sole cost and expense. If RAC fails to remove any items required to be removed by RAC hereunder or fails to repair any resulting damage prior to or within ten (10) days after Expiration Date or earlier termination of this Agreement, then the State may (but shall not be obligated to) remove said items, and repair any resulting damage, and RAC shall pay the cost of any such removal and repair, together with interest thereon at the Default Rate from and after the date such costs were incurred until receipt of full payment therefor. RAC shall also furnish to the State (as to existing RAC Improvements if not previously delivered to the State), and the State shall have the right to use, a full set of the "as-built" plans and specifications for all RAC Improvements, and all final reports prepared by or for RAC on the environmental or physical condition of the Premises.

- D. Reversion to the State. On the Expiration Date or upon any earlier termination of this Agreement or RAC's right to possession of the Premises under this Agreement, fee simple title to all RAC Improvements therein, to the extent not theretofore vested in the State pursuant to the terms of this Agreement, shall revert to the State without the necessity of any further action by either party hereunder; provided, however, that upon the State's request, RAC shall execute and deliver to the State (in recordable form) all documents necessary to evidence such conveyance, including, without limitation, a bill of sale. RAC shall deliver to the State RAC's executed counterparts of any service and maintenance contracts that are in RAC's possession and are then affecting the Premises and RAC Improvements, true and complete maintenance records for the Premises and RAC Improvements, all original licenses and permits then pertaining to the Premises and RAC Improvements, permanent certificates of occupancy then in effect for the Premises and RAC Improvements, and all assignable warranties and guarantees then in effect which RAC has received in connection with any work or services performed or equipment installed in the Premises and RAC Improvements, together with a duly executed assignment of any of the foregoing to the State (but as to any service and maintenance contracts, only to the extent the State requests assignment), and all financial reports, documents, books, and records whatsoever relating to the maintenance or condition of the Premises and RAC Improvements.
- E. Option to Require Re-Bidding; No Assurance of Continued Participation. Notwithstanding anything herein to the contrary, the State shall have the right and option, to be exercised in its sole and absolute discretion, to require the re-bidding of this Agreement as to the Concession rights granted hereunder once every ten (10) years during the Term hereof, and, in such event, RAC may be required to re-bid for the rights and license granted hereunder as part of the State's then-applicable public bidding process therefore (and, in the event that RAC elects not to re-bid as aforesaid, the State shall be entitled in such instance to terminate this The terms of such re-bidding may include, without limitation, a modified Minimum Annual Guaranteed Fee, a modified Percentage Fee, a modified definition of "Gross Receipts" hereunder, a modified Ground Rent, a modified Contingent Rent, and such other terms as the State shall deem appropriate. RAC hereby acknowledges and agrees that the State has advised RAC of the State's right and option to require the periodic rebidding of this Agreement as aforesaid, and RAC further acknowledges that the State has not given RAC any assurances that RAC will be given the opportunity to continually participate in the Consolidated Facility or the Airports Consolidated Rental Car System pursuant to this Agreement. In the event that RAC is outbid in connection with any such periodic re-bidding, the State shall have the right to terminate this Agreement upon not less than thirty (30) days' written notice to RAC. In the event

that RAC is a successful bidder in any such periodic re-bidding, RAC and the State shall execute a written amendment to this Agreement confirming the modified terms and provisions applicable hereto.

F. Reconstitution of On-Airport Rental Car Companies. Notwithstanding anything herein to the contrary, in the event that any On-Airport Rental Car Company from time to time ceases to operate at the Consolidated Facility at any time during the Term hereof, the State shall have the right to advertise for bids from qualified rental car companies not then operating in the Consolidated Facility, to operate from such On Airport Rental Car Company's space. In the event no bid is accepted, the available counter space, back office space, ready/return parking spaces, Automobile storage spaces, QTA space, and vehicle staging areas, may be reallocated by the State among the remaining On-Airport Rental Car Companies based upon their respective market share percentages, or as such remaining On-Airport Rental Car Companies may otherwise agree, but subject in all cases to the prior review and approval of the State. Further, the State reserves the right to periodically reallocate counter space, back office space, ready/return parking spaces, Automobile storage spaces, QTA space, and vehicle staging areas in accordance with the guidelines set forth in **Appendix 1** attached hereto and made a part hereof.

ARTICLE V. RAC PAYMENTS

- A. <u>Payments</u>. Except for payments to the Trustee explicitly authorized herein, RAC shall pay or remit to the State, or the State's designee, without notice or demand, as and for the privilege and use of the Consolidated Facility, for and during the term of this Agreement, free from any and all claims, deductions, or set offs against State, and at such times and in such manner as hereinafter provided for the term of the Concession, as applicable, the Ground Rent, the Contingent Rent, the Concession Fee, the Debt Service Deficiency Payment, the Supplemental Deficiency Consideration, the CFCs and any and all other fees, charges, and payments due under this Agreement.
- B. Ground Rent. Ground Rent for the Premises shall be payable commencing on the Payment Commencement Date and thereafter during the Term in accordance with the terms and provisions of **Exhibit B-2** attached hereto and made a part hereof. Ground Rent shall be payable in monthly installments in advance equal to one twelfth (1/12) of the applicable annual amount, commencing on the Payment Commencement Date and on the first day of each and every calendar month of the Term thereafter; provided, however, if the Payment Commencement Date is not the first day of any calendar month or the Expiration Date is not the last day of any calendar month, the monthly installment of Ground Rent for such month shall be adjusted ratably (based on the number of days of such month within the Term). The Payment Commencement Date shall be established and set forth in a confirmation to be executed by the parties.

C. Contingent Rent.

1. <u>Condition requiring payment</u>. In addition to the Ground Rent payable by RAC hereunder, if any, RAC shall pay Contingent Rent; provided, however, that Contingent Rent shall only be payable by RAC hereunder to the extent that (i) total CFC collections for the applicable payment period hereunder are less than the total amount of Contingent Rent attributable to such payment period, and (ii) funds then contained in the CFC Revenue Fund (as

such term is defined in the Bond Documents) are insufficient to pay the remainder of such Contingent Rent for the applicable payment period. Any and all Contingent Rent shall be paid by RAC as and when the same becomes due and payable hereunder without set-off, deduction, credit, or discount. In the event that a rental car concessionaire fails to make a Contingent Rent payment within the time period provided herein, and the amount of such failure exceeds the amount available to the State under the performance deposit of such concessionaire, State shall provide notice of such underpayment to RAC and all other On-Airport Rental Car Companies and Off-Airport Rental Car Companies and RAC and all other On-Airport Rental Car Companies and Off-Airport Rental Car Companies shall be jointly and severally liable for such amount, which shall be due and payable ten days after notice of such failure. Such sums shall be deemed additional rent hereunder.

- 2. Contingent Rent Estimate. The State shall, within a reasonable time following the Effective Date hereof, and as soon as reasonably possible after the commencement of each RAC Agreement Year thereafter, provide RAC with a statement of the estimated monthly installments of Contingent Rent which will be due for the remainder of such initial or subsequent RAC Agreement Year under this Agreement, as the case may be (the "Contingent Rent Estimate"). Such Contingent Rent Estimate shall be based on, among other things, the estimated or forecasted number of Contract Days for such RAC Agreement Year under this Agreement, and shall be projected to be sufficient, together with the estimated or forecasted CFC Collections for such RAC Agreement Year hereunder, to enable the State to cover Minimum Annual Requirements, Operating Expenses, Impositions and the other components of Contingent Rent hereunder. RAC shall pay to the Trustee, concurrently with its monthly payment of Ground Rent to the State as provided in Article V.B. (Ground Rent) above, the estimated monthly installment of Contingent Rent for the RAC Agreement Year in question as set forth in such Contingent Rent Estimate.
- Debt Service Shortfall. On the thirtieth (30th) day prior to any Record 3. Date (as defined in the Bond Indenture), or, if such date is not a business day, on the next succeeding business day, the Trustee shall calculate the amount of the related interest and/or principal payment (the "Debt Service Payment") and shall compare such Debt Service Payment to the amounts on deposit and available for payment thereof (the "Available Funds"). If the Available Funds, together with the scheduled estimated monthly installment of Contingent Rent under this Agreement and the other Agreements, is insufficient to pay the Debt Service Payment in full, the Trustee shall provide RAC a statement indicating (i) the total amount of such principal or interest payment, (ii) the total CFC collections received by the Trustee or the Department, as the case may be, and attributable to such period, and (iii) the available balance of the CFC Revenue Fund for such period (the "Debt Service Deficiency Statement"). Upon receipt of a Debt Service Deficiency Statement, RAC shall pay to Trustee, promptly, but in no event more than 10 days after the Trustee sends the Debt Service Deficiency Statement, RAC's Proportionate Share of any deficiency in Available Funds when compared to the forthcoming Debt Service Payment (a "Debt Service Deficiency Payment"). In the event that a rental car concessionaire fails to make a Debt Service Deficiency Payment within the time period provided above, and the amount of such failure exceeds the amount available to the State under the performance deposit of such concessionaire, State shall provide notice of such underpayment to RAC and all other On-Airport Rental Car Companies and Off-Airport Rental Car Companies and RAC and all other On-Airport Rental Car Companies and Off-Airport Rental Car Companies

shall be jointly and severally liable for such amount, which shall be due and payable ten days after notice of such failure. Such sums shall be deemed additional rent hereunder.

- Contingent Rent Statement. As soon as reasonably practicable following the end of each RAC Agreement Year during the Term hereof, the State shall provide RAC with a statement (the "Contingent Rent Statement") indicating (i) the total amount of the Minimum Annual Requirement, Operating Expenses, Impositions, and related costs attributable to such calendar year, (ii) the total CFC collections received by Trustee or the Department, as the case may be, and attributable to such calendar year, and (iii) the available balance of the CFC Revenue Fund for such calendar year. If such Contingent Rent Statement indicates that the total amount of the Minimum Annual Requirement, Operating Expenses, Impositions, and related costs for such calendar year exceeds the sum of (A) the total amount of CFC Collections attributable to such calendar year, plus (B) the then-available CFC Revenue Fund sums for such calendar year applied thereto, plus (C) any Debt Service Deficiency Payment actually paid by RAC, RAC shall pay to the Trustee or the Department, as the case may be, any such deficiency (herein, a "Supplemental Deficiency Consideration") within sixty (60) days after RAC receives the Contingent Rent Statement for such calendar year, and such sums shall be deemed additional rent hereunder. Any such Supplemental Deficiency Consideration which remains unpaid from and after such 60-day period shall bear interest at the Default Rate hereunder from the date due until paid. If such Contingent Rent Statement indicates that the total amount of the Minimum Annual Requirement and related costs for such calendar year is less than the total amount of CFC collections attributable to such calendar year, the State may apply such excess CFC collections, at the State's discretion, first to other Eligible Costs and then as otherwise permitted under the terms and provisions of the CFC Statute or the Bond Documents, as the case may be. The CFCs generally and CFC collections specifically shall be governed by the provisions hereof and the CFC Statute. The State and RAC hereby acknowledge that under each Agreement between each concessionaire, and the State, each concessionaire will be required to pay its share of any Supplemental Deficiency Consideration payable hereunder directly to the Trustee or the Department, as the case may be, and the State, without limitation of the State's other rights and remedies hereunder for the non-payment of any such Supplemental Deficiency Consideration or other sums, and without limitation or modification of the liability of RAC and each such concessionaire for the payment of such Supplemental Deficiency Consideration or other sums hereunder, hereby agrees to accept payment of such Supplemental Deficiency Consideration from each such concessionaire.
- D. <u>Concession Fee</u>. In addition to the Ground Rent and the Contingent Rent payable by RAC hereunder, RAC shall also pay a Concession Fee equal to the Minimum Annual Guaranteed Fee (MAG) plus the Percentage Fee, if applicable, as hereinafter provided:
- 1. <u>MAG Payment</u>. RAC shall pay to the State or its designee on the Payment Commencement Date and on the first day of each calendar month thereafter during the Term, in equal monthly installments in advance, without demand, setoff, reduction, or credit, an amount equal to one-twelfth (1/12) of the MAG applicable for the RAC Agreement Year in which such month falls. The MAG for the first RAC Agreement Year is set forth in <u>Exhibit B-4</u>. The MAG for each RAC Agreement Year thereafter shall be eighty-five percent (85%) of [the Concession Fee][the greater of the MAG or the Percentage Fee] due to the State from RAC hereunder for the previous RAC Agreement Year. The MAG shall be adjusted ratably for any partial RAC

Agreement Year (based upon the number of days in the year falling within the Term). If the MAG is not determined at the time a payment is required, then RAC shall continue to pay installments at the rate last payable until the actual amount is determined, at which time (i) RAC shall pay any excess MAG owed (but in no event later than ten (10) days after the State's request), or RAC shall be entitled to a credit against the next MAG owed in the amount of any excess paid, and (ii) the monthly installment shall be readjusted to be one- twelfth (1/12) of the actual MAG.

- Percentage Fee. With respect to each RAC Agreement Year, in addition to the MAG payable hereunder, RAC shall pay to the State or its designee, to the extent, if any, that such amount exceeds the MAG applicable to such RAC Agreement Year, an amount equal to ten percent (10%) of Gross Receipts for such RAC Agreement Year. On or before the twentieth (20th) day of each calendar month during the Term (other than the month in which the Payment Commencement Date falls), and on or before the twentieth (20th) day of the calendar month immediately following the expiration or other termination of this Agreement, RAC shall pay to the State or its designee the amount, if any, by which (i) ten percent (10%) of Gross Receipts for the period from and after the commencement of such RAC Agreement Year through and including the last day of the calendar month immediately preceding the month during which said payment is required to be made exceeds, (ii) the sum of the installments of MAG paid for such period. An example of such payments is shown on Exhibit C attached hereto. If an RAC Agreement Year ends on a date other than the last day of a calendar month, and Gross Receipts are not calculated separately for that portion of the month falling in each RAC Agreement Year, then Gross Receipts for such calendar month shall be prorated and included in Gross Receipts for each of the RAC Agreement Years in which such calendar month falls based on the number of days in such month falling within the particular RAC Agreement Year. If the Annual Report (as hereinafter defined) of Gross Receipts required pursuant to Article V.F.6.b. (Annual report deadline) hereof shows that the additional Percentage Fee is owed, because the Percentage Fee attributable to the RAC Agreement Year or partial RAC Agreement Year to which the statement of Gross Receipts applies exceeds the amount of all payments theretofore made by RAC to the State in respect of the Percentage Fee for such RAC Agreement Year or partial RAC Agreement Year, then RAC shall pay the balance of the Percentage Fee owed to the State concurrently with the submission of said Annual Report. If the Annual Report shows that RAC has overpaid the Percentage Fee, then the State shall credit the amount of such overpayment against installments of the Percentage Fee next coming due and payable hereunder until exhausted (provided, if this Agreement has then expired or otherwise terminated, the State or its designee shall refund such overpayment within sixty (60) days following the State's receipt of such Annual Report).
- E. <u>CFC Collections</u>. The State adopted the CFC Statute imposing a CFC on rental car customers at the Airports and for customers of rental car companies away from the Airports but whose customers benefit from the use of a car rental facility or service at the Airports. The CFC Statute may be amended as needed and approved from time to time by the State. RAC's obligations with respect to CFCs hereunder shall be in addition to, and not in substitution for, RAC's obligations for Ground Rent, Contingent Rent, the Concession Fee and other charges.
- 1. RAC shall be required to collect the CFC in accordance with the terms and provisions of the CFC Statute, the Bond Documents and this Agreement. RAC shall promptly remit to the Trustee (or, if so directed by the Department, the Department) the CFCs required to

be charged, and at the times required, under the CFC Statute, the Bond Documents, and this Agreement, as the case may be (regardless of whether such amounts are actually collected), and shall provide written confirmation thereof to the State. A true and correct copy of the CFC Statute, as such CFC Statute exists as of the date hereof, is attached as **Exhibit I** hereto and made a part hereof.

- On or before the twentieth (20th) day of each calendar month during the 2. Term (provided, however, with respect to the month in which the Commencement Date falls, RAC may furnish such report at the time its next monthly report is due), and on or before the twentieth (20th) day of the calendar month immediately following the expiration or other termination of this Agreement, RAC shall submit to the State, in form and substance approved by and acceptable to the State from time to time, a written report (the "CFC Report") specifying for the prior calendar month (i) the total number of Automobile rental contracts entered into by RAC with Airport Customers, (ii) the total number of Contract Days thereunder, and (iii) the total amount of CFCs payable by RAC in connection with such contracts. RAC shall remit to the Trustee (or, if so directed by the Department, the Department) concurrently with such CFC Report the total amount of CFCs due and payable for such calendar month. Any such CFCs which are not paid on such date shall bear interest at the Default Rate from the date due until paid. In the event RAC shall fail to timely furnish to the State any CFC Report required under this Article V.E (CFC Collections), the State shall have the right (but shall not be obligated) [without notice,] to conduct an audit of RAC's books and records (which books and records shall be prepared and maintained in accordance with, and shall include all of the information required under this Agreement) and to prepare such reports at RAC's expense. Moreover, in the event that RAC fails to timely furnish any such CFC Report or fails to make available its books and records, the State shall have the right to estimate the CFCs due and payable hereunder. The State shall furnish to RAC from time to time on a monthly basis a report showing, in the aggregate, the total number of Contract Days and the total amount of CFCs payable in connection with such Contract Days hereunder.
- The audit rights set forth herein shall apply and shall be available to the State with respect to the CFCs and collections thereof hereunder; provided, (i) if any such audit with respect to CFCs shall disclose that RAC's CFC Report(s) understated CFC collections to the extent of one percent (1%) or more, RAC shall promptly pay to the State the cost of said audit in addition to the deficiency (together with interest on such deficiency at the Default Rate from the date due until paid), which deficiency shall be payable in any event, or (ii) if any such audit with respect to CFCs and collections thereof shall disclose that RAC's CFC report(s) understated CFC collections by less than one percent (1%), RAC shall promptly pay to the State one-half (1/2) the cost of said audit in addition to the deficiency (together with interest on such deficiency at the Default Rate from the date due until paid), which deficiency shall be payable in any event. If the State requires or performs more than one (1) audit during any RAC Agreement Year during the Term hereof, the cost of any audit during such RAC Agreement Year following the initial audit for such RAC Agreement Year shall be paid by the State (except to the extent that (i) the initial or prior audit for such RAC Agreement Year revealed a deficiency of one percent (1%) or more or (ii) such audit reveals a deficiency of one percent (1%) or more, in which case the aforementioned provisions shall apply).

- 4. The State is authorized to mandate the manner in which RAC identifies the CFC on Automobile rental contracts from time to time, and RAC shall so identify the CFC within thirty (30) days following notification thereof from the State. RAC shall charge its Airport Customers the total amount of the CFC due under each Automobile rental contract at the time the final number of Contract Days is determined thereunder, and shall remit such total amount of CFCs to the Trustee pursuant to the terms and provisions of this Agreement (and any failure of RAC to so charge or collect such CFCs shall not relieve RAC for its responsibility to remit the full amount of such CFCs to the Trustee or the Department hereunder).
- 5. RAC shall not intentionally divert Automobile rentals to other locations to avoid the imposition or collection of CFCs. All CFCs which would otherwise have been imposed upon and collected from such intentionally diverted rentals may, at the option of the State, be charged to and due and payable by RAC as additional CFCs hereunder.
- RAC covenants and agrees that RAC will not be entitled to any rights to offset or other reduction in the requirements herein and shall be required to remit to the Trustee (or, if so directed by the Department, the Department) all CFCs imposed and payable regardless of any amounts that may be owed or due to RAC by the State. Any and all CFCs collected by RAC prior to remittance to the Trustee or the Department, as the case may be, shall be subject at all times to a first lien for the repayment of the Bonds. In no event shall RAC grant to any third party (other than the State) any liens or encumbrances on CFCs, and any and all liens or encumbrances on CFCs so granted by RAC to any third party, or otherwise purported to be obtained by any third party, shall be null, void, and of no force or effect. In no event shall any CFCs collected by RAC constitute, or be deemed to constitute, income, revenue, or any other asset of RAC, it being acknowledged, understood, and agreed that (i) RAC shall have no legal or equitable ownership or property interest in or to the CFCs, and (ii) RAC has waived, and hereby waives, any and all claims to a possessory or legal or equitable ownership interest in or to the CFCs. Prior to remittance to the Trustee or the Department, as the case may be, CFCs shall be held by RAC as funds in trust for the benefit of the Trustee (or, if so directed by the Department, the Department) and the Trustee or the Department, as the case may be, shall have full and complete possessory and legal and equitable ownership rights in and to the CFCs. RAC shall not be entitled to any compensation for collection and remittance of the CFCs, but RAC may retain any interest earned on the CFCs between the time of collection and remittance to the Trustee or the Department, as the case may be.
- 7. In the event that the aggregate amount of Contingent Rent, Debt Service Deficiency Payment and Supplemental Deficiency Consideration paid by all rental car concessionaires at the Airports Consolidated Rental Car System exceeds \$10,000,000 in any fiscal year, the Department will use its best efforts to convince the State to increase the amount of the CFC to be sufficient to cover all estimated Minimum Annual Requirements, Operating Expenses and Impositions going forward.
- F. <u>Business Practices and Records</u>. In connection with the obligations of RAC, RAC hereby agrees to:
- 1. <u>Promote Business</u>. Use its best efforts in every proper manner to maintain, develop, and increase the Concession business conducted by RAC hereunder.

- 2. <u>No Diversion.</u> Not divert, nor cause to be diverted, any business that would reduce revenues to the Airports.
- 3. <u>All Sales Recorded.</u> Record at the time of sale, in the presence of the customer, all receipts from sales or other transactions, whether for cash or credit. RAC shall issue to each customer a receipt or sales slip for each transaction, which transaction must be recorded on numbered receipt or sales slip.
- 4. <u>All Transactions Recorded.</u> Record at the time of the Automobile rental transaction or at the time RAC otherwise enters into a similar arrangement for the use of an Automobile, all Automobile rentals or other transactions conducted as a part of the Concession, including the number of Automobile rental transactions, the number of Automobile rental transaction days, and any other data or unit of measure pertaining to the transactions conducted as a part of the Concession as requested by State, which may be reasonably necessary to quantify transaction activity of RAC at the Airports.
- 5. <u>Storage Obligation</u>. Prepare and keep for a period of not less than three (3) years following the end of each RAC Agreement Year, and in accordance with accepted accounting practices, true and accurate accounts, books, data, and records of Concession operations, which shall, among other things, show all rentals, Automobile rental transactions and transaction days, sales made and services performed for cash, credit, or otherwise (without regard to whether paid or not), and, also, the Gross Receipts of said Concession operation, and the aggregate amount of all sales and services and orders, of all RAC's business authorized under this Agreement.

6. Reports.

- a. <u>Monthly report deadline</u>. RAC shall submit to State on or before the twentieth (20th) day of each and every month following each month of the Term, including the 20th day of the month following the end of said Term by expiration or sooner termination, at the place fixed for the fee payment, a written statement using forms prescribed or approved by the State, to be certified as correct by RAC, or by a person duly authorized by RAC to so certify, showing in accurate detail, the amount of Gross Receipts for the preceding month (the "Monthly Report").
- b. <u>Annual report deadline</u>. RAC shall further submit to State on or before the ninetieth (90th) day following the end of each RAC Agreement Year during the Term, at the place fixed for the fee payment, a written statement certified as correct by RAC, or by a person duly authorized by RAC to so certify, showing in accurate detail the amount of Gross Receipts during the preceding agreement year, using forms prescribed or approved by the State and in the detail as may be required by the State (the "Annual Report").

Said Annual Report shall include a breakdown of Gross Receipts on a month by month basis and an opinion of an independent certified public accountant which shall include the following language, or language of similar purport:

"We, a firm of independent certified public accountants, have examined the accompanying statement reported to the State by [name of RAC], for the year ended

relating to its operations at the Airports pursuant to the Consolidated Rental Ca
Facility Concession Agreement and Facility Lease dated between the State and
[name of RAC]. Our examination was made in accordance with generally accepted auditing
standards and, accordingly, includes such tests of the accounting records and such other
procedures as we considered necessary in the circumstances. In our opinion, the accompanying
statement showing Gross Receipts of \$ dollars presents accurately and fairly the
amount of Gross Receipts, as defined in the Consolidated Rental Car Facility Concession
Agreement and Facility Lease, for the year ended"
c. <u>Form and style</u> . The statements referred to herein shall be in such
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c. <u>Form and style</u>. The statements referred to herein shall be in such form (e.g., no larger than eleven [11] inches by seventeen [17] inches in size) and style and contain such details and breakdowns as State may require. The State may, in its sole discretion, and if RAC so requests, consent to RAC's transmission of its Monthly Report (but not its Annual Report) electronically in a format prescribed by the Director, and to its maintaining its books and records in computerized form, provided that it is convenient and possible and that:

(1) Gross Receipts reports.

(a) Monthly Reports are transmitted by disc or modem transmission to the State's data center, in either case in a manner compatible with the State's computer system and approved in writing by the State, and

(b) Print copies of such Monthly Report are furnished to the State within thirty (30) days after request (which request may be made at any time within one (1) year after the electronic reports are furnished by RAC to the State.

(2) Books and records.

(a) RAC's computerized books and records shall provide the same level of information as the print books and records described above, are retained for the full record retention period provided for herein, and are made accessible for the State's inspection on request, and

(b) Print copies of any of such books and records are made available to the State's agents who are engaged in inspecting RAC's books and records, as provided herein, promptly upon request.

Consent by the State to either electronic transmission of Monthly Reports or computerized record keeping, once given, may be revoked by the State on prior written notice to RAC if RAC fails to comply with the foregoing requirements.

d. <u>State's right to prepare</u>. Without prejudice to any remedies herein provided for such default, if RAC shall fail to promptly furnish any such Monthly Report, Annual Report (including the certified public accountant's annual verification report as described above) State may have such report prepared on RAC's behalf by an accountant to be selected by State at the sole expense of RAC. RAC shall furnish to such accountant all records requested for the purpose of preparing such reports, and RAC shall pay to State all expenses incurred by State in securing such reports.

- e. <u>Estimate of Gross Receipts</u>. State may make assessments upon RAC, by recourse to such procedures selected by State, which would produce a reasonable Gross Receipts expectation upon which the Percentage Fee may be computed. In the event that records have not been prepared and kept in accordance with the provisions set forth herein, State will, in addition to all other payments required herein, including any Percentage Fee based on a reasonable amount of Gross Receipts estimated by State, be entitled to demand and receive from RAC an additional payment of ten percent (10%) of the Concession Fee.
- 7. <u>Audited Financial Statements</u>. Submit to State upon State's request a complete set of RAC's entire detailed audited financial statements, including, without limitation, independent auditor's report, balance sheet, statement of revenues, expenses and changes to retained earnings, statement of cash flows, notes to the financial statements, and all supplementary information, prepared by a licensed independent certified public accountant, hereinafter collectively referred to as the "RAC's Financial Statements." State may request RAC to submit RAC's Financial Statements if any of the following occur:
- a. <u>Assignment or sublease</u>. RAC requests State's consent to an assignment or sublease;
- b. <u>Financial hardship</u>. RAC's request involves any type or claim of financial hardship or distress or any type of financial relief under this Agreement, such as rent or other type of financial relief;
- c. <u>Financial impact</u>. RAC requests any change to the terms of this Agreement (assuming such change is permissible), which, in State's discretion, may have a significant financial impact on Concession operations;
- d. <u>Monetary claim</u>. RAC submits a rent, financial, or other type of monetary claim under or pursuant to this Agreement; and
- e. <u>State determination.</u> State reasonably believes (based on State's written findings) that the submission of RAC's Financial Statements is necessary to effectively assess and monitor Concession operations. If State evaluates any claims by RAC of financial hardship or distress or requests by RAC for financial relief under this Agreement, State may, if it deems necessary after reviewing RAC's Financial Statements and any other financial information submitted by RAC, require RAC to (i) post additional performance security in the form of additional surety bonds or (ii) increase the amount of the Concession Bond (as defined herein). If State determines that RAC should provide State with additional performance security regarding RAC's ability to fully perform its obligations under this Agreement, RAC shall provide such additional performance security, such as separate and additional surety bonds or a Concession Bond with increased dollar coverage, within five (5) business days after receiving State's written notice.
- 8. Other Reports. In addition to RAC's Financial Statements required to be submitted pursuant to Article V.F.7. (Audited Financial Statements) hereof, State may request and RAC shall submit to State such other financial and statistical statements, reports, and analyses, to be prepared by a licensed independent certified public accountant (if requested by

State), as State may deem necessary, in State's sole discretion, to adequately reflect and explain RAC's financial position and results, in such form and detail as State may reasonably direct. RAC's Financial Statements and such other financial and statistical statements, reports and analyses as RAC may be required to submit hereunder shall not be prepared and submitted on a condensed or similar summary basis. RAC's submission of a condensed statement of assets, liabilities, and partners' capital (regardless of whether the same was submitted as part of RAC's federal or State of Hawaii tax return filings) shall not be sufficient to satisfy RAC's obligations hereunder.

9. Financial Records Inspection.

- a. Access to records. RAC hereby grants unto State, at all reasonable times, access to all of the following created, kept, maintained, updated, and prepared by or on behalf of RAC relating to the Concession, including operations on the Premises: books, ledgers, journals, accounts, records, reports, files, and all information created, processed, maintained, or stored electronically (such as on computer disks, files, software, hardware, and hard drives), including gross income tax reports and records showing daily sales, and all other financial sales, Gross Receipts, cost and expense, capital expenditure and depreciation and amortization, and accounting information, together with all pertinent Concession operations information (hereinafter, collectively the "Records").
- b. Right to audit. RAC shall ensure that State receives a written response to State's request to audit all or any portion of RAC's Financial Statements or RAC's Records within forty-eight (48) hours of RAC's receipt of State's request. At any reasonable time thereafter, not to exceed five (5) days, RAC shall permit a complete audit to be made by State's accountant or by a certified public accountant retained by State, of RAC's entire business affairs relating to the Concession business for the Term, including without limitation, RAC's Financial Statements and the Records. All of RAC's Financial Statements and the Records shall be available for inspection by State and any auditor or accountant retained by State in the State of Hawaii.
- c. <u>RAC shall cooperate</u>. RAC shall cooperate fully in the making of any inspection, examination, or audit and provide copies to State of the Records as may be requested or needed by State, at RAC's sole cost and expense.
- d. <u>Failure to comply</u>. If RAC fails to fully and promptly by the deadlines required hereunder comply with and satisfy RAC's obligations hereunder, including furnishing copies of the Records requested by State or State's auditor or accountant, RAC shall be deemed in default of this Agreement, and State will have the right to assess additional charges against RAC pursuant to Article V.L. (Additional Charges) hereof and/or to terminate this Agreement under Article XIII (Termination or Transfer By State) hereof.
- e. <u>Auditing standards</u>. It is agreed that examinations of the Records will be conducted in accordance with generally accepted auditing standards applicable in the circumstances and that, as such, said examinations do not require a detailed audit of all transactions. Testing and sampling methods may be used in verifying reports submitted by RAC

and deficiencies ascertained by applying percentages of error obtained from such testing and sampling to the entire period of reporting under examination will be binding upon RAC.

- f. <u>Termination</u>. If such audit by State's accountant or by a licensed independent certified public accountant discloses that RAC has underpaid rent by five percent (5%) or more for the period under examination, State will have the right, in addition to all other rights State may have under this Agreement, upon ten (10) days' written notice to RAC, to terminate this Agreement.
- g. <u>Waiver of confidentiality</u>. RAC understands and agrees that Gross Receipts and other information provided to State, unless otherwise required by law to be confidential, is public information which the State may make available to others, including other concessionaires, or any party requesting such information as part of a valid formal request (e.g. Uniform Information Practices Act).

10. Operating Expenses and Impositions.

- a. <u>RAC's share</u>. RAC shall pay, as part of the Contingent Rent payable by RAC hereunder, RAC's Proportionate Share of Operating Expenses and Impositions incurred for or in connection with the Airports Consolidated Rental Car System.
- Invoicing. The State shall have the right to invoice RAC quarterly for RAC's Proportionate Share of Operating Expenses and Impositions payable by RAC under this Agreement, and RAC shall pay to the State, as a component of Contingent Rent hereunder, those amounts for which RAC is invoiced within thirty (30) days after receipt of said invoice. Alternatively, at the State's election, the State shall have the right to invoice RAC monthly for RAC's Proportionate Share of the Operating Expenses and Impositions, as reasonably estimated by the State. Any monies paid in advance to the State by RAC shall not accrue interest thereon. At the end of each RAC Agreement Year or other fiscal year, the State shall deliver a statement to RAC setting forth the difference between the actual RAC's Proportionate Share of the Operating Expenses and Impositions and the total amount of monthly payments theretofore paid by RAC to the State for such RAC Agreement Year or other fiscal year (the "Annual Operating Expense and Tax Statement"). RAC shall thereafter pay to the State the full amount of any difference between RAC's actual obligation over the total amount of RAC's estimated payments within thirty (30) days after receipt of said Annual Operating Expense and Tax Statement. Conversely, in the event RAC's estimated payments exceed RAC's actual obligation, the State shall credit said overpayment against RAC's monthly obligation for RAC's Proportionate Share of the Operating Expenses and Impositions in the forthcoming year. In the event that this Agreement expires on a date other than the end of a billing period, RAC's obligation with respect to any amounts owed to the State shall survive the expiration of the Term, and shall be invoiced to RAC when the same have been accurately determined or, at the State's option, such amounts shall be reasonably estimated by the State to reflect the period of time the Agreement was in effect during such billing period.
- c. <u>No waiver</u>. Any delay or failure of the State in (i) delivering any estimate or statement described in this Article V.F.10., or (ii) computing or billing of RAC's Proportionate Share of the Operating Expenses and Impositions shall not constitute a waiver of

its right to require an increase in Contingent Rent, or in any way impair the continuing obligations of RAC under this Article V.F.10. In the event of any dispute as to any component of RAC's Proportionate Share of the Operating Expenses and Impositions due under this Article V.F.10., RAC, an officer of RAC, or RAC's certified public accountant (in no event shall RAC hire or employ an accounting firm or any other person to audit the State as set forth under this Article V.F.10 who is compensated or paid for such audit on a contingency basis; in the event RAC hires or employs an independent party to perform such audit, RAC shall provide the State with a copy of the engagement letter, and such accounting firm or other person enters into a confidentiality agreement reasonably acceptable to the State) shall have the right, after reasonable notice and at reasonable times, to inspect the State's accounting records at the State's designated accounting office only with respect to those items comprising part of Operating Expenses or Impositions hereunder. If, after such inspection, RAC still disputes such RAC's Proportionate Share of the Operating Expenses and Impositions, then, upon RAC's written request therefor, a certification (the "Certification") as to the proper amount of all Operating Expenses and Impositions and the amount due to or payable by RAC shall be made by an independent certified public accountant selected by the State; provided, however, that such certified public accountant shall not be the accountant who conducted the State's initial calculation of the Operating Expenses and Impositions to which RAC is now objecting. Such Certification shall be final and conclusive as to all parties. If the Certification reflects that RAC has overpaid RAC's Proportionate Share of the Operating Expenses and Impositions for the period in question, then the State shall credit such excess to RAC's next payment(s) of RAC's Proportionate Share of the Operating Expenses and Impositions. Conversely, if RAC has underpaid RAC's Proportionate Share of the Operating Expenses and Impositions, RAC shall pay such underpayment to the State within ten (10) days following the State's written demand therefor. RAC agrees to pay the cost of such Certification and the investigation with respect thereto, and no adjustments in RAC's favor shall be made, unless it is determined that the State's original Annual Operating Expense and Tax Statement was in error in the State's favor by more than five percent (5%). RAC waives the right to dispute any matter relating to the calculation of RAC's Proportionate Share of the Operating Expenses and Impositions under this Article V.F.10 if any claim or dispute is not asserted in writing to the State within sixty (60) days after delivery to RAC of the original Annual Operating Expense and Tax Statement with respect thereto. Notwithstanding anything herein to the contrary, RAC shall maintain strict confidentiality of all of the State's accounting records to which RAC is granted or otherwise provided access hereunder, and shall not disclose the same to any other person or entity except for RAC's professional advisory representatives (such as RAC's employees, accountants, advisors, attorneys, and consultants) with a need to know such accounting information, who agree to similarly maintain the confidentiality of such financial information.

- d. <u>Survive termination</u>. The terms and provisions of this Article V.F.10 shall survive the expiration or earlier termination of this Agreement.
- G. <u>Utilities</u>. As part of the Consolidated Facility Improvements to be constructed hereunder by or at the direction of the State, the State shall cause utility lines and connections to be brought to the Premises. RAC shall thereafter be responsible for connecting, at its sole cost and expense, the Premises to the available utility lines and connections and to obtain from the applicable utility service providers utilities for all required services; provided, however, RAC may not enter into any agreement with any other municipality or local government to provide

utility services without notice to, and approval by, the State of the conditions for furnishing such utility service. RAC shall promptly pay for all utility services directly to the appropriate utility companies. The State has no responsibility to furnish RAC with any utilities and makes no representations or warranties as to the availability of utilities, except as expressly provided to the contrary herein. The State shall, however, supply water, electricity, and sewer service to the common areas of the Consolidated Facility (subject to inclusion of the costs thereof as part of Operating Expenses hereunder). The State does not warrant that any utility services will be free from interruptions caused by war, insurrection, civil commotion, riots, acts of God, government action, repairs, renewals, improvements, alterations, strikes, lockouts, picketing, whether legal or illegal, accidents, inability to obtain fuel or supplies, or any other causes. Any such interruption of utility service shall never be deemed an eviction or disturbance of RAC's use and possession of the Premises or any part thereof, or render the State liable to RAC for damages, or relieve RAC from the performance of RAC's obligations under this Agreement.

- H. Additional Payments. RAC covenants and agrees that the payments and rents specified in this Article V (RAC Payments) shall be absolutely net to the State, except as expressly provided in this Agreement, to the end that this Agreement shall yield net to the State the entire payment and rent, and so that all costs, fees, interest, charges, maintenance and operating expenses, utility charges, water rates, electricity charges, gas charges, and Impositions levied, assessed upon, or related to the Premises, or any part thereof, or the use or occupancy thereof, or upon any buildings or improvements at any time situated thereon, or levied or assessed upon the leasehold interest created hereby, during the Term, shall be deemed additional rent due and payable by RAC hereunder.
- I. <u>Interest on Overdue Amounts</u>. Payments and rent and any additional rent or other charges not paid when due shall bear interest at the Default Rate from the due date until paid; provided, however, that interest on overdue taxes or insurance premiums or other additional rent not payable to the State shall not accrue unless and until the State has expended such amounts following RAC's failure to pay them.
- J. Reimbursement of Eligible Costs. Subject to the terms and provisions hereof, Eligible Costs incurred by RAC will be reimbursed by the State upon submission of properly completed invoices from RAC. RAC shall submit invoices in a format acceptable to the State. The State retains the right to reject payment of any invoice, or portion thereof, that contains unauthorized, improper, or insufficiently documented costs and/or charges, including costs and/or charges that require prior written approval from the State in order to be deemed Eligible Costs where such approval was not first obtained. The State will process invoices within thirty (30) days after receipt thereof, and will also instruct such parties as may be necessary to remit payment to RAC within sixty (60) days after receipt of a properly completed invoice. [NEEDS TO BE DISCUSSED]
- K. <u>General Payment Provisions</u>. All payments of money required to be made by RAC to State hereunder shall be made when due in legal tender of the United States of America at State's office at the Airports, or at such other place as State may designate in writing. Any amount payable which shall not have been paid when due shall bear interest at the Default Rate, which interest shall be paid by RAC in addition to such amount payable.

- 1. <u>Accrued Fees.</u> The termination of this Agreement by the lapse of time, RAC's limited right of termination, or otherwise shall not relieve RAC of its obligation to pay any fees or charges accrued during a period in which this Agreement is in effect which are unpaid at the time of any such termination.
- 2. <u>Pro Rata Payment</u>. If this Agreement terminates without fault of RAC on any day other than the last day of any calendar month, the applicable fees and charges for said month shall be paid pro rata in the same proportion that the number of days this Agreement is in effect for that month bears to the number of days in that month.
- L. <u>Additional Charges</u>. In addition to the right of State to terminate this Agreement pursuant to Article XIII (Termination or Transfer By State) hereof, State may levy on and collect from RAC a charge of Two Hundred and Fifty and No/100 Dollars (\$250.00) per day for each day RAC is in violation of any of the terms of this Agreement provided that there shall be no levy unless the violation continues beyond the period specified in Article XIII (Termination or Transfer By State) hereof for remedial action; and provided further that separate charges may be levied for violations of separate provisions even though the violation may be concurrent. Payment of the additional charge shall be due on demand from State.
- Partial Relief from Obligation. Based on §102-10, HRS, if, during the term of this Agreement, there has been a reduction of fifteen percent (15%) or more in the volume of Concession business at the Premises of RAC for a period of sixty (60) days or more, computed on the average monthly Gross Receipts for the eighteen (18) months just prior to the period or for as long as RAC has been in the business under this Agreement, whichever period is shorter, and such reduction, as determined by State, is caused by construction work conducted by State during the period of time on, within, or contiguous to the Premises, with the approval of the Governor of the State of Hawaii, the State in its sole discretion may modify any of the terms of this Agreement, including the agreed upon Concession Fee, for a period which will allow RAC to recoup the amount lost by such reduction, provided further that this provision shall not apply to this Agreement if the application hereto may impair any contractual obligations with bondholders of State, or with any other parties. If §102-10, HRS, is revised or amended, the provisions contained in this Article V.M. (Partial Relief from Obligation) will be revised or amended to conform to such changes to §102-10, HRS. If RAC elects to receive or receives the relief described in this Article V.M. (Partial Relief from Obligation), RAC shall not be entitled to combine this relief with any other relief allowed under this Agreement, including Article V.N. (Relief Due to Economic Emergency) hereof.

N. Relief Due to Economic Emergency.

- 1. <u>Conditions of relief.</u> In the event of an "economic emergency," State may, in its sole discretion, grant financial relief to RAC, in amounts to be determined by State, in its sole discretion. An "economic emergency" is an event that satisfies at least the following conditions:
- a. <u>Reduction</u>. RAC suffers a thirty percent (30%) reduction in Gross Receipts for a period of sixty (60) days or more, computed on RAC's average monthly Gross Receipts for the eighteen (18) months just prior to the date from which RAC requests relief or as

long as RAC has been in business under this Agreement, whichever period is shorter, provided that the State may waive this requirement if, in the State's sole discretion, the State determines that it is likely that RAC will suffer the required thirty percent (30%) reduction in Gross Receipts; and either of the following two conditions occurs:

- (1) The occurrence of an event that is sudden, extraordinary, and generates relatively immediate severe adverse economic impacts for State, as determined by the State, in the State's sole discretion, including, without limitation, the force majeure events described in this Agreement, and events such as a natural disaster, civil defense emergency (as determined by the Governor of the State of Hawaii pursuant to Chapter 128, HRS), or acts of terrorism similar to the events of September 11, 2001 (hereinafter, the "Sudden Event"); or
- (2) The State finds that, from and after the date RAC requests relief, there has been a significant decrease in airline destination passenger arrivals (hereinafter, "deplanements") at the Airports of twenty percent (20%) or more for a period of sixty (60) consecutive days or more, computed on the Airport's average monthly deplanements for the eighteen (18) months just prior to the date from which RAC requests financial relief or as long as RAC has been in business under this Agreement, whichever period is shorter,
- b. <u>RAC's financial hardship claim</u>. RAC must submit a written request for relief to State claiming financial hardship or distress and make available to State such financial information as may be required by State pursuant to Article V.F.7. (Audited Financial Statements) and Article V.F.8. (Other Reports) hereof.
- c. <u>State determines amount and extent of relief.</u> After reviewing the financial hardship claim, the State may, if it deems necessary, modify the financial terms of this Agreement, at State's sole discretion, including, without limitation, waiving a proportionate monthly amount of the MAG in the applicable RAC Agreement Year during which the Sudden Event occurs until (a) the decrease in deplanements from the Airports is cumulatively less than twenty percent (20%) as compared to the same time of the previous year for at least sixty (60) consecutive days, or (b) the decrease in RAC's Gross Receipts is cumulatively less than fifteen percent (15%) as compared to the same time of the previous year for at least sixty (60) consecutive days. Provided, however, that a financial hardship claim shall not serve as the basis for a reduction in CFCs.
- d. <u>State may terminate relief at any time</u>. The State may, at any time, at State's sole discretion: (a) terminate any financial relief granted by State to RAC, (b) cancel and revoke any terms under which such financial relief was granted, and (c) reinstate the applicable financial terms under this Agreement that were in effect immediately prior to the granting of financial relief by State to RAC.
- e. <u>State may impose additional conditions for the granting of relief.</u> In granting any financial relief to RAC, State may impose such other requirements as State deems necessary, including, without limitation, additional reporting requirements to ensure that State is able to timely monitor and assess RAC's Gross Receipts and RAC's financial condition.

2. <u>No impairment</u>. This provision shall not apply to this Agreement if the application hereto may impair any of State's contractual obligations to bondholders of State or to any other entities. This determination shall be made by State, in State's sole discretion.

ARTICLE VI. CONSTRUCTION, MAINTENANCE AND REPAIR

A. Consolidated Facility Improvements.

- Commence construction. The State shall, with reasonable diligence and at its own cost and expense (except as expressly provided to the contrary herein and subject to the State's receipt of funds attributable to the Bonds), and as soon as reasonably practicable following the Effective Date, commence the construction upon the Consolidated Facility Property of the Consolidated Facility Improvements more specifically described and depicted in, and in substantial accordance with, those certain plans and specifications as are more specifically described and referenced on Exhibit A-4 attached hereto and made a part hereof (the "Consolidated Facility Plans"). The Consolidated Facility Improvements shall include, if applicable and to the extent reflected on the Consolidated Facility Plans, (i) any and all USTs to be installed as part of the initial construction of the Consolidated Facility, and title to such USTs shall immediately pass to RAC upon substantial completion thereof, subject to Article IV.C. (Surrender of the Premises) hereof, and (ii) any and all on-site and off-site preparation and improvements necessary or desirable in connection with the Consolidated Facility Improvements, including, without limitation, earthwork, roadwork, off-site transportation-related improvements, wetland mitigation, the extension of utilities, storm water drainage, and water retention or detention for the Consolidated Facility Property. The State shall thereafter diligently pursue completion of the Consolidated Facility Improvements, subject to force majeure delays and delays attributable to the acts or omissions of RAC. The State shall not be liable for any delays in the completion of the Consolidated Facility Improvements.
- No warranty of information. The State does not warrant the accuracy of any of the information provided by third parties as part of the Consolidated Facility Plans or the Consolidated Facility Improvements and shall have no liability arising out of any inaccurate information provided by third parties as part thereof; provided, to the extent that the State has actual knowledge of any such inaccurate information, the State shall so advise RAC and such third parties and shall direct such third parties to correct such inaccurate information. The State's approval of the Consolidated Facility Plans and/or the State's construction of the Consolidated Facility Improvements shall not impose upon the State or its officials, officers, employees, or agents any liability or obligation with respect to the design or construction of the Consolidated Facility Improvements, or the compliance of the Consolidated Facility Improvements with any applicable laws; provided: (i) except to the extent arising from any acts or omissions of RAC, any On-Airport Rental Car Company, or any of their respective members, officers, employees, agents, contractors, or representatives, and subject to the availability of adequate CFC collections therefor, the State shall be responsible for correcting any latent defects in, or any non-compliance with applicable laws resulting from, the initial design or construction of the foundation, roof, structural components, or exterior walls of the Consolidated Facility for a period equal to the greater of (A) one (1) year following Consolidated Facility Substantial Completion, or (B) the period of any third party warranty applicable to such portion of the Consolidated Facility; (ii) with respect to any other matters, the State shall reasonably cooperate

with RAC (at no cost or expense to the State) with respect to any action, claim, or proceeding RAC may elect to bring against the architect, engineer, general contractor(s), or any subcontractor(s) in connection with the design or construction of the Consolidated Facility Improvements, or any portion thereof; (iii) subject to the State's obligations under clause (i) above, the State shall assign to RAC, or otherwise make available to RAC the benefit of, any and all warranties and guarantees received by the State, together with other rights and remedies of the State, if any, in connection with the design and construction of the Consolidated Facility Improvements, or any portion thereof; and (iv) upon the written request of RAC, but subject to the State's obligations under clause (i) above, the State shall commence and pursue on behalf of RAC (and at RAC's sole cost and expense) any action, claim, or proceeding reasonably necessary to enforce the rights of RAC and/or the State hereunder as against the architect, engineer, general contractor(s), or any subcontractor(s) in connection with the design or construction of the Consolidated Facility Improvements, or any warranties, guarantees, or other claims relating thereto. Without limitation of the State's obligations under clause (i) above, but subject to the provisions thereof, the State shall be responsible for correcting, or causing to be corrected, any latent defects to the extent attributable to the initial design or construction of the Consolidated Facility Improvements for a period equal to the greater of (A) one (1) year following Consolidated Facility Substantial Completion, or (B) the period of any third party warranty applicable to the Consolidated Facility, and the State shall assign to RAC, or otherwise make available to RAC the benefit of, any and all warranties and guarantees received by the State, together with other rights and remedies of the State, if any, in connection with any such latent defects in the initial design or construction of the Consolidated Facility Improvements.

RAC Construction. The State shall (i) authorize RAC to access the Consolidated Facility for the purpose of commencing construction of its respective improvements therein, if any, on the RAC Access Date (meaning such time as the Consolidated Facility Improvements are sufficiently completed, as determined by the State in the State's sole discretion, such that RAC is reasonably able to so commence construction of its respective RAC Improvements hereunder), (ii) endeavor to notify RAC in writing at least ninety (90) days prior to the RAC Access Date, and (iii) notify RAC in writing promptly upon Consolidated Facility For purposes of the Consolidated Facility Improvements, Substantial Completion. "Consolidated Facility Substantial Completion" shall be deemed to occur at such time as the Consolidated Facility Improvements have been sufficiently completed, other than minor punch list items or items which will not materially and adversely affect the use or occupancy of the Consolidated Facility, such that RAC is reasonably and lawfully able to take possession of the Premises. If applicable, within ten (10) business days after the State notifies RAC in writing that Consolidated Facility Substantial Completion has occurred, the State and RAC shall conduct a joint inspection of the Premises and shall agree upon a written list of the "punch list" items identifying touch-up work, minor repairs, and incomplete items necessary to complete the Premises in substantial accordance with the Consolidated Facility Plans. As soon thereafter as reasonably practicable, the State shall promptly commence work on the "punch list" items and shall diligently pursue such work to completion, subject to force majeure delay and delays attributable to RAC, any of the other On-Airport Rental Car Companies, or any of their respective officers, agents, employees, agents, contractors, guests, invitees, or licensees. In the event that RAC fails to participate in a joint inspection of the Premises within the aforementioned 10-business day period, RAC shall be deemed to have accepted the Consolidated Facility Improvements as completed in accordance with the Consolidated Facility Plans. In addition, promptly following the date on which the State notifies RAC in writing that Consolidated Facility Substantial Completion has occurred, the State and RAC shall execute the Confirmation in substantially the form attached as **Exhibit D** hereto and made a part hereof.

- 4. <u>State not required</u>. Except for the Consolidated Facility Improvements as specified herein, the State shall not be required to perform any work or construct any improvements, furnish any services or facilities, perform any maintenance, or make any repairs or alterations or environmental remediation or clean-up in or to the Premises throughout the Term hereof.
- 5. <u>No State warranty</u>. Except as expressly provided to the contrary in this Article VI (Construction, Maintenance and Repair), and subject to the State's obligation to construct the Consolidated Facility Improvements in accordance with the Consolidated Facility Plans, the State makes no warranty, either express or implied, as to the condition of the Premises or that the Premises shall be suitable for RAC's purposes or needs.
- Compliance with ADA; DCAB. RAC shall cause any RAC Improvements constructed by or at the direction of RAC to comply with Title III of the provisions of the Americans with Disabilities Act of 1990, as hereafter amended from time to time, and regulations promulgated thereunder, whether or not such obligation is also imposed upon the owner of the Premises, and the other provisions of this Agreement. Such modifications and improvements shall be made pursuant to the provisions of Article VI.A.7. (Construction of RAC Improvements) hereof. Without limiting the foregoing, to ensure compliance with the requirements outlined in 'Design and Construction Requirements as required under section 103-50, HRS, RAC shall obtain prior written approval for RAC Improvement Plans (as defined in Article VI.A.7. (Construction of RAC Improvements) hereof) and RAC's Improvements (as defined in Article VI.A.7. Construction of RAC Improvements) hereof) including all initial and subsequent construction, repair, refurbishment, or installment of improvements at, in, or, over or under the Premises from DCAB. All of RAC's Improvement Plans shall be first submitted to the State and DCAB for written approval before RAC awards, issues, or lets any and all contracts for the construction of RAC's Improvements and/or enters into any and all contracts for the purchase of any personal property to be installed at, in, on, over, or under the Premises.
- 7. <u>Construction of RAC Improvements</u>. RAC covenants and agrees and it is an express condition of this Agreement that RAC shall, with due diligence and at RAC's sole cost and expense (except as expressly provided to the contrary herein and except for such cost allocations by and among the On-Airport Rental Car Companies as may be agreed to by such parties), commence the construction within the Premises of the improvements described herein (collectively, the "RAC Improvements"), all in accordance with this Article VI.A.7. (Construction of RAC Improvements), and other terms and provisions of this Agreement. Without limiting any other provision contained herein, RAC, at a minimum, shall adhere to and completely comply with and satisfy State's: (i) Terminal Design Standards (<u>Appendix A</u>); and, (ii) Airport Signage Standards (<u>Appendix B</u>), hereinafter referred to collectively as the "Development Standards", all of which are attached hereto and hereby made a part hereof, including any and all subsequent amendments and other design development guidelines adopted by State.

- a. <u>Construction commencement</u>. RAC may not commence construction of the RAC Improvements in the Premises without the State's prior written approval of the plans and specifications relating thereto (the "RAC Improvement Plans"), which approval shall not be unreasonably withheld, conditioned, or delayed, and receipt of all necessary State of Hawaii, County, City and other governmental approvals, licenses, and permits in connection therewith.
- b. <u>RAC to notify State prior to construction commencement.</u> Following approval of its RAC Improvement Plans hereunder, and subject to compliance with the other terms and provisions hereof, RAC shall notify the State in advance of the date RAC will commence construction of its RAC Improvements in the Premises and its proposed construction schedule with respect thereto.
- c. <u>Plan approval prior to construction</u>. Prior to commencement of construction (and to the extent required), RAC will procure the approval of the final RAC Improvement Plans by any and all federal, state, municipal, and other governmental authorities, offices, and departments having jurisdiction in the Premises, including, without limitation, the District Airport Engineer of the FAA. The State will cooperate with RAC in procuring such approval, provided that the State shall have given its prior approval to such final RAC Improvement Plans.
- d. No representation by State. Neither the approval by the State of the RAC Improvement Plans, nor any other action taken by the State with respect thereto under the provisions of this Agreement, shall constitute an opinion or representation by the State as to the sufficiency of said RAC Improvement Plans, or such design standards as the State shall have in effect from time to time, compliance with any laws, or ability of RAC to receive any permits from any department or agency of the State of Hawaii or other jurisdictions, nor impose any present or future liability or responsibility upon the State. Approval shall not constitute approval of the State of Hawaii or its departments or agencies for any construction, extension, or renovation of any public utilities or public ways which may be necessary to service the Premises. In any case where more than one standard, code, regulation, or requirement applies to construction or the RAC Improvement Plans, the strictest shall control.
- e. <u>RAC action prior to execution of contracts</u>. Prior to the execution of any contracts for construction, engineering, or architectural services, RAC shall furnish to the State the names of the person or entity whom RAC desires to employ and the proposed form of contract. The State shall have the right to approve the architect, engineer, and general contractor, including any proposed contract for their services, which approval shall not be unreasonably withheld or delayed. Such architect, engineer, and general contractor shall be licensed in the discipline being contracted for, experienced in design and construction of improvements comparable to those for which its services are being required by RAC, and airport-related work, not be listed on any local, state, or federal non-responsible bidders' list, and not be debarred under any state or federal statute, regulation, or proceeding. In addition, all such contracts shall include the matters required by this Article VI (Construction, Maintenance and Repair), as applicable, and other provisions of this Agreement and shall include such other terms as may be reasonably requested by the State regarding construction practices at the Airports. Upon their execution, and prior to commencement of construction, RAC shall deliver to the State copies of

its contracts with the design architect and engineer and the general contractor. RAC shall simultaneously deliver to the State collateral assignments of said contracts, together with instruments executed by the architect, engineer, and by the general contractor under which each consents to the aforesaid assignment and agrees to continue to supply the same services to the State or the State's designee provided by their respective contracts with RAC, in the event that (i) RAC fails to comply with any such requirements, and (ii) the State gives the architect, engineer, or the general contractor, or any of them, written notice within sixty (60) days after the occurrence of such failure, and (iii) at the time of the State's notice of such failure, the State or the State's designee demands continuance of such services on the same terms contained in the respective contracts and expressly agrees to assume and be bound by such respective contracts; provided that the State shall not be liable for or obligated to cure prior defaults of RAC.

- f. Performance and payment bonds. RAC shall also deliver to and for the benefit of the State, no later than thirty (30) days prior to commencement of construction of RAC Improvements, dual performance and payment bonds. Performance and payment bond or bonds are required by the State and shall comply with the provisions of applicable State of Hawaii statutes. The surety bond or sureties issuing the bond must be acceptable to the State of Hawaii Comptroller and must be in the form provided by the State of Hawaii. The surety for the bond shall be on the U.S. Treasury list of acceptable sureties with underwriting capability equal or better than the contract value and have a Best's Key Rating Guide of "B+", Class "XI" or greater, or the equivalent. The bond shall name the State of Hawaii as co-obligee.
- g. <u>Detailed budget</u>. At least thirty (30) days prior to the commencement of any construction on the Premises, RAC shall deliver to the State a detailed budget for such RAC Improvements itemizing all estimated costs of construction, and indicating all sources (including loans and equity) of funds to pay the aforesaid construction costs, and demonstrate to the reasonable satisfaction of the State that it has sufficient funds to complete the construction of any and all improvements to be constructed, and that said funds will be disbursed in a manner so as to provide reasonable assurances against the foreclosure of any mechanic or materialman's lien against the Premises or RAC's leasehold estate. If RAC finances construction with a loan, no provision of any loan shall amend this Agreement.
- shall diligently prosecute construction, and RAC shall substantially complete the RAC Improvements within the time required by this Agreement. For purposes of the RAC Improvements, "RAC Improvement Substantial Completion" shall mean the completion, in accordance with the RAC Improvement Plans and applicable laws, of all RAC Improvements, other than minor punch list items, and shall include issuance of a certificate of substantial completion by the architect and engineer in a customary form reasonably required by the State. If any work does not comply with the provisions of this Agreement, the State may, by notice to RAC, require that RAC stop the work and take steps necessary to cause corrections to be made. Within ten (10) business days after RAC notifies the State in writing that RAC Improvement Substantial Completion has occurred, RAC and the State shall conduct a joint inspection of the Premises and shall agree upon a written list of the "punch list" items identifying touch-up work, minor repairs, and incomplete items necessary to complete the Premises in substantial accordance with the RAC Improvement Plans. As soon thereafter as reasonably practicable, RAC shall promptly commence work on the "punch list" items and shall diligently pursue such

work to completion, subject to force majeure delay and delays attributable to State, any of other On-Airport Rental Car Companies, or any of their respective officers, agents, employees, agents, contractors, guests, invitees, or licensees. RAC acknowledges and understands that the operation of the Airports Consolidated Rental Car System will not be delayed in the event of a delay in RAC Improvement Substantial Completion.

- i. <u>RAC to pay all costs</u>. RAC shall pay all costs of the construction incurred by RAC when due, and shall require all contractors to deliver sworn statements of persons furnishing materials and labor before any payment is made and waivers of lien for all work for which payment is made, in order to prevent attachment of mechanic's liens or other liens by reason of work, labor, services, or materials furnished with respect to the Premises.
- j. <u>Insurance coverage during construction</u>. During the course of construction, RAC, at its sole expense, will carry or cause to be carried, the insurance required to be carried pursuant to Article VIII (Insurance) hereof.
- k. <u>State inspection during construction</u>. During the course of the construction, the State, and its architects, engineers, agents, and employees on behalf of the State with responsibilities relating to the Premises may enter upon and inspect the Premises for the purpose of verifying that the RAC Improvements are proceeding in accordance with the requirements of this Agreement. With respect to any such entry and inspection on behalf of the State, persons requiring entry shall present proper identification to RAC. No right of review or inspection shall make the State responsible for work not completed in accordance with the RAC Improvement Plans or applicable laws. RAC shall keep at the Premises all RAC Improvement Plans, shop drawings, and specifications relating to such construction, which the State may examine at all reasonable times and, if required by the State, RAC shall also furnish the State with copies thereof.
- RAC responsible for work performed. Any work performed at the direction of RAC or any On-Airport Rental Car Company, even though performed by contractors, shall be the responsibility of RAC or the On-Airport Rental Car Company directing such work. During any construction by RAC or any other On-Airport Rental Car Company, RAC or such On-Airport Rental Car Company, as the case may be, shall be solely responsible for the support, maintenance, safety, and protection of the facilities of the State resulting from such construction activities, and for the safety and protection of all persons or employees and of All work shall be performed in accordance with (and all RAC all property therein. Improvements, when completed, shall comply with) the RAC Improvement Plans and other documents submitted to and approved by the State, with such design standards as the State shall have in effect from time to time, Airport and construction conditions in effect at the time of construction, and any other applicable federal, state, or local laws, and with the project requirements set forth in this Article VI (Construction, Maintenance and Repair). RAC shall also comply with the additional legal requirements set forth in Exhibit E attached hereto. In the case of any conflict between the terms of Exhibit E attached hereto and the terms of this Article VI (Construction, Maintenance and Repair), the stricter provisions shall control. Once work is completed, RAC shall furnish "as built" plans and specifications to the State.

8. Maintenance and Repair.

RAC to maintain Consolidated Facility and Premises. RAC shall, at all times during the Term hereof, at its sole cost and expense, operate and keep the Premises (and, together with the RAC Consortium (as defined in Article XXI.A. (Execution) hereof), the Consolidated Facility in good condition and repair, in a safe, secure, clean and sanitary condition, and in full compliance with any and all applicable laws and such rules, regulations and standards as the State shall maintain in effect from time to time, including, without limitation, the State's Operation and Maintenance Standards attached as Exhibit F hereto and made a part hereof. RAC shall be responsible for all maintenance, repair and replacements of and to the Premises and Consolidated Facility, of any kind or nature whatsoever (except to the extent that the same are the express responsibility of the State as provided in this Article VI.A.8. (Maintenance and Repair)). RAC's obligations shall include, without limitation, the following: Subject to the provisions of this Agreement, except for damage caused by, or replacement or repairs required as a result of, any act or omission of the State, or any of its respective officers, agents, employees, contractors, guests, invitees, or licensees, and subject to inclusion of the costs thereof as part of Operating Expenses from time to time (except as hereinafter provided), RAC will (i) repair and maintain the structural portions of the Consolidated Facility, including the foundations, bearing and exterior walls (including glass), subflooring and roof (including skylights), and the unexposed electrical, plumbing, and sewer systems, including those portions of such systems which are located outside the Premises, gutters and downspouts on the Consolidated Facility, and the base building heating, ventilating, and air conditioning systems which serve the Premises; (ii) perform such other general maintenance, repair, and replacement of the common areas of the Consolidated Facility, including, without limitation, the parking facilities or areas, access roads, driveways, truck ways, sidewalks, and passageways associated therewith, as may be reasonably required from time to time; (iii) maintain the Premises and make all repairs to all equipment thereon, including, without limitation, all engines, boilers, machinery, pipes, ducts, conduits, plumbing, heating, ventilating and air-conditioning systems and installations, wiring, gas, steam and electrical fittings, ASTs, and all other equipment of every nature whatsoever; (iv) maintain, replace, and repair the interior portions of the Premises, including all fixtures, appurtenances, plate glass, windows, window glass, walls, floors, docks, ceilings, and doors; (v) maintain and repair the movable and removable fixtures of RAC located in or appurtenant to the Premises, including, without limitation, any RAC Improvements installed hereunder; and (vi) keeping the Premises and the Consolidated Facility Property free from filth, overloading, danger of fire or any pest or nuisance, and repairing and/or replacing any damage or breakage done by RAC, or any of its respective officers, agents, employees, contractors, guests, invitees, or licensees, including, without limitation, damage done to the Premises or the Consolidated Facility Property by equipment installations of RAC. Except for items which are the State's responsibility under this Article VI.A.8. (Maintenance and Repair), if any portion of the Premises or any system or equipment in the Premises which RAC is obligated to maintain or repair cannot be fully repaired or restored, RAC will promptly replace such portion of the Premises or such system or equipment. In the event RAC fails to perform any of its obligations hereunder, and fails to cure or commence to cure such failure within fifteen (15) days after written notice from the State, or to thereafter diligently proceed to complete such cure, the State may (but shall not be obligated) to enter the Premises at any time to undertake any maintenance, repairs, alterations, improvements or additions as the State shall direct or deem necessary for the maintenance, repair, safety, protection, preservation, or

improvement of the Premises, or as the State may be required to do by any governmental department or agency, or by the order or decree of any court or by any other proper authority. Any and all costs and expenses of such repairs, alterations, improvements or additions made by the State hereunder shall be due and payable by RAC to the State within thirty (30) days following the State's invoice therefor, and if not paid within such 30-day period, shall bear interest at the Default Rate until paid.

b. State's repair and maintenance obligations. The State, or the State's contractors shall maintain FIDS, AEDS, State-owned security systems, State-owned access control systems, State-owned Life Safety Systems, kphoto-voltaic systems, and the landscaping on, adjacent to, and surrounding the Consolidated Facility. The State will be responsible for performing any capital repairs or replacements of the Consolidated Facility, including, without limitation, the foundation, roof, structural components, and exterior walls thereof, which are reasonably required during the Term hereof, subject to inclusion of the costs thereof as part of Operating Expenses to the extent permitted hereunder. RAC will promptly report in writing to the State any defective condition known to RAC which the State is required to repair under this Article VI.A.8. (Maintenance and Repair). Any maintenance, repairs, or replacements to the Consolidated Facility, or any portion thereof, including, without limitation, the foundation, roof, structural supports, and exterior walls thereof, which are required due to damage caused by, or as a result of, any act or omission of RAC, or any of its respective officers, agents, employees, contractors, guests, invitees, or licensees, shall be performed by the State at the sole cost and expense of RAC and such costs and expenses shall be due and payable by RAC to the State within thirty (30) days following the State's invoice therefor, and if not paid within such 30-day period, shall bear interest at the Default Rate until paid. The State may, but shall not be required to, enter the Consolidated Facility, inclusive of the Premises, at all reasonable times upon reasonable prior notice (except in the event of an emergency) to perform any maintenance, repairs, or replacements which are the State's responsibility hereunder, or as the State may be required to do by any applicable laws, governmental department or agency, or by the order or decree of any court or by any other proper authority. For purposes hereof, the determination of whether a repair item constitutes a capital repair or replacement hereunder shall be made in accordance with applicable generally accepted accounting principles ("GAAP"), Internal Revenue Code provisions, and prevailing industry practices, as the case may be. Notwithstanding anything herein to the contrary, in no event shall the State be required to maintain, repair, and/or replace, at any time or from time to time, the QTA, or any portion or portions thereof. Notwithstanding anything herein to the contrary, in the event that any such repair, maintenance, or replacement costs which are the obligation of the State hereunder are reimbursed or reimbursable from the an operations and maintenance fund or a maintenance reserve fund, as the case may be, such costs shall not also be included as part of Operating Expenses hereunder (it being understood and agreed that there shall be no "double counting" of any such costs for purposes hereof).

c. <u>Dispute resolution</u>. In the event of any dispute as to whether a specific repair or replacement constitutes a capital repair or replacement hereunder, the State and RAC agree to negotiate such matter in good faith for a period not to exceed thirty (30) days in an attempt to reach agreement on such matter. In the event that the State and RAC have failed to reach agreement on such matter upon the expiration of such 30-day period, such disputed matter shall be submitted to an independent third party architect or engineer who is reasonably

acceptable to each of the State and RAC and who (i) does not regularly represent and is not otherwise affiliated with either the State or RAC, (ii) is duly licensed and in good standing, (iii) is familiar with current industry practices and standards governing capital repairs and replacements in the context of commercial properties comparable to the Consolidated Facility, and (iv) has at least ten (10) years' experience within the previous fifteen (15) years as an architect or engineer working in the greater Honolulu metropolitan area. Within thirty (30) days following such selection, such architect or engineer shall make a determination as to whether the disputed matter constitutes a capital repair or replacement hereunder, which determination shall be made in accordance with applicable GAAP, Internal Revenue Code regulations, and prevailing industry practices, as the case may be. The determination of such architect or engineer made in accordance with this Article VI.A.8. (Maintenance and Repair) shall be final and binding upon the State and RAC.

- 9. Premises Lighting and Signage. RAC shall be solely responsible for the illumination of the Premises, which shall comply with all FAA and State requirements. Any signs installed by RAC on the Premises shall be limited to the purpose of identifying RAC (including, without limitation, the trade names, trademarks, logos, and brand names), and not for any third party advertising. The number, general type, size, design, and location of such signs, and any modifications or replacements thereof, shall be subject to the prior written approval of the State in each instance, which approval shall not be unreasonably withheld or delayed so long as such signage complies with applicable laws and applicable Airport signage standards, and is otherwise consistent with the appearance and architectural integrity of the Premises. Signage shall be approved separately or as part of the RAC Improvement Plans. No exterior or roof signs are permitted. All signage shall comply with such design standards and terminal development guidelines as the State shall have in effect from time to time.
- 10. Covenant Against Liens. No party, including RAC, shall have any right to file any liens against the Premises, the Consolidated Facility, or any other property of the State of Hawaii, and RAC shall keep the Premises and the Consolidated Facility Improvements free and clear of liens or claims of liens in any way arising out of the construction, improvement, or use thereof by RAC. RAC shall promptly take such steps as are necessary to release any claim for lien or attempted claim for lien from the Premises arising out of the construction, improvement, or use thereof by RAC. RAC shall not be deemed to be in default hereunder in the event any lien shall attach or shall exist which is prohibited by or which is contrary to or in violation of the provisions of this Agreement, (a) if such lien shall arise as a matter of law, but the amount of said lien be not yet due and payable, or (b) if any such lien shall arise and RAC shall continuously, diligently, and in good faith contest the same, or the validity thereof, by appropriate legal proceedings which shall operate to prevent the foreclosure of any such lien, provided that RAC shall give advance written notification to the State that it is the intent of RAC to contest the validity or collection thereof and RAC shall also comply with the further following provisions of this Article VI.A.10. (Covenant Against Liens). In the event RAC contests any such lien, RAC shall give a satisfactory indemnity to the State or deposit with the State a letter of credit, cash, or security reasonably satisfactory to the State in an amount equal to the amount of the claim or lien, plus such interest and penalties, court costs, or other charges as the State, any fee mortgagee, or title insurer may reasonably estimate to be payable by RAC at the conclusion of such litigation or is required to provide insurance over any potential lien. In the event such letter of credit, cash or securities shall be so deposited, the same shall be held until such claim or

other imposition shall have been released and discharged and shall thereupon be returned to RAC, less any amounts expended by the State to procure such release or discharge, or any loss, cost, damage, reasonable attorneys' fees or expense incurred by the State by virtue of the contest of such lien.

- 11. Ownership of Improvements. The State shall own all Consolidated Facility Improvements and RAC Improvements now existing or hereafter constructed (excluding the trade fixtures, trade equipment, supplies and personal property of RAC).
- 12. Alterations. RAC shall have the right from time to time after the completion of the initial RAC Improvements in accordance with the provisions of Article VI.A.7. (Construction of RAC Improvements) hereof, and at RAC's sole cost and expense, to make alterations and changes ("Alterations") in or to the Premises (except as hereinafter provided), provided RAC shall not then be in default in the performance of any of RAC's covenants or agreements in this Agreement; and further provided that Substantial Alterations may be made only with the written consent of the State, which consent shall not be unreasonably withheld or delayed. "Substantial Alterations" means any Alterations (i) to infrastructure improvements, (ii) to the structure of the Premises or any portion thereof, (iii) to other items required to be shown on the RAC Improvement Plans for such Alterations or Substantial Alterations, as the case may be, and approved by State, or (iv) which would cost more than ten percent (10%) of the replacement cost of the RAC Improvements. The provisions of Article VI.A.7. (Construction of RAC Improvements) shall apply to and shall be complied with by RAC as a condition to the performance of any Alteration or Substantial Alteration. The State's approval of the RAC Improvement Plans for Alterations or Substantial Alterations, as the case may be, shall not be required for those aspects of the RAC Improvement Plans to the extent such approval would not be required for initial RAC Improvements. Furthermore, all Alterations and Substantial Alterations shall be subject to the following:
- a. <u>Alterations require State consent</u>. No Alteration or Substantial Alteration of any kind shall be made without the written consent of the State (which may be withheld in its sole discretion) which would (i) change the general design, use, or character of the Premises, (ii) reduce or impair, to any material extent, the value, rentability, or usefulness of the Premises, or constitute waste, or (iii) give to any owner, lessee, or occupant of any other property or to any other person or corporation any easement, right-of-way, or any other right over the Premises.
- b. <u>RAC progress on alteration</u>. Any Alteration or Substantial Alteration shall be made with reasonable dispatch and in a good and workmanlike manner and in compliance with all applicable permits and authorizations and building and zoning laws and with all other laws, and in accordance with the orders, rules, and regulations of the National Board of Fire Underwriters or any other body or bodies hereafter exercising similar functions. If any work does not comply with the provisions of this Agreement, the State may, by notice to RAC, require that RAC stop the work and take steps necessary to cause corrections to be made.
- c. <u>RAC to demonstrate financial capacity</u>. RAC shall demonstrate to the State's satisfaction financial capacity to pay the entire cost of any Substantial Alteration or, in lieu thereof, furnish to the State cash or other security reasonably satisfactory to the State, in

an amount at least equal to one hundred twenty percent (120%) of the estimate of cost of such Substantial Alterations, guaranteeing the completion and payment of the cost thereof free and clear of all liens, conditional bills of sale, and chattel mortgages, except that security for demolition and new construction shall be furnished as provided in Article VI.A.7.f. (Performance and payment bonds) hereof.

d. <u>State approval prior to demolition</u>. After completion of RAC Improvements, RAC shall not demolish such RAC Improvements without the prior written consent of the State. If the Premises will not be occupiable after such demolition, and in the State's opinion there is a reasonable risk of non-payment of [Ground Rent] until new improvements are constructed, then prior to the commencement of demolition RAC shall deposit with the State an amount which will provide for the payment of [Ground Rent] for the period from the commencement of demolition to the anticipated date of completion of such new improvements, or in lieu thereof, security satisfactory to the State. In connection with any such demolition, RAC shall otherwise comply with all of the other provisions of this Article VI (Construction, Maintenance and Repair) as though said demolition were a Substantial Alteration. RAC shall proceed diligently with its demolition and all demolition shall be completed within a reasonable time.

ARTICLE VII. PERFORMANCE DEPOSIT

- A. Performance Deposit. RAC shall deposit with the State, on or before the RAC Access Date (and as a condition thereof), cash security (except as otherwise provided in Article VII.B (Letter of Credit) hereof) for the full and prompt performance by RAC of all of RAC's obligations hereunder in the initial amount described in Exhibit B-5 hereto (the "Performance **Deposit**"). If RAC defaults under this Agreement, the State may use all or any part of the Performance Deposit to make any defaulted payment, to pay for the State's cure of any defaulted obligation, or to compensate the State for any loss or damage resulting from any default. To the extent any portion of the Performance Deposit is so used, RAC shall, within five (5) days after demand from the State, restore the Performance Deposit to its full amount. The State may keep the Performance Deposit in its general funds and shall not be required to pay interest to RAC on the Performance Deposit. If RAC shall perform all of its obligations under this Agreement and return the Premises to the State at the end of the Term in the condition required hereunder, the State shall return all of the remaining Performance Deposit (or the original remaining Letter of Credit, as hereinafter defined, as the case may be) to RAC, within thirty (30) days after the end of the Term. The Performance Deposit shall not serve as an advance payment of rent or a measure of the State's damages for any default under this Agreement.
- B. <u>Letter of Credit</u>. Alternatively, and in lieu of the Performance Deposit hereinabove provided, RAC may deposit with the State, upon RAC's execution and delivery of this Agreement, as performance for the full and prompt performance by RAC of all of RAC's obligations hereunder, an irrevocable, unconditional, transferable letter of credit (the "Letter of Credit"), in substantially the form attached as <u>Exhibit H</u> hereto and made a part hereof, in favor of the State from a bank approved by the State (which bank shall have a Fitch rating of "A+" or better, shall have a branch office located in the Honolulu, Hawaii metropolitan area, and shall not appear on any "troubled" or "distressed" bank or financial institution lists maintained or published by the Federal Deposit Insurance Corporation ("FDIC"), any other governmental

entity or agency with jurisdiction over the issuing bank, or any generally-recognized private bank rating entity or company). The Letter of Credit shall provide for performance in the initial amount set forth in Exhibit B-5 hereto. Whether or not this Agreement or RAC's right to possession hereunder has been terminated, (a) in the event of a default under any of the terms, covenants and conditions of this Agreement, (b) in the event RAC has filed (or there has been filed against RAC) a petition for bankruptcy protection or other protection from its creditors under any applicable and available law which has not been dismissed or discharged, or in the event RAC files a general assignment for the benefit of its creditors, or (c) the issuing bank is placed in receivership or similar position by the FDIC or any other governmental entity or agency with jurisdiction over the issuing bank, or otherwise appears on any "troubled" or "distressed" bank or financial institution lists maintained or published by the FDIC, any other governmental entity or agency with jurisdiction over the issuing bank, or any generally-recognized private bank rating entity or company, then, in any such event, the State may at once and without any notice whatsoever to RAC be entitled to draw down on the Letter of Credit and apply such resulting sums toward the cure of any default by RAC under this Agreement or toward any damages to which the State is entitled pursuant to the terms of this Agreement.

Letter of credit expiration, automatic extension. The foregoing Letter of Credit shall provide for an original expiration date not earlier than twelve (12) months following the date of issuance and shall be automatically extended without amendment for additional successive twelve (12) month periods from the original expiration date or any future expiration date thereof through the expiration or earlier termination of this Agreement, unless not less than sixty (60) days prior to any such expiration date, the issuing bank sends to the State by certified/registered mail, return receipt requested, or by overnight courier written advice that the bank has elected not to consider the Letter of Credit renewed for any such additional 12-month period. In the event such bank so advises the State that such Letter of Credit will not be so renewed, or in the event that the issuing bank is placed in receivership or similar position by the FDIC or any other governmental entity or agency with jurisdiction over the issuing bank or otherwise appears on any "troubled" or "distressed" bank or financial institution lists maintained or published by the FDIC, any other governmental entity or agency with jurisdiction over the issuing bank, or any generally-recognized private bank rating entity or company, the State shall promptly thereafter notify RAC thereof in writing, and RAC shall obtain a substitute Letter of Credit from a bank reasonably approved by the State meeting all of the terms and conditions described in this Article VIII (Performance Deposit), which substitute Letter of Credit ("Substitute Letter of Credit") shall be reasonably satisfactory to the State and delivered to the State no later than thirty (30) days prior to the expiration date of the Letter of Credit then in effect. In the event RAC fails to deliver such Substitute Letter of Credit to the State at least thirty (30) days prior to the expiration date of the Letter of Credit then in effect (or within ten (10) days following the date of the State's notice advising RAC that the issuing bank was placed in receivership or similar position or otherwise appears on any "troubled" or "distressed" bank or financial institution lists, as the case may be), the State shall in such instance have the right, without further notice to RAC, to immediately draw down on the entire amount of the Letter of Credit then available to the State; and in such instance, the State shall retain such resulting sum as a cash Performance Deposit and the State shall have the right to use such cash Performance Deposit to the same extent that the State would be entitled to draw down on the Performance Deposit or the Letter of Credit pursuant to the terms of this Article VII (Performance Deposit) (and RAC shall replenish such cash Performance Deposit in the same manner as required for the Letter of Credit); provided, in the event that a Substitute Letter of Credit meeting the conditions set forth herein is subsequently submitted by RAC, the cash Performance Deposit then being held by the State hereunder shall be returned to RAC as soon as reasonably practicable following the State's receipt of such Substitute Letter of Credit. The State shall not, unless required by law, keep the cash Performance Deposit separate from its general funds or pay interest thereon to RAC. No trust relationship is created herein between the State and RAC with respect to such Performance Deposit, and the Performance Deposit may be commingled with other funds of the State.

- D. <u>Performance Bond</u>. With the prior written approval of the State, RAC may deliver to the State, in lieu of the Performance Deposit hereinabove provided, a performance bond acceptable to the State in accordance with terms similar to those for a Concession Bond as provided and described in Article XIX (Concession Bond) hereof, but subject to any other terms and conditions the State may require, in the amount of the Performance Deposit (the "**Performance Bond**").
- E. <u>State transfers</u>. If the State transfers its interest in the Premises or this Agreement, the State may transfer the Performance Deposit or the Letter of Credit, as the case may be, to its transferee. Upon such transfer, the State shall have no further obligation to return the Performance Deposit or the Letter of Credit, as the case may be, to RAC, and RAC's right to the return of the Performance Deposit or the Letter of Credit, as the case may be, shall apply solely against the State's transferee.
- F. Ground Rent increase. If Ground Rent is increased hereunder at any time during the Term hereof, the Performance Deposit, the Letter of Credit, or the Performance Bond, as the case may be, shall be increased by the same percentage as the percentage of increase of the Ground Rent so that RAC at all times during the Term hereof has on deposit with the State a sum equal to three (3) monthly installments of Ground Rent payable hereunder. In no event, however, shall the Performance Deposit, the Letter of Credit, or the Performance Bond, as the case may be, be subject to reduction hereunder. RAC shall deposit with the State the increased amount of the Performance Deposit, the Letter of Credit, or the Performance Bond, as the case may be, within thirty (30) days after the date on which the Ground Rent has so increased.
- G. <u>Letter of credit separate from any other surety, bond, guaranty</u>. With respect to any Letter of Credit deposited hereunder, such Letter of Credit shall be separate and independent from any letter of credit, bond, or other performance deposit or guaranty provided pursuant to this Agreement.

ARTICLE VIII. INSURANCE

A. General.

1. <u>RAC's Cost</u>. RAC shall procure, at its sole cost and expense, and keep in effect at all times during the term of this Agreement, the types and amounts of insurance coverages specified herein. The specified insurance shall also, either by provisions in the policies, by State's own endorsement form or by the endorsement attached to such policies,

include and insure State, State's officers, employees, contractors, and agents and State's successors and assigns, as insureds, against the areas of risk covered by the insurance coverages specified herein, including, without limitation, protection against any and all claims, demands, suits, actions, causes of action, judgments, liabilities, losses, damages, costs, and expenses, including costs of suit and attorneys' fees, resulting from any personal injury, bodily injury, death or property damage, arising out of or related to any acts or omissions of RAC, RAC's officers, employees, agents, and Guests, the use and occupancy of the Airports, including the Premises and the roadways of the Airports used by RAC, RAC's officers, employees, agents and Guests and the operation of the Concession, including related functions performed by or on behalf of RAC at the Airports.

2. Form of Policies.

- a. <u>Form and Substance</u>. All insurance required to be furnished by RAC hereunder shall be pursuant to policies in form and substance satisfactory to State and issued by companies of sound and adequate financial responsibility, who are licensed and authorized to do business in the State of Hawaii, all to the satisfaction of State. The State may, upon reasonable notice and reasonable grounds, increase or change the insurance required hereunder, in which event RAC shall obtain such required insurance.
- b. <u>Required Provision</u>. All insurance, except the Workers' Compensation and Employer's Liability Insurance, shall:
- (1) <u>Additional Insured</u>. Name State, State's agents, and their successors and assigns as additional insureds.
- (cross liability) clause which states, "It is agreed that the insurance afforded by this policy shall apply separately to each insured against whom claim is made or suit is brought except with respect to the limits of the company's liability..." and a contractual endorsement which shall state "Such insurance as is afforded by this policy shall also apply to liability assumed by the insured under insured's Concession Agreement and Facility Lease with the State for the Operation of a Rent-A-Car Concession at Honolulu International Airport in the State of Hawaii."
- (3) <u>Waiver of Subrogation</u>. Contain a waiver of subrogation endorsement in favor of State.
- (4) <u>Notification</u>. Provide that State shall be notified, in writing, at least sixty (60) days prior to any termination, cancellation, or material change to any such insurance policy (including the Worker's Compensation and Employer's Liability Insurance).

c. All insurance. All insurance shall:

(1) <u>Primary</u>. Be primary, not in excess of or pro rata and noncontributing as to and with any other insurance held or maintained by State.

- (2) <u>No Premiums</u>. Not require State to pay any premiums for any insurance coverage required to be obtained by RAC under this Agreement.
- d. <u>No Partnership</u>. The inclusion of State, State's officers, employees, contractors, and agents and RAC's successors and assigns, as insureds or additional insureds, is not intended to, and shall not, make them or any of them, a partner or joint venturer with RAC in the operation of the Concession or the Airports.
- e. <u>Deductibles</u>. The insurance policies required hereunder may provide for reasonable deductibles or retentions, acceptable to State, based upon the nature of RAC's operation and the type of insurance involved.
- f. Failure to Obtain. Upon failure of RAC to provide and maintain the insurance required herein after a ten (10) day prior written notice to comply from State, State may, but shall not be required to, procure such insurance at RAC's sole cost and expense and RAC agrees to immediately reimburse State for any and all costs thereof plus fifteen percent (15%) for administrative overhead. Any lapse in, or failure by RAC to procure, maintain, and keep in full force and effect, such insurance coverage as is required under this Agreement, at any time during and throughout the term of this Agreement, shall be a violation of this Agreement and shall give State the right to assess additional rent and charges and/or terminate this Agreement pursuant to Article V (RAC Payments) and Article XIII (Termination or Transfer By State), respectively, hereof.
- g. <u>Subrogation</u>. The State agrees to release RAC from State's claim for loss or damage caused by fire or other casualty covered by fire insurance policies, with extended coverage, to the extent of any payment received by State from the insurers. This release includes also a waiver of subrogation by State's insurer of any right of action against RAC in the event of such loss or damage and payment therefor to State. Said waiver of subrogation is conditional upon acceptance of such waiver by State's insurer affected thereby. Evidence of such waiver shall be in writing.
- h. <u>Proof of Insurance</u>. The RAC shall provide proof of all specified insurance and related requirements to State either by production of the actual insurance policies, by use of State's own endorsement forms, by broker's letter acceptable to State in both form and content, or by other written evidence of insurance acceptable to State, together with appropriate written evidence, satisfactory to State, that the insurance premiums thereon have been paid. The documents evidencing all specified coverages shall be submitted to State prior to RAC occupying the Facility. Each policy shall contain the applicable policy number, the inclusive dates of policy coverage, and the insurance carrier's name, shall bear an original signature of an authorized representative of said carrier, and shall provide that such insurance shall not be subject to cancellation, reduction in coverage, or nonrenewal except after written notice by certified mail, return receipt requested, to State at least thirty (30) days prior to the effective date thereof. The State reserves the right to have submitted to it, upon request, all pertinent information about the agent and carrier providing such insurance.
- i. <u>Annual Review</u>. The RAC agrees that the insurance limits specified by State herein shall be reviewed for adequacy annually throughout the term of this

Agreement by State, which may, thereafter, require RAC to adjust the amounts of insurance coverage to whatever amounts State deems to be adequate.

- B. <u>Construction</u>. Before commencing construction of any initial or subsequent work on Leasehold Improvements or the installation of other fixed improvements on, in, or at the Premises, or any portion thereof, RAC shall, in addition to other customary insurance or bonds and at its sole cost and expense, procure, maintain, and keep in full force and effect during and throughout the entire period of construction and installation, or require all of its contractors and subcontractors to procure, maintain, and keep in full force and effect during and throughout the entire period of construction and installation, adequate insurance to protect both State and RAC against the risks mentioned in Article VIII.A. (General) hereof, which risks shall be covered by a policy or policies of insurance of the types and minimum amounts indicated as follows:
- 1. <u>Comprehensive General Liability Insurance</u>. Combined single limit coverage of not less than One Million Dollars (\$1,000,000) per occurrence arising from any one accident or other cause covering:
 - a. <u>Personal Injury</u>. Bodily injury and death.
- b. <u>Premises Liability</u>. The Premises and the operations of RAC, and RAC's contractors and subcontractors.
- c. <u>Contract Liability</u>. Contractual liability for any general indemnification agreement in any contract including, without limitation, this Agreement.
- 2. <u>Property Damage Liability Insurance</u>, including Broad Form Property Damage Insurance and, where applicable, Underground, Explosion, and Collapse Hazard Liability Insurance: Combined single limit coverage of not less than One Million Dollars (\$1,000,000) per occurrence arising from any one accident or other cause;
- 3. <u>Workers' Compensation and Employer's Liability Insurance</u>: Not less than One Hundred Thousand Dollars (\$100,000) or as otherwise required by applicable federal and State laws;
- 4. Owner's and Contractor's Protective Public Liability and Protective Property Damage Insurance: Combined single limit coverage of not less than One Million Dollars (\$1,000,000) per occurrence arising from any one accident or other cause; and
- 5. <u>Builder's Risk Insurance</u> (covering fire, extended coverage, vandalism, malicious mischief): Combined single limit coverage of not less than Two Hundred and Fifty Thousand Dollars (\$250,000) per occurrence arising from any one cause.
- C. Operation. The RAC shall, at its sole cost and expense, procure, maintain, and keep in full force and effect during and throughout the term of this Agreement, adequate insurance to protect both State and RAC against the risks mentioned in Article VIII.A. (General) hereof, which risks shall be covered by a policy or policies of insurance of the types and minimum amounts indicated as follows:

- 1. <u>Comprehensive General Liability Insurance</u>. Combined single limit coverage of not less than One Million Dollars (\$1,000,000) per occurrence arising from any one accident or other cause covering:
 - a. <u>Personal Injury</u>. Bodily injury and death.
- b. <u>Premises Liability</u>. The Premises, completed products, and operations of RAC.
- c. <u>Contract Liability</u>. Contractual liability for any general indemnification agreement in any contract including, without limitation, this Agreement.
- 2. <u>Property Damage Liability Insurance</u>. Including Broad Form Property Damage Insurance and, where applicable, Underground, Explosion, and Collapse Hazard Liability Insurance. Combined single limit coverage of not less than One Million Dollars (\$1,000,000) per occurrence arising from any one accident or other cause.
- 3. <u>Workers' Compensation and Employer's Liability Insurance</u>. Not less than One Hundred Thousand Dollars (\$100,000) or as otherwise required by applicable federal and State laws.
- 4. <u>Water Damage Legal Liability Insurance</u>. Combined single limit coverage of not less than Fifty Thousand Dollars (\$50,000) per occurrence arising from any one cause.
- 5. Fire and Extended Coverage Insurance for Other Hazards and Perils. On all of the buildings, structures and other improvements, including the Leasehold Improvements, whether owned by State or RAC or a third party, and RAC's Personal Property in or on the Premises, or any portion thereof, as would be procured and maintained by a reasonable and prudent owner thereof, the necessary fire policy or policies and extended broad form coverage for other hazards and perils such as, but not limited to: hail, windstorm, hurricane, lightning, explosion, smoke, sprinkler leakage, vandalism, malicious mischief, damage by aircraft and glass, the minimum combined replacement value of which shall be not be less than Two Million Five Hundred Thousand Dollars (\$2,500,000) or the value of the New Leasehold Improvements as submitted by RAC to State, whichever is greater, per occurrence arising from any one cause. These necessary fire and extended broad form coverages shall also extend to and provide for State's maintenance and repair under Article VI.A.8. (Maintenance and Repair) hereof.
- 6. <u>Business Interruption Insurance</u>. Insuring that the rents, fees and charges in effect under this Agreement during the time of the business interruption will be paid to State for a period of one (1) year if RAC is unable to operate its Concession due to a risk required to be insured against by RAC hereunder. This business interruption insurance shall also cover business interruptions due to failures or interruptions in telecommunications services, strikes, employee lockouts, riots, or other civil commotion.
- D. <u>Motor Vehicles</u>. The RAC, at its sole cost and expense, shall procure, maintain, and keep in full force and effect during and throughout the term of this Premises Lease, the State of Hawaii no-fault motor vehicle (or automobile) liability insurance policy or policies of at least (1) One Hundred Thousand Dollars (\$100,000) per person per accident and Three Hundred

Thousand Dollars (\$300,000) per occurrence for bodily injury and death; (2) an aggregate of Five Hundred Thousand Dollars (\$500,000) per accident or occurrence for bodily injury and death; (3) Fifty Thousand Dollars (\$50,000) per accident or occurrence for property damage; and (4) a combined single limit coverage of not less than Five Hundred Thousand Dollars (\$500,000) per accident or occurrence for bodily injury, death, and property damage for each of its motor vehicles or automobiles, including each motor vehicle or automobile from RAC's fleet operating on or within any Airport roadways and other areas of the Airports.

ARTICLE IX. DAMAGE OR DESTRUCTION

A. Damage and Destruction.

- 1. <u>State's right to terminate</u>. If the Premises are totally destroyed by storm, fire or other casualty, or damaged to the extent that, in the State's reasonable opinion, the damage cannot be restored, or if the damage is not covered by standard "all risks" property insurance (or such other property insurance as may be maintained by the State from time to time), the State shall have the right to terminate this Agreement effective as of the date of such destruction or damage by written notice delivered to RAC on or before thirty (30) days following the State's notice described in the next sentence, and rent and fees shall be accounted for as between the State and RAC as of that date. The State shall provide RAC with written notice no later than sixty (60) days following the date of such damage of the estimated time needed to restore and whether the State elects to restore hereunder.
- State restoration. If the Premises are damaged by any such casualty but the State does not elect to terminate this Agreement as provided in Article IX.A.1 (State's right to terminate) above, this Agreement shall remain in full force and effect. The State shall notify RAC in writing no later than sixty (60) days after the date of such damage that such damage will be restored (and will include the State's good faith estimate of the date the restoration will be complete), and the State shall promptly commence to diligently restore the shell and core portions of the Premises (including the Consolidated Facility Improvements, as the same may be modified to conform to applicable laws then in effect, but excluding any RAC Work Items, as hereinafter defined) to substantially the same condition as before such damage occurred (any such activity being a "State Restoration") as soon as reasonably practicable, subject to force majeure events and delays attributable to the acts or omissions of RAC. RAC may not terminate this Agreement (and shall otherwise remain liable for the performance of all of its obligations hereunder in accordance with the terms and provisions hereof), except as expressly provided in Article IX.A.6.(Damage in last year of term) below, in the event of any such casualty. Ground Rent and RAC's Proportionate Share of Operating Expenses and Impositions (but specifically excluding any other components of Contingent Rent) shall be reduced or abated on a pro rata basis during the period of such State Restoration to the extent that the Premises is not habitable as a result of such casualty; provided, notwithstanding anything herein to the contrary, in no event shall Contingent Rent (other than RAC's Proportionate Share of Operating Expenses and Impositions as aforesaid) or CFCs be subject to reduction or abatement hereunder.
- 3. <u>RAC restoration</u>. In the event of damage to, or destruction of, any RAC Improvements, Alterations, or other RAC work, or of the fixtures and equipment within the Premises (collectively, the "**RAC Work Items**"), by fire or other casualty, RAC shall promptly,

at its expense, repair, restore, or rebuild such RAC Work Items to the condition existing prior to the happening of such fire or other casualty (any such activity being a "RAC Restoration"). Rent shall not be reduced or abated during the period of such RAC Restoration even if the Premises is not habitable and the RAC Work Items are not usable, and RAC may not terminate this Agreement, except as expressly provided in Article IX.A.6.(Damage in last year of term) below.

- 4. <u>RAC compliance prior to restoration</u>. Before RAC commences or causes such RAC Restoration, RAC shall, in connection therewith, comply with the requirements of Article VI (Construction, Maintenance and Repair) hereof. The State may waive (but shall not be obligated to do so) any requirements of Article VI (Construction, Maintenance and Repair) after taking into consideration the degree of damage or destruction and RAC Restoration.
- 5. <u>Insurance proceeds, additional security</u>. Provided that the insurer does not deny liability as to the insureds, and provided RAC is not then in default hereunder, all sums arising by reason of loss under the property insurance required in Article VIII (Insurance) shall be available to RAC for the work. All proceeds shall be payable to the State which may disburse proceeds through an escrow on satisfaction of conditions established by the State (which may include retention requirements, waivers of lien and sworn statements, architect's certificates, and other evidence of satisfactory completion and payment for work) or payable directly to RAC or contractors, at the State's option. RAC shall deposit with the State any excess cost of the RAC Restoration over the amount held by the State as proceeds of the insurance within thirty (30) days from the date of the determination of the cost of the RAC Restoration; but in no event later than commencement of work. At all times the undisbursed balance remaining in the hands of the State shall be at least sufficient to pay for the cost of completion of the work free and clear of liens; any deficiency shall be paid to the State by RAC. RAC shall diligently pursue the repair or rebuilding of the RAC Work Items (but in any event within the time period in which RAC was required to complete the RAC Improvements under Article VI (Construction, Maintenance and Repair) hereof. If RAC does not repair or rebuild the RAC Work Items or proceed diligently to repair or restore the RAC Work Items and fails to cure or correct any such default after notice and expiration of applicable cure periods hereunder, or there are insurance proceeds remaining after repair or rebuilding, all insurance proceeds shall belong to and be payable to the State, and RAC shall assign all such proceeds to the State.
- 6. <u>Damage in last year of term.</u> In case of damage or destruction of all or any material portion of the Premises which occurs during the last twelve (12) months of the Term, either RAC or the State shall have the option of terminating this Agreement as of the date of such damage or destruction by notice in writing given to the other party within thirty (30) days after the occurrence of such damage or destruction. In such event, the State shall be entitled to the proceeds of any RAC insurance covering any part of the Premises on account of such damage or destruction (excluding any insurance coverage for the RAC Work Items), and RAC shall assign all such insurance proceeds to the State.
- 7. <u>Bond Indenture governs.</u> Notwithstanding anything in this Article IX (Damage or Destruction) to the contrary, while the Bonds remain outstanding, the terms and provisions of the Bond Indenture shall govern and control in the event of damage or destruction to the Premises.

ARTICLE X. CONCESSION OPERATION

A. Quality and Price Control. The State, in entering into this Agreement, has foremost in mind providing the air traveler and the general public facilities, services, and products of the highest quality. RAC shall therefore be required to at all times provide Concession patrons with late model Automobiles (not more than three (3) years old at any time), which Automobiles shall be maintained by RAC in first class operating and mechanical condition and repair and in a clean and attractive condition.

RAC shall furnish all services authorized hereunder to its customers and patrons upon a fair and equal, and nondiscriminatory basis; and charge fair, reasonable, and nondiscriminatory prices; provided, however, that RAC may make or give such reasonable and nondiscriminatory discounts, rebates, or other similar types of price reductions as RAC may desire to RAC's employees or volume purchasers.

B. <u>Type of Operation</u>.

- 1. <u>First class</u>. RAC shall maintain and operate the Concession in an orderly, proper, and first-class manner, which, in the sole judgment of State, does not annoy or disturb, or is not offensive to others at the Airports. RAC shall not solicit Concession business in any manner which would prove offensive to the public or which may result in deception or disguise of all actual costs or charges relating to the rental of Automobiles anywhere at the Airports except in a proper manner upon the Premises and by means of advertising elsewhere at the Airports first approved in writing by State.
- 2. <u>Commercially Reasonable</u>. Without limiting any other requirement set forth in this Agreement, RAC shall conduct (to the extent applicable hereunder) its operations on the Premises and within the Airports in a commercially reasonable manner in order to minimize the emanation of noise, vibration, dust, fumes, and odors, and so as not to interfere with the use and operation of the Airports, adjacent areas on or surrounding the Airports, or adjacent areas surrounding the Premises.
- 3. <u>Hours of operation</u>. The Concession shall be maintained and operated during hours approved by State, seven (7) days per week (unless a different schedule for any part of the Concession operation shall be first approved in writing by State). The State may require that the Concession be maintained and operated in excess of the hours designated by State per day as is necessary or desirable to adequately serve the demands of air travelers for the Concession services.
- 4. <u>No Diversion</u>. RAC shall not intentionally divert Automobile rentals to other locations. Intentional diversion shall include, without limitation, RAC advising, directing, or otherwise suggesting to a customer or prospective customer arriving at the Airports that such customer or prospective customer rent an Automobile at any off-Airport location, whether from RAC or some other rental car provider, regardless of the basis or reason for such advice, direction, or suggestion. All such intentionally diverted revenues shall be included in Gross Receipts.

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C. <u>Present Condition of Premises</u>. Subject to the terms and provisions of this Agreement, and except as expressly provided to the contrary in Article VI (Construction, Maintenance and Repair) hereof, RAC understands and agrees that RAC, by the execution of this Agreement, agrees to accept the Premises in its "AS IS" condition as existing as of the RAC Access Date (subject, however, to the State's obligation to construct and complete the Consolidated Facility as and to the extent provided under Article VI.A.1 (Commence construction) hereof), and that, except as expressly provided to the contrary in Article VI (Construction, Maintenance and Repair) hereof, the State has made no representations or warranties regarding the condition of the Premises or its suitability for RAC's proposed use.

D. Personnel.

- 1. <u>Manager</u>. RAC shall retain an active, qualified, competent, experienced manager or other similarly authorized representative at the Airports to supervise all Concession and Premises operations. RAC's manager shall be authorized to represent and act for and on behalf of RAC at all times. In the absence of the designated manager, one or more responsible subordinates shall be on duty at the Airports to perform and act on behalf of RAC. RAC shall provide and continuously inform State of the names and contact numbers (telephone, facsimile, cellular/pager, and e-mail) of the manager and responsible subordinate(s).
- 2. <u>Other personnel</u>. RAC shall further employ and have on duty adequate personnel at all times, all of whom shall:
 - a. <u>Appearance</u>. Present a neat and clean appearance; and
- b. <u>Courtesy</u>. Be courteous and efficient in the discharge of their duties at all times in order to promptly and efficiently serve the public and to provide the quality of the Concession operation as required herein.
- 3. <u>Uniforms</u>. The State reserves the right to require RAC's employees to wear badges, uniforms, or other reasonable means of identification so as to render such employees readily identifiable with the RAC.
- 4. <u>Conduct.</u> No personnel employed by RAC, while on or about the Premises, shall use improper language, act in a loud, boisterous or otherwise improper way, or be permitted to solicit business in an inappropriate manner.
- 5. <u>Customer service</u>. Duty personnel shall be informed and knowledgeable about the Automobiles and services RAC offers and carries, and be capable of resolving disputes on service or quality and value and handle and address complaints resulting from any aspects of RAC's activities. RAC shall be immediately responsive to resolving or handling any complaint or problem that may be brought to the attention of RAC.
- 6. <u>Training</u>. The employees of RAC shall participate in a training or orientation regarding the Airport's hospitality awareness program.
- a. <u>Training program</u>. The RAC shall develop and administer a training program for employees to assist in their understanding and awareness of Airport

operating procedures, and activities. Training shall include awareness and familiarity with applicable State's rules and regulations and State's Airport training program requirements, appearance guidelines, customer relations, and service greeting standards.

- b. <u>Knowledgeable</u>. RAC's staff shall also be knowledgeable about the layout of the Airports and shall assist travelers when asked or approached, by answering questions about way-finding and other Airport locations, and directing the traveler to the appropriate site, counter, office, or Airport personnel or others for further assistance. All of the employees of RAC shall undergo or undertake any Airport established or required training or orientation and hospitality awareness program.
- E. <u>Prompt payment of Taxes</u>. On the Effective Date and throughout the term of this Agreement, RAC must not be in arrears in the payment of taxes, rents, or other obligations owing the State or any county of the State.
- F. <u>Airport Activities</u>. RAC shall provide a management representative to participate in Airport organized meetings designed to communicate information regarding events and activities affecting the operation of the Airports, as well as to meet with any consultant, planner, or employee of State identified by State to discuss and review matters pertaining to the Airports or Concession and Premises activities. RAC shall actively participate in any groups established at the Airports which are organized to support Airport concessionaires in understanding and projecting the Aloha Spirit and Hawaiian hospitality, and giving quality customer service to air travelers, visitors, and residents, and encouraging participation in events and activities promoted or sponsored by these organizations and as specified in this Article X (Concession Operation) hereof.

G. Use of Premises and/or Consolidated Facility in Compliance with Laws.

- 1. <u>No impact to insurance</u>. RAC shall not use or occupy or permit the Premises and/or Consolidated Facility to be used or occupied, or do or permit anything to be done in or on the Premises and/or Consolidated Facility, in whole or in part, in a manner which would in any way violate any certificate of occupancy affecting the Premises and/or Consolidated Facility, or make void or voidable any insurance then in force with respect thereto, or which may make it impossible to obtain fire or other insurance thereon required to be furnished by RAC under this Agreement, or which will constitute a public or private nuisance, or which will disrupt the safe, efficient, and normal operations of the Airports.
- 2. <u>No violation of laws</u>. Anything else contain herein notwithstanding, RAC shall not use or occupy the Premises and/or Consolidated Facility, or permit the Premises and/or Consolidated Facility to be used or occupied, in whole or in part, in a manner which may violate, and RAC shall at all times comply with, any and all present and future, ordinary and extraordinary, foreseen and unforeseen, laws, statutes, rules, regulations, directives, ordinances, or requirements of any federal, state, or municipal governments or of any other governmental, public, or quasi-public authorities now existing or hereafter created (sometime hereinafter collectively, "Laws"), to the extent such governments or authorities have jurisdiction over the Premises and/or Consolidated Facility, whether or not the State also is liable for compliance.

- 3. <u>Contest validity of laws</u>. RAC may, in good faith (and whenever necessary, in the name of, but without expense to, the State), and after having secured the State to its reasonable satisfaction by cash or by a surety company bond in an amount, from a company, and in form and substance reasonably satisfactory to the State, against loss or damage if the State shall be exposed to any as the result thereof, contest the validity of any such Laws and, pending the determination of such contest, may postpone compliance therewith, except that RAC shall not so postpone compliance therewith as to subject the State to the risk of any fine or penalty, loss of any permit or license, adverse impact on the Airports or Airport operations, or prosecution for a crime, or to cause the Premises and/or Consolidated Facility or any part thereof to be condemned or to be foreclosed upon.
- H. <u>Commencement of Operations</u>. RAC shall (i) promptly take possession of the Premises, and commence the construction of the RAC Improvements therein, upon the date on which the State authorizes RAC to access the Consolidated Facility for the purposes set forth above, and (ii) commence operating the Premises, upon RAC Improvement Substantial Completion, subject to force majeure delays.

I. Easement for Utilities.

- 1. If reasonably requested by RAC and the applicable utility company, the State shall grant to such utility company non-exclusive easements on and under the Consolidated Facility Property and/or Premises for location of facilities to provide natural gas, electricity, or communications service required by RAC in order to provide required utility service to the Premises, at such locations on State property as may be mutually agreed to by the State and RAC; provided (a) RAC shall pay the State's costs and expenses in connection with granting such easement, or required of grantor under such easement, and (b) the granting of such easements is permitted under law.
- 2. RAC's leasing of the Premises and/or the Consolidated Facility shall be subject to any and all easements, licenses, and other rights with respect to the Premises now or hereafter granted to or vested in any other governmental entities or agencies, including, without limitation, the FAA; provided, such easements, if any, shall not preclude the use of the Premises for rental car concession services.
- 3. RAC acknowledges that there may currently exist, and that the State may grant in the future, easements and rights on, over, or under the Premises and/or the Consolidated Facility for the benefit of suppliers or owners of utilities that service the Airports or property adjoining the Premises and/or the Consolidated Facility, and RAC hereby consents to any such utility easements whether now in existence or later granted; provided, no such easements hereafter granted by the State shall materially and adversely interfere with RAC's use of the Premises for rental car concession services.
- 4. The State reserves (for itself, its grantees, concessionaires, mortgagees, contractors, licensees, and others claiming by, through, or under the State) such rights and easements as the State shall deem necessary or appropriate from time to time in connection with the Consolidated Facility, the Premises, the Airports, and adjacent properties, including, without limitation, for purposes of storm water drainage, utilities, and like matters; provided, no such

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easements hereafter sought by the State shall materially and adversely interfere with RAC's use of the Premises for rental car concession services.

J. <u>Common Use Transportation System.</u>

- 1. RAC to operate and utilize. RAC agrees that, commencing on the Payment Commencement Date (or such other date as may be directed by the State) and continuing for the remainder of the Term hereof, RAC shall transport all rental car customers of RAC between the Consolidated Facility and the passenger terminals exclusively by use of a Common Use Transportation System, which system shall be operated by the RAC Consortium for such Consolidated Facility, and which system shall use the common buses or other vehicle designated by the State from time to time to serve the Consolidated Facility and the passenger terminals (provided, however, that RAC shall be permitted to provide direct transportation solely with respect to RAC customers that have bona fide and verifiable physical disabilities which reasonably preclude use of the CUTS).
- 2. Specific performance. RAC acknowledges and agrees that the prohibition on terminal curbside shuttle, pick-up, and drop-off operations other than through the Common Use Transportation System is a critical element of the operations within the Airports. The failure of RAC to comply with such prohibition vitally affects the safety and needs of the traveling public and the Airports and constitutes a material breach of this Agreement for which money damages are insufficient. Therefore, RAC specifically acknowledges and agrees that the State shall, without limitation of its other rights and remedies, be entitled to seek an order of specific performance of the provisions of this Article X.J (Common Use Transportation System) issued by a court of competent jurisdiction in connection with any violation by RAC of the terms and provisions hereof.
- K. <u>Restrictions on RAC</u>. Except as may otherwise be expressly provided in this Agreement, RAC shall not, without the prior written consent of the State in each instance, which consent may be granted or withheld in the State's sole and absolute discretion:
- 1. <u>Advertising</u>. Place, construct, or maintain in or about the Premises and/or Consolidated Facility Property any advertisement media, including, without limitation, searchlights, flashing lights, loudspeakers, phonographs, televisions, radios, antennas, or other similar media or device:
- 2. <u>Solicit</u>. Solicit business or distribute handbills or other advertising or promotional materials in, on, or about the Premises, the Airports Consolidated Rental Car System, including the Common Use Transportation Systems, and/or other buildings and structures in the area of the Airports, except that RAC shall be entitled to engage in radio, television, and newspaper advertising as is customarily used for RAC's type of business;
- 3. <u>Animals</u>. Keep or permit animals of any kind in or about the Premises and/or Consolidated Facility except dogs trained to assist sight-impaired or other disabled persons;
- 4. <u>Sleeping quarters</u>. Use or permit any portion of the Premises and/or Consolidated Facility to be used as living or sleeping quarters;

- 5. <u>Selling</u>. Sell, distribute, display, or offer for sale any item which, in the State's judgment, is inconsistent with the quality of operation of the Airports, or which may tend to detract from the image of the Airports;
- 6. <u>Reflect unfavorably</u>. Do or permit to be done anything in connection with RAC's occupancy or advertising which, in the State's judgment, may reflect unfavorably on the State or the Airports, or may confuse or mislead the public as to any apparent partnership or similar relationship between the State and RAC. Without limiting the foregoing, RAC shall not have or acquire any property right or interest in the legal name or any trade name of the Airports or any variation thereof;
- 7. <u>Auctions</u>. Except as expressly provided to the contrary in this Agreement, conduct any auction (except with the prior written consent of the State at the State's sole and absolute discretion), fire, bankruptcy, distress, clearance, or going-out-of-business sale on the Premises and/or Consolidated Facility or post any sign or advertisement regarding such activity in or about the Premises and/or Consolidated Facility;
- 8. <u>No impairment</u>. Use or permit the Premises and/or Consolidated Facility to be used in any manner or permit anything to be brought into or kept therein which would (a) violate the certificate of occupancy for the Premises and/or Consolidated Facility, (b) cause structural injury to any part of the Premises and/or Consolidated Facility, (c) impair or interfere with the proper operation and maintenance of improvements in the Airports, or (d) violate any of RAC's other obligations under this Agreement or the obligations of any On-Airport Rental Car Company under such party's Agreement;
- 9. <u>No artwork</u>. Permit a work of visual art, as defined in 17 U.S.C. § 107, to be installed in the Premises and/or Consolidated Facility; or
- 10. <u>No unauthorized parking</u>. Permit parking on the Premises and/or Consolidated Facility of vehicles of persons (other than employees, agents, licensees, and invitees of RAC at the Premises and/or Consolidated Facility), with no public parking being allowed.
- 11. <u>Vending Machines</u>. Install, maintain, or operate or permit the installation, maintenance, or operation of any cash or coin-operated vending machine or device for the purpose of vending or providing any product, including food and beverage items, or service (and for the purposes hereof, amusement or entertainment shall be deemed a service) upon any part or portion of the Facility or the Airports.
- 12. <u>Settlement Agreements</u>. Take or permit any action to be taken in violation of any settlement agreement provided by the State to RAC.

ARTICLE XI. COMPLIANCE WITH LAWS

A. <u>Generally</u>. RAC shall, at all times during the term of this Agreement, comply with all applicable laws, statutes, rules, regulations, orders, and ordinances of all governmental authorities, including, without limitation, the United States of America, State of Hawaii, the County and the City, and any political subdivision or agency, authority, or commission thereof,

which may have jurisdiction to pass laws, statutes, or ordinances or make and enforce orders, rules, and regulations with respect to the Concession, the Premises, or the Airports.

- 1. <u>Licenses and permits</u>. RAC shall also take out and keep current all licenses and permits required by any governmental authority for RAC's conduct of the Concession at or on the Premises and the Airports, and pay promptly when due all fees. Upon commencement of operations at the Premises and thereafter at the State's reasonable request, RAC shall provide evidence to the State that RAC has obtained or caused to be obtained such permits and licenses.
- 2. <u>Contest</u>. Notwithstanding the foregoing provisions, RAC shall have the right, in its own name, to contest in good faith the validity or applicability of any law, statute, rule, regulation, order, or ordinance of any governmental body or agency to RAC's operation. The fact that RAC may, in connection with such contest, refrain from complying with such law, statute, rule, regulation, order, or ordinance shall not affect in any way RAC's obligation to pay the required rent and fees set forth in Article V (RAC Payments) hereof.

B. Compliance with Americans with Disabilities Act.

- 1. <u>RAC's warranty</u>. RAC warrants that it shall conduct its Concession operation in accordance with the Americans with Disabilities Act, 42 U.S.C.S. Section 12101 et seq. (hereinafter, collectively, the "**ADA**"), as the same may be amended, including, without limitation, modifying RAC's policies, practices, and procedures, and providing auxiliary aids and services to disabled persons.
- 2. <u>Accessible services</u>. RAC acknowledges that, pursuant to the ADA, programs, services, and other activities provided by a public entity, whether directly or through a contractor, must be accessible to the disabled public. RAC shall provide the services specified in this Agreement in a manner that complies with the ADA and any and all other applicable federal, State, County or City disability rights legislation. RAC agrees not to discriminate against disabled persons in the provision of services, benefits, or activities provided under this Agreement and further agrees that any violation of this prohibition on the part of RAC, its officers, employees, agents, servants, or assigns shall constitute a material breach of this Agreement.
- 3. <u>RAC's indemnification</u>. Without limiting any other provision herein, RAC shall defend, indemnify, and keep and hold harmless all Indemnified Parties from and against any and all claims, demands, suits, actions, causes of action, judgments, liabilities, losses, damages, costs, and expenses resulting or arising from RAC's failure to comply with RAC's obligations hereunder with respect to the ADA.
- C. <u>Airport Performance</u>. RAC shall comply with any and all of the performance requirements covering the Airports of State and all applicable performance access procedures, rules, or regulations prescribed by State and/or the TSA.
- 1. <u>Performance agreements</u>. RAC shall enter into any performance agreements with State that may be required by State or the TSA for performance purposes

covering the Airports of State, and said agreements shall become part of this Agreement and the covenants, terms, and conditions herein, although executed separately.

2. <u>Failure to prevent violations</u>. RAC accepts liability and responsibility (a) for RAC's failure to comply with any Airport performance requirements and applicable performance access procedures, rules, or regulations prescribed by State and/or the TSA and (b) for any reimbursement to State for State making direct payment to any citing authority for any fines or penalties of any and all airport performance violations by RAC, its contractors, agents, representatives, guests, or invitees. Failure to observe this performance requirement shall be cause for the assessment of additional charges under this Agreement and/or termination of this Agreement by State.

ARTICLE XII. BOND FINANCING

The State anticipates the issuance of certain Customer Facility Senior Lien Revenue Bonds, in connection with the design and construction of the Airports Consolidated Rental Car System. Such Bonds are being issued pursuant to and in accordance with the Bond Indenture, together with any and all related documents executed in connection therewith, and shall be and remain subject to the applicable terms, conditions, and provisions thereof, as the same may be amended or modified from time to time.

ARTICLE XIII. TERMINATION OR TRANSFER BY STATE

- A. <u>Events of Breach or Violation</u>. RAC shall be in breach or violation of this Agreement, and State will have the right to terminate this Agreement, if any one or more of the following events (each an "**Event of Default**") occur:
- 1. <u>Transfer of interest</u>. When, without the prior written approval or consent of State, any interest of RAC under this Agreement is transferred or assigned, whether voluntarily or involuntarily, by reason of assignment, sublease of Premises or otherwise, stock transfer, operation of law, or death, to any other individual, limited or general partnership, joint venture, firm, company, corporation, limited liability company, or any other entity; or
- 2. Ownership change. When the ownership of RAC, without the prior written approval or consent of State, is changed by inter vivos stock transfer to one or more individuals or entities who are not stockholders at the inception of this Agreement, or if RAC is a partnership, whether limited or general, by the introduction of a new partner or partners, whether limited or general, who was not a partner or who were not partners at the inception of this Agreement, or if RAC is a limited liability company, by the introduction of a new member or manager who was not or who were not a member or a manager partners at the inception of this Agreement; or
- 3. <u>Partnership dissolution</u>. If RAC is a partnership of any type and the partnership is dissolved as a result of any act or omission of its partners, or any one of them, or by operation of law, or the order or decree of any court having jurisdiction, or for any other reason whatsoever; or

- 4. <u>Receivership.</u> When, by or pursuant to, or under authority of any legislative act, resolution, or rule, or any order or decree of any court or governmental board, agency, or officer having jurisdiction, a receiver, trustee, or liquidator takes possession of all or substantially all of the property of RAC, and such possession or control continues in effect for a period of at least fifteen (15) days without being contested by RAC in good faith by proper legal proceedings within said 15-day period; or
- 5. <u>Abandonment</u>. When RAC voluntarily abandons, deserts, or vacates the Premises or a significant portion of the Premises, or discontinues its operation of the Concession on or at the Premises; or
- 6. <u>Prevented from use.</u> After exhausting or abandoning any right of further appeal, RAC is prevented for a period of at least ninety (90) days by the action of any governmental agency from using the Premises, regardless of the fault of RAC; or
- 7. <u>Suspension</u>. The happening of any act which results in the suspension or revocation of the rights, powers, licenses, permits, or authorities necessary for the conduct and operation of the Concession authorized herein for a period of more than thirty (30) days; or
- 8. <u>Successor corporation</u>. RAC becomes, without the prior written approval of State, a successor or merged corporation in a merger, a constituent corporation in a consolidation, or a corporation in dissolution; or
- 9. <u>Attachment</u>. When any attachment, judgment, lien, or encumbrance is filed against RAC's interest in the Premises because of any act or omission of RAC, and said attachment, judgment, lien, or encumbrance is not discharged or contested by RAC in good faith by proper legal proceedings within thirty (30) days; or
- 10. <u>Failure to pay fees</u>. When RAC fails to duly and punctually pay the fees and charges required under this Agreement, including any interest, service charges, or late fees, or to make any other payment required under this Agreement when due to State upon the lapse of five (5) business days after RAC's receipt of a written notice from State demanding such payment or payments; or
- 11. <u>Failure to pay taxes</u>. When RAC fails to duly and punctually make payments due to any agency of the State of Hawaii or any political subdivision (county) of the State of Hawaii, including, but not limited to, payments for any permit, license, or this Agreement, general excise taxes, workers' compensation payments, unemployment taxes, real property taxes, etc., and such payments are not made within thirty (30) days of their due dates; or
- 12. <u>Poor quality control</u>. When RAC fails to provide, maintain, and upgrade, as necessary, the quality of Concession merchandise or services to the satisfaction of State, as required by Article X (Concession Operation) hereof, within fifteen (15) days from and after receipt of written notice from State to correct or cure the condition objected to; or
- 13. <u>Failure to perform</u>. When RAC fails to keep, perform, and observe each and every other agreement, promise, covenant, term, and condition set forth in this Agreement, on its part to be kept, performed, or observed, and such failure shall continue for a period of

more than thirty (30) days after RAC's receipt of a written notice from State of such breach or violation by personal service or registered mail or certified mail to RAC, except where fulfillment of RAC's obligation requires activity over a period of time, and RAC begins to perform whatever may be required for fulfillment within ten (10) days after receipt of said written notice and continues such performance, showing improvement or correction, without interruption except for causes beyond RAC's control; or

- 14. <u>General assignment</u>. RAC makes a general assignment for the benefit of creditors, or files a petition or answer seeking an arrangement for its reorganization, or the readjustment of its indebtedness under any law or statute of the United States, or of any State of Hawaii law, or consents to the appointment of a receiver, trustee, or liquidator of all or substantially all of its property or its property located within the Premises; or
- 15. <u>Lien</u>. Any lien is filed against or affecting the Premises or any portion thereof, because of any act or omission of RAC and such lien is not removed or enjoined or a bond for satisfaction of such lien is not posted within thirty (30) days; or
- 16. Other contract. When RAC fails to cure or remedy any breach or violation of any promise, covenant, term, and condition in this Agreement or any other permit, contract, lease, or other agreement entered into between State and RAC during the term of this Agreement; or
- 17. <u>Default under other agreement(s)</u>. If RAC is in default under any other agreement which RAC has with State including, but not limited to, any other concession or lease agreement with State.
- B. <u>Default and Termination</u>. In the event of any breach or violation due to the occurrence of any of the events enumerated in Article XIII.A (Events of Breach or Violation) hereof, State may, after the giving of a written notice of default in accordance with Section 171-20, HRS, pursue any available remedy, legal or equitable, it may have against RAC.
- 1. <u>Failure to correct violation</u>. If RAC fails to correct the violation(s) contained in the notice of default to the satisfaction of State, State may, without prejudice to any other remedy, elect to:
- a. <u>Additional charge</u>. Assess a charge of TWO HUNDRED FIFTY AND NO/100 DOLLARS (\$250.00) per day as prescribed and set forth in Article V.L (Additional Charges) hereof; and
- b. <u>Termination letter</u>. Concurrent with or subsequent to the assessment of such additional charge, subject to Section 171-21, HRS, proceed to terminate this Agreement by providing a written letter of termination and notice to vacate to RAC.
- 2. <u>Prohibition from bidding</u>. In the event that this Agreement is terminated by State because of a breach or violation as set forth in this Article XIII (Termination or Transfer By State), RAC will not be allowed to bid on or enter into any other concession agreement, facility lease, or other contract or lease offered by State, for a period of five (5) years following the date of termination as prescribed and set forth under Section 171-13, HRS.

- C. <u>Right of Re-entry</u>. The State shall have, as an additional remedy upon the giving of a written letter of termination and notice to vacate, as provided in Article XIII.B.1.b. (Termination letter) hereof, the right to re-enter the Premises and upon the effective date of termination without further notice of any kind, and may regain and resume possession either with or without the institution of summary or any other legal proceedings or otherwise. Such re-entry, or regaining or resumption of possession, however, shall not in any manner affect, alter, or diminish any of the obligations of RAC under this Agreement, and shall in no event constitute an acceptance of surrender.
- D. <u>RAC's Rights Cease</u>. Upon such termination by State, all rights, powers, and privileges of RAC granted hereunder shall cease. Unless otherwise stated herein, RAC shall immediately vacate the Premises and RAC shall have no claim of any kind whatsoever against State, by reason of such termination, or by reason of any act by State incidental or related thereto.

E. Survival of RAC's Obligations.

- 1. <u>RAC's obligations remain</u>. In the event that this Agreement is terminated by State, all of the obligations of RAC hereunder shall survive and shall remain in full force and effect for the full term of this Agreement as if there had been no termination.
- 2. Rent and Fees remain due. Subject to State's obligation to mitigate damages, the amount of the rent, fees and charges hereunder shall become due and payable to State to the same extent, at the same time, and in the same manner as if no termination had taken place. The State may maintain separate actions to recover any monies then due, or at its option and at any time, may sue to recover the full deficiency.
- 3. <u>Fee amount subsequent to termination</u>. The amount of damages due to State by RAC for the period of time subsequent to termination shall be subject to an offset for any fees and charges received by State during the remaining term of this Agreement (as if no termination had taken place) from a succeeding operator of the Concession, and shall be determined as follows:
- a. <u>Ground Rent</u>. With respect to RAC's Ground Rent obligation, the cumulative total thereof owed by RAC less the amount paid by RAC prior to the effective date of termination:
- b. <u>Contingent Rent</u>. With respect to RAC's Contingent Rent obligation, the cumulative total thereof owed by RAC less the amount paid by RAC prior to the effective date of termination; or
- c. <u>Concession Fee.</u> With respect to RAC's percentage of annual Gross Receipts, the percentage of Gross Receipts, (if in excess of said MAG,) to the extent that such Gross Receipts would have been received by RAC during the balance of the term of this Agreement. For the purpose of computation hereunder, the amount of Gross Receipts shall be derived by dividing RAC's total Gross Receipts during the twelve (12) months immediately preceding termination by three hundred sixty-five (365) days and then multiplying the result by the number of days in the balance of the term hereof.

- d. <u>No effect on State's rights</u>. The State and RAC agree that the damages specified above shall not affect or be construed to affect State's right to such damages in the event of termination where RAC has not received any actual Gross Receipts under this Agreement.
- F. Additional Rights of State. The State, upon termination of this Agreement, may occupy the Premises and will have the right to permit any person, firm, corporation, or entity to enter upon the Premises and use the same. Such occupation by others may be of only a part of the Premises, or the whole thereof, or a part thereof, together with other space, and for a period of time the same as or different from the balance of the term remaining hereunder as if no termination, reentry, regaining, or resumption of possession had taken place, and on terms and conditions the same as or different from those set forth in this Agreement. The State will also have the right to repair or to make such structural or other changes in the Premises as are necessary in its judgment to maintain the suitability thereof for any uses and users including uses and purposes similar to those granted under this Agreement without affecting, altering, or diminishing the obligations of RAC hereunder.
- G. <u>Termination before Commencement</u>. If any of the events enumerated in Article XIII.A (Events of Breach or Violation) hereof occurs prior to the commencement of the term of this Agreement, RAC shall not be entitled to enter into possession of the Premises or any portion thereof, and State, upon the occurrence of any such event, or at any time thereafter during the continuance thereof, with twenty-four (24) hours' notice to RAC, may cancel or terminate the interest of RAC under this Agreement, such cancellation or termination to be effective upon the date specified in such notice.
- H. Transfer by the State. The State shall have the right, at any time and at its sole option, to sell, transfer, or otherwise convey its right, title, and interest in and to this Agreement and/or all or any portion of the Airports Consolidated Rental Car System, the Consolidated Facility or the Premises, other than to an On-Airport Rental Car Company, an Off-Airport Rental Car Company, an affiliate of either an On-Airport Rental Car Company or an Off-Airport Rental Car Company, or a direct competitor of any On-Airport Rental Car Company, and in the event of any such sale, transfer, or conveyance by the State, the same shall operate to release the State from any future obligations and any future liability for or under any of the covenants or conditions, express or implied, herein contained in favor of RAC, and in such event, and with respect to such obligations, covenants, and conditions, RAC agrees to look solely to the successor in interest of the State in and to this Agreement. This Agreement shall not be affected by any such sale, conveyance or transfer.

ARTICLE XIV. CONDEMNATION

A. <u>Procedure</u>. In the event that at any time during the Term of this Agreement, all or a portion of the Premises, or all access thereto, or RAC's entire leasehold interest in all or a portion of the Premises pursuant to this Agreement, is taken or damaged by the exercise of power of eminent domain by any condemning authority, or by the State in lieu of condemnation ("Condemnation Proceedings"), then (whether or not this Agreement terminates by operation of law upon the exercise of such power), the share of any award resulting to the State or RAC for the taking of their respective interests in and to the Premises or damages resulting to their

respective interests by reason of the exercise of such power of eminent domain, shall be separately determined by the court having jurisdiction, not by the jury, and separate judgments with respect to such damages to the State and RAC, respectively, and to each of their respective interests, shall thereafter be made and entered. The State and RAC shall make such requests and petitions to the court as are consistent with the foregoing procedure.

<u>Total Taking</u>. In the event that: (a) all of the Premises are sought to be taken by B. the exercise of the power of eminent domain; or (b) under the threat of condemnation, all of the Premises are conveyed to a condemning authority pursuant to an agreement between the State, RAC, and such condemning authority; or (c) a portion of the Premises are taken by eminent domain or conveyed as aforesaid under threat of condemnation and the remainder of the Premises are not capable of being restored to a condition as may be reasonably required to fulfill the intent and purpose of this Agreement; or (d) all of the Premises are taken by the exercise of the power of eminent domain for occupancy by a condemning authority for a temporary period and such temporary period extends beyond the date of the termination of this Agreement; this Agreement shall terminate effective upon the date that the condemning authority legally acquires the right of possession to the Premises; provided, however, that such termination shall not excuse the RAC from any obligation hereunder incurred or accrued through and including the date of such termination. In the event of termination of this Agreement as aforesaid, the Concession Fee, the Ground Rent, the Contingent Rent, Impositions, and any other sum or sums of money and other charge whatsoever provided in this Agreement to be paid by RAC shall be paid by RAC up to the date of such termination. The amount of compensation and damages resulting to the State and RAC and respectively and to their respective interests in and to the Premises and in and to and in connection with this Agreement in the event of termination of this Agreement as aforesaid shall be determined in accordance with the provisions of this Article XIV (Condemnation) hereof.

In the event of a taking of the Premises described in this Article XIV. (Condemnation) and the termination of the Concession and this Agreement as aforesaid, the entire award shall be disbursed as follows:

- 1. The State shall first be paid that portion of the award which represents the value of the State's interest in the Premises and the Consolidated Facility Improvements.
- 2. The balance of any such award shall then be paid to RAC after first deducting the following items a. and b.:
- a. The amount of the Concession Fee, the Ground Rent, the Contingent Rent, and any other amount due and owing up to the date the condemning authority legally takes possession of the Premises, which shall be paid to the State;
- b. All Impositions which under the terms of this Agreement are provided to be paid by RAC, which shall either be paid to the State to be used for the intended purpose or shall be applied directly to the payment of such Impositions.
- C. <u>Partial Taking</u>. In the event that less than the entire Premises and access thereto or RAC's leasehold interest in less than the entire Premises and access thereto is taken

permanently by the exercise of the power of eminent domain, and if the remainder of the Premises are capable of being restored to a condition reasonably required to fulfill the intent and purpose of this Agreement, then in such event, this Agreement shall not terminate but shall remain in full force and effect and RAC shall continue to perform and observe all of the obligations of RAC hereunder, including the obligations to pay the Concession Fee, the Ground Rent, the Contingent Rent, and Impositions as provided herein, and shall restore the Premises to a condition required to fulfill the interest and purpose of this Agreement. However, effective as of the date the condemning authority legally acquires the right of possession to such portion of the Premises so taken and continuing thereafter during the remainder of the Term, the Ground Rent payable by RAC during the remainder of the Term of this Agreement shall be adjusted solely by reducing the area of the Premises used in calculating Ground Rent by that portion of the land area of the Premises used in calculating Ground Rent which was taken by Condemnation Proceedings. The value of RAC's interest shall not include any money to pay Ground Rent in the future (and any such amount allocated to RAC shall be paid to the State).

In the event of such a partial taking, the State shall first be paid that portion of the award which represents the value of its interest in and to the Premises as may have been taken as a result of such partial taking. Next, RAC shall first be paid an amount of any award in trust sufficient to undertake the complete restoration of the Premises as may be necessary as a result of such partial taking, after deducting therefrom and paying to or applying for the benefit of the State the amounts set forth in Article XIV.B.2.a. and Article XIV.B.2.b. hereof. RAC shall be entitled to receive and retain any balance remaining of such award made as a result of such partial taking. If the proceeds are insufficient to complete restoration of the Premises, RAC shall nevertheless perform such restoration at its cost, in accordance with the provisions of Article VI (Construction, Maintenance and Repair) of this Agreement.

- D. Temporary Takings. If the temporary use of the whole or any part of the Premises shall be taken by Condemnation Proceedings as hereinabove referred to for a period which does not extend beyond the Term of this Agreement, this Agreement shall not terminate by reason thereof and RAC shall continue to pay in full the Concession Fee, the Ground Rent, the Contingent Rent, Impositions, and other charges herein provided to be paid or assumed or reimbursed by RAC, and, except only to the extent that RAC is prevented from so doing by reason of any order of the condemning authority, RAC shall continue to perform and observe all of the covenants, conditions, and obligations hereof which are herein provided to be observed or performed by RAC, all to the same extent and with the same force and effect as if such temporary use or taking had not occurred. Any award for such temporary taking, whether paid or by way of damages, rent, or otherwise shall be received, held and disbursed in the manner following:
- 1. An amount equal to the sum of (x) the Ground Rent for the entire period of such temporary use or taking, plus (y) the estimated amount of the Contingent Rent and Impositions for such period (computed on the basis of the most recently ascertainable information) shall be deposited with an escrow trustee acceptable to the State and shall be from time to time applied to the payment of Ground Rent, Contingent Rent, and Impositions as the same from time to time become due and payable;

- 2. The amount jointly agreed upon by the State and RAC as the estimated amount required to be expended upon the termination of such temporary use or occupancy to restore the Premises and RAC Improvements as nearly as may be reasonably possible to the condition in which same was immediately prior to such taking, shall be reserved and shall be used and available for use for such purposes (and if no agreement is reached, then the State may deduct and retain an amount reasonably estimated by the State); and
- 3. The remainder shall be paid over to and become the property of RAC; however, the amount of any fee or rent or other charges then owing by RAC to the State under the provisions of this Agreement, together with all unpaid Impositions, and the amount so deducted shall be paid to or upon the order of the State.
- E. <u>Taking Upon Possession</u>. The Premises or any part thereof shall be deemed to be taken by Condemnation proceedings within the meaning of the foregoing provisions upon the transfer of possession thereof to the condemning authority; provided, however, any valuation of the State's or RAC's interests shall be as of the date of the filing of Condemnation proceedings.
- F. No Restriction. Nothing in this Agreement or the existence of this Agreement shall be construed to restrict or in any way interfere with the exercise of eminent domain by the State, County or City. Notwithstanding anything herein to the contrary, the State agrees that it shall not voluntarily commence or seek commencement of Condemnation proceedings against the Premises except to the extent that the State, in connection with such Condemnation proceedings (i) reimburses RAC for the then-unamortized costs and expenses of any and all RAC Improvements constructed in the Premises, or any portion thereof, by RAC and each such On-Airport Rental Car Company (with such RAC Improvements being amortized on a straight-line basis over a period of thirty (30) years at a rate equivalent to the Discount Rate, and (ii) makes available to RAC reasonable alternate space for the provision of rental car services by RAC to customers at the Airports.
- G. <u>Taking of RAC's Entire Leasehold Interest</u>. In the event of a taking of RAC's entire leasehold interest hereunder, whether or not there is a taking of the underlying fee interest, the value of such leasehold interest shall be the difference between the fair cash rental value of the Premises as improved and the rent reserved under this Agreement (including Ground Rent and Contingent Rent), and including payment of Impositions, discounted for the present value at the Discount Rate.

ARTICLE XV. WAIVER

- A. <u>State Waiver</u>. No acceptance by State of fees, charges, or other payments, in whole or in part, for any period or periods after a default of any of the covenants, provisions, requirements, stipulations, terms, or conditions hereof to be performed, kept, or observed by RAC will be deemed a waiver of any right on the part of State to terminate this Agreement for any like or other or succeeding breach or default.
- B. <u>No Implied Waiver</u>. No failure by either party to insist upon the strict performance of the other party under this Agreement or to exercise any right, power, or remedy consequent upon a breach hereof will constitute a waiver of any such breach or of such term,

covenant, or condition. A waiver or assent by State, express or implied, of or to any breach or default of RAC, in the performance of any of the covenants, provisions, requirements, stipulations, terms, or conditions of this Agreement will not be deemed or considered to be a waiver of any other or succeeding breach or default. No express written waiver of any default or the performance of any provision hereof shall affect any other default or performance, or cover any other period of time, other than default, performance, or period of time specified in such express waiver.

C. <u>Cumulative Remedies</u>. The rights, powers, privileges, options, and remedies of State contained in this Agreement shall be construed to be cumulative, and no one of them shall be deemed to be exclusive of the other, or exclusive of any right, power, privilege, option, or remedy provided by law.

ARTICLE XVI. TERMINATION BY RAC

If any one of the following events shall occur, RAC may terminate this Agreement, in its entirety, either prior to or subsequent to the commencement of the term of this Agreement, to wit:

- A. <u>Abandonment</u>. The permanent abandonment of the Airport at which the Consolidated Facility is located as a terminal for the transport by air of persons, property, cargo, or mail.
- B. <u>Assumption</u>. The lawful assumption by the United States government, or any authorized agency thereof, of the operation, control, or use of the Airport at which the Consolidated Facility is located, or any substantial part or parts thereof, in such a manner as to substantially restrict RAC from operating the Concession thereon for a period of at least sixty (60) consecutive days.
- C. <u>Injunction</u>. The issuance by any court of competent jurisdiction of an injunction in any way preventing or restraining the use of the Airport at which the Consolidated Facility is located for the purposes authorized under this Agreement, and the injunction remaining in force for a period of at least sixty (60) consecutive days.
- D. <u>Breach</u>. The breach by State of, or its failure to perform, any of the material covenants or agreements contained in this Agreement, and either the failure of State to remedy such breach for a period of sixty (60) days after receipt of a written notice of the existence of such breach, or, if fulfillment of State's obligations requires activity over a period of time, the failure of State within said sixty (60) day period in good faith to commence the required activity and to continue the same thereafter except for causes beyond State's control.
- E. <u>Damage</u>. The damage or destruction of the Premises of the nature and to the extent described in Article IX (Damage or Destruction) of this Agreement which allows RAC to terminate this Agreement.

ARTICLE XVII. SUSPENSION OR ABATEMENT

Upon the occurrence or maturity of any of the termination events contained in Article XVI (Termination by RAC) hereof, RAC may, in lieu of termination and upon prompt written notice to State, either suspend this Agreement, or in the alternative, request a just abatement of such portion of the Concession Fee obligations of RAC hereunder, as may be mutually agreed upon, in writing, by and between State and RAC, such suspension or abatement to be effective from the time of the receipt of such written notice until there is a cessation of the occurrence or activity giving rise to the initial right to terminate this Agreement.

ARTICLE XVIII. SUBORDINATION

A. <u>Joint Use</u>. This Agreement shall be subordinate in all respects to the provisions of any existing or future agreements between State and the United States government, or any agency thereof, relative to the aircraft operating areas of the Airports, the execution of which has been or may be required as a condition precedent to the expenditure of federal funds for the development of the Airports. In the event of any such inconsistency between such agreement(s) and the operation of the Concession, this Agreement or the particular terms and conditions affected hereby shall be suspended or terminated without State being liable for any damages.

This Agreement shall be subordinate in all respects to the provisions of any existing or future Joint-Use Agreement between State and the United States Navy, the United States Army, or the United States Air Force. In the event of any such inconsistency described in the preceding paragraph between this Agreement and any existing or future Joint-Use Agreement, this Agreement or the particular terms and conditions affected hereby shall be suspended or terminated without State being liable for any damages.

- B. <u>National Emergency</u>. During times of war, whether declared by Congress or not, or national emergency, State will have the right to enter into any agreement with the United States government for any military use of part or all of the landing area, the publicly owned air navigation facilities, and all other areas and facilities of the Airports. In the event any such agreement is executed, the provisions of this Agreement, insofar as they are inconsistent with the provisions of the agreement with the United States government, shall be suspended without State being liable for any damages.
- C. <u>Rights of RAC</u>. Nothing in this Article XVIII (Subordination) hereof shall detract from or limit, nor be construed to detract from or limit, the rights of RAC set forth in Article XVI (Termination by RAC) and Article XVII (Suspension or Abatement) hereof, to seek damages or compensation from other than State in the event of the execution of any such agreement described above, the terms of which are or may be inconsistent with the rights of RAC under this Agreement.

ARTICLE XIX. CONCESSION BOND

A. <u>Requirements</u>. Thirty (30) days prior to the Payment Commencement Date through and including the term of this Agreement and including no less than ninety (90) days after the expiration or sooner termination of this Agreement, RAC shall deliver to State, and keep and maintain in force and effect at all times, a concession bond acceptable to State in

accordance with the terms specified in this Article XIX (Concession Bond) in an amount equal to three (3) months of the [Ground Rent] for the appropriate year of this Agreement (hereafter, the "Concession Bond"). The Concession Bond must:

- 1. <u>Authorized surety</u>. Be executed by a surety company licensed and authorized to do business under the laws of the State of Hawaii (hereinafter, the "**Surety**");
- 2. <u>State approval.</u> Meet with the written approval of State, including, without limitation, meeting the requirement that the Surety, to State's sole satisfaction, has the financial capability to fully perform and complete the Surety's obligations under the Concession Bond;
- 3. <u>State Attorney's approval</u>. Be in a form approved by an authorized representative of the Department of the Attorney General of the State of Hawaii;
- 4. <u>Guarantee full performance</u>. Require the Surety to guarantee to State that RAC shall fully and completely perform all of the promises, duties, responsibilities, obligations, covenants, provisions, requirements, restrictions, stipulations, terms, and conditions set forth in this Agreement that RAC is required to perform;
 - 5. RAC's cost. Be maintained by RAC, at RAC's sole cost and expense; and
- 6. <u>Cover all Concession operations</u>. Cover all of RAC's Concession operations during and throughout the term of this Agreement; provided that suits or actions thereon by State, or any other entity entitled to do so may be commenced within the applicable period of limitation for contract claims unless otherwise specifically provided.
- B. <u>Surety</u>. If State, in its sole discretion, permits RAC to use on the Concession Bond sureties other than a surety company licensed and authorized to do business under the laws of the State of Hawaii, such sureties must meet the requirements of all applicable State laws, statutes, rules, and regulations, particularly Section 102-12, HRS.
- C. <u>Beyond Termination Date</u>. If the Concession Bond is for a period less than the full term of this Agreement plus ninety (90) days, RAC, at least sixty (60) days prior to the expiration date of the then-active Concession Bond, shall submit to State another Concession Bond providing the coverage required herein beyond the expiration date of the then-active Concession Bond.
- D. Replacement Bond. If State should receive a notice that the Concession Bond has been or will be cancelled; RAC shall provide State with a replacement Concession Bond providing the coverage required herein from the effective date and time of the cancellation of the Concession Bond so that there is no period of time wherein an adequate Concession Bond does not cover this Agreement as provided for herein. Such a replacement Concession Bond must meet all of the requirements set forth in this Article XIX (Concession Bond) hereof and be forwarded to and received by State at least twenty (20) days prior to the effective date and time of the Concession Bond cancellation.

- E. Agreement Default. In the event that a replacement Concession Bond or another Concession Bond in the required amount and meeting the required terms is not received by State prior to the effective date and time of the bond cancellation or expiration, as stated, RAC shall be deemed in default of this Agreement, regardless of whether or not a notice of breach or default or time to correct breach or default has been provided to RAC by State, and the full value shown on the face of the Concession Bond and an additional charge of Two Hundred and Fifty Dollars (\$250.00) per day that no Concession Bond coverage is in effect shall be immediately payable by RAC to State as liquidated damages.
- F. <u>Any Lapse</u>. Any lapse in keeping the Concession Bond in full force and effect, in the required sum or in accordance with the terms required herein, shall be a default of this Agreement and shall give State the right to assess the additional charge and/or terminate this Agreement pursuant to Article V.L (Additional Charges) and Article XIII (Termination or Transfer By State), respectively, hereof.

ARTICLE XX. SUBLEASE AND ASSIGNMENT OF PREMISES

- General. Except as otherwise set forth in this Article XX (Sublease and Assignment of Premises), RAC shall not, without the prior written consent of the State and, if required by law, the State of Hawaii Board of Land and Natural Resources, in each instance: (a) assign, transfer, mortgage, pledge, hypothecate, or encumber, or subject to or permit to exist upon or be subjected to any lien or charge, this Agreement or any interest under it (including any sublease or easement); (b) allow to exist or occur any transfer of or lien upon the Premises, this Agreement, or RAC's interest herein by operation of law; (c) sublet the Premises or any part thereof; or (d) permit the use or occupancy of the Premises or any part thereof for any purpose not provided for herein or by anyone other than RAC. The requirements of this Article XX (Sublease and Assignment of Premises) shall apply to any transaction or series of transactions that shall have the same effect as any of the aforementioned occurrences, and in no event shall this Agreement be assigned or assignable by voluntary or involuntary bankruptcy proceedings or otherwise, and in no event shall this Agreement or any rights or privileges hereunder be an asset of RAC under any bankruptcy, insolvency or reorganization proceedings. The State may withhold its consent to any of the acts described in Article XX.A (a) through (d) herein in its sole and absolute discretion; provided however, the State agrees not to withhold its consent unreasonably to a sublease or assignment to a Related Party (as defined in Article XX.B (Notice and Consent) hereof on the terms set forth in said Article XX.B (Notice and Consent). RAC shall not grant a leasehold mortgage without the State's prior written consent, which consent may be withheld or conditioned in the State's sole and absolute discretion.
- B. <u>Notice and Consent</u>. The term "**Related Party**" means: a person or entity controlling, controlled by, or under common control of, or in partnership with common control with, the original named RAC under this Agreement, or which acquires all of the assets of the original RAC, or which results from a merger or consolidation with the original RAC. As used in the term "Related Party", "**control**" means ownership of the (a) managing partner interests in a partnership, (b) managing member interests in a limited liability company, or (c) more than fifty percent (50%) of the voting stock in a corporation. RAC shall notify the State and, if required by law, the Hawaii Board of Land and Natural Resources, in writing ("**Notice of Subletting or Assignment**") of the proposed commencement date of the assignment or

subletting, and shall include the name and address of the proposed sub-RAC or assignee, a true and complete copy of the proposed sublease or assignment, and all related documents, and a financial statement of the sub-RAC or assignee, disclosures and information required by State as applicable to its form of business organization, representation and warranties and such other information as may be required by the State. RAC agrees that the consent of the State and, if applicable, the Hawaii Board of Land and Natural Resources, is completely at such entities sole discretion. RAC may not assign its right, title and interest under this Agreement prior to RAC Improvement Substantial Completion. Following approval by the State and, if applicable, the Hawaii Board of Land and Natural Resources, of any sublease or assignment, RAC shall deliver the final form of sublease or instrument of assignment to the State and, if applicable, the Hawaii Board of Land and Natural Resources, no later than thirty (30) days prior to the proposed commencement of such sublease or assignment. Without limiting the foregoing, the provisions of State's sublease and assignment of lease policies and standards set forth in **Exhibit G** attached hereto and made a part hereof shall apply to subleases and assignments.

- C. Effect of Consent. Consent by the State to any assignment or sublease shall not operate to relieve, release, or discharge the RAC making such assignment or sublease of or from any obligations, whether past, present, or future, under this Agreement, and such RAC shall continue fully liable hereunder except to the extent, if any, expressly provided for in such consent. Upon any such permitted assignment, the term "RAC" as used in this Agreement shall refer to the assignee holding the interest and leasehold estate under this Agreement (except as otherwise specifically provided herein), provided that the assignor RAC shall remain jointly and severally liable for the obligations of RAC under this Agreement. Consent by the State in any one instance shall not be deemed to be a consent to or relieve RAC from obtaining the State's consent to any subsequent assignment or subletting. Consent by the State shall be conditioned upon agreement by the sub-concessionaire or sub-concessionaires or assignees to comply with and be bound by all of terms, covenants, conditions, provisions, and agreements of this Agreement to the extent of the space sublet or assigned, and an agreement that the State shall have the right, but not the obligation, to enforce the terms and provisions of any such assignment or sublease affecting the State's interests and RAC shall deliver to the State within thirty (30) days after execution, an executed copy of each such sublease or assignment containing an agreement of compliance by each such sub-RAC and assignee. RAC shall pay all of the State's costs, charges, and expenses, including attorney's fees, incurred in connection with any assignment or sublease requested or made by RAC.
- D. <u>Changes in Ownership Interest in RAC</u>. RAC acknowledges that the State is entering into this Agreement with RAC based upon the information contained in its disclosure of direct and indirect ownership interests in RAC furnished prior to execution of this Agreement or from time to time thereafter. If at any time there is a change in the direct or indirect ownership interests in RAC which would change the information set forth in the prior disclosure statement, RAC shall furnish the State an updated disclosure statement. At the State's election, in addition to any rights it may otherwise have under this Article XX (Sublease and Assignment of Premises), upon any such change in ownership interest, the State may treat such change as an assignment of this Agreement by RAC subject to the State's approval.

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ARTICLE XXI. OPERATING AGREEMENT

- A. Execution. No later than one year prior to the Payment Commencement Date, RAC and the other On-Airport Rental Car Companies then (or that will be) operating and occupying a portion or portions of the Airports Consolidated Rental Car System from time to time pursuant to a valid Agreement will enter into an operating agreement (the "Operating Agreement") establishing a consortium of the On-Airport Rental Car Companies at each Consolidated Facility (the "RAC Consortium") which provides, among other things, for (i) the maintenance and repair of that Consolidated Facility; (ii) the operation, maintenance, repair, and replacement of the QTA pursuant to, and in accordance with, the terms and provisions of this Agreement and the other Agreements then (or to be) in effect; (iii) the hiring of a property manager, reasonably acceptable to the State, for each Consolidated Facility; (iv) the operation and maintenance of any Common Use Transportation System and (v) the allocation and assumption of joint and several liability for rent and other sums due and payable by RAC hereunder and rent and other sums due and payable by the other On–Airport Rental Car Companies pursuant to a valid Agreement.
- Acceptable to the State. The Operating Agreement shall be reasonably acceptable to the State in form and substance and shall remain in full force and effect, and shall not dissolve or be terminated, during the Term. The Operating Agreement shall provide for execution of additional agreements or other operative documents to provide for the parties' rights and obligations relating to RAC and the Premises. The Operating Agreement shall provide for the circumstance when a new On-Airport Rental Car Company replaces an existing On-Airport Rental Car Company when the existing On-Airport Rental Car Company's Agreement is terminated due to the new On-Airport Rental Car Company outbidding and thus, replacing an existing one, including admission of the new On-Airport Rental Car Company, withdrawal of the displaced On-Airport Rental Car Company, and a possible requirement that the new On-Airport Rental Car Company pay to the displaced On-Airport Rental Car Company the unamortized costs of improvements to the Premises made by the displaced On-Airport Rental Car Company, less costs of removal of the displaced On-Airport Rental Car Company's proprietary trade fixtures. Further, the Operating Agreement shall provide for the circumstance when, following a termination of an Agreement due to default by the On-Airport Rental Car Company thereunder, the State either replaces the On-Airport Rental Car Company with a new On-Airport Rental Car Company by entering into a new Agreement or, until replacement, permits the terminated On-Airport Rental Car Company's spaces and areas to be re-allocated among the remaining On-Airport Rental Car Companies in a manner approved by the State. The Operating Agreement shall also provide for the circumstance where the State, at its sole option, may require the addition of another On-Airport Rental Car Company to the RAC Consortium from time to time. Once an On-Airport Rental Car Company's Agreement is terminated, State shall not permit it to occupy any portion of the Consolidated Facility. The Operating Agreement must acknowledge that no removal or replacement of an On-Airport Rental Car Company shall serve to excuse such On-Airport Rental Car Company from liability for any Environmental Damages incurred by such On-Airport Rental Car Company.
- C. <u>Assignment of right</u>. As security for RAC's obligation to pay rent with respect to the Premises, RAC hereby assigns to the State its right to receive amounts paid relating to occupancy, construction, maintenance, and operation of the Premises and/or the QTA

("Revenues") from the On-Airport Rental Car Companies under the Operating Agreement, including all extensions, amendments, or replacements of the Operating Agreement, together with all rents, income, issues, and profits now due or which may hereafter become due under the Operating Agreement, and together with any guaranties of obligations relating to the Premises, the QTA, or the Operating Agreement; provided, however, that the rents, income, issues, and profits are assigned only up to the amount of rent and other sums payable hereunder. RAC agrees it will not, without the State's prior written consent: transfer, assign, or grant a performance interest in the Revenues under the Operating Agreement (provided that State may permit grant of a security interest in certain contract rights under the Operating Agreement to a trustee or any other person first approved by the State); provide for any cross-default between the Operating Agreement and any other agreement between RAC and On-Airport Rental Car Companies; permit a termination of the Operating Agreement, except as expressly provided in the Operating Agreement; collect Revenues more than one (1) month in advance (except for the initial investment in the Operating Agreement); evict or dispossess any On-Airport Rental Car Company under the Operating Agreement; waive, cancel, release, modify, excuse, discount, set off, compromise, or discharge the On-Airport Rental Car Company under the Operating Agreement from any obligations under the Operating Agreement; amend or extend the Operating Agreement; or enter into any collateral agreement with the On-Airport Rental Car Companies relating to the Premises which is not included in the Operating Agreement.

- D. <u>Consistent with Agreement</u>. The Operating Agreement shall acknowledge this Agreement, be consistent with this Agreement, and require RAC and the other On-Airport Rental Car Companies to comply with the terms of this Agreement or such other Agreements. The Operating Agreement shall require the On-Airport Rental Car Companies to give notice to the State of any default by RAC thereunder and provide the State with the option to elect to cure any such default within a period commensurate with any cure period given to RAC under the Operating Agreement. In addition to the foregoing, the Operating Agreement shall prohibit the On-Airport Rental Car Companies from paying any amounts owed thereunder which have been assigned to the State more than thirty (30) days in advance and shall be expressly subordinated to this Agreement.
- E. <u>Prompt notification</u>. The RAC Consortium shall promptly notify the State of any non-payment of Revenues (to the extent that the RAC Consortium has actual knowledge of any such non-payment of such Revenues) or other default by an On-Airport Rental Car Company under the Operating Agreement or of any notice of default received by the RAC Consortium under the Operating Agreement.

ARTICLE XXII. HAZARDOUS SUBSTANCES

A. <u>Defined Terms</u>.

1. "Claim" shall mean any demand, cause of action, proceeding, or suit for damages (actual or punitive), injuries to person or property, damages to natural resources, fines, penalties, interest, or losses, or for the costs of site investigations, feasibility studies, information requests, health or risk assessments, contribution, settlement, or actions to correct, remove, remediate, respond to, clean up, prevent, mitigate, monitor, evaluate, assess, or abate the Release of a Hazardous Substance, or any other investigative, enforcement, cleanup, removal,

containment, remedial, or other private or governmental or regulatory action at any time threatened, instituted, or completed pursuant to any applicable Environmental Law, or to enforce insurance, contribution, or indemnification agreements being made pursuant to a claimed violation or non-compliance with any Environmental Law against RAC or against or with respect to any part of the Premises or any condition, use, or activity on the Premises (including any such action against the State), and any claim at any time threatened or made by any person against RAC or against or with respect to the Premises or any condition, use, or activity on the Premises (including any such claim against the State), relating to damage, contribution, cost recovery, compensation, loss, or injury resulting from or in any way arising in connection with any Hazardous Substance or any Environmental Law.

- 2. "Environmental Assessment" shall mean a report (including all drafts thereof) conducted in accordance with the then current standards of the American Society for Testing and Materials of an environmental assessment of the Premises of such scope (including, but not limited to, the taking of soil borings and air and groundwater samples and other above and below ground testing) as may be recommended by a licensed consulting firm acceptable to the State and made in accordance with the recommendations of such consultant.
- 3. "Environmental Baseline" shall mean the physical condition of the Premises on the Effective date of this Agreement, including the presence of any Hazardous Substances on the Premises, as reported in the Existing Environmental Report (as hereinafter defined).
- 4. "Environmental Damages" shall mean all Claims, demands, liabilities (including strict liability), losses, damages, causes of action, judgment, penalties, fines, costs and expenses (including fees, costs, and expenses of attorneys (whether incurred at, before or after any trial, proceeding, or appeal therefor, and whether or not taxable as costs), witnesses, consultants, contractors, experts and laboratories, deposition costs, and copying and telephone charges), of any and every kind or character, contingent or otherwise, matured or unmatured, known or unknown, foreseeable or unforeseeable, made, incurred, suffered, brought, or imposed at any time and from time to time, whether before, on or after the Expiration Date (other than any Pre-Existing Condition) to the extent arising from one or more of the following:
- a. the presence of any Hazardous Substance on the Premises on or before the Expiration Date in violation of or requiring clean-up under any Environmental Law, or any escape, seepage, leakage, spillage, emission, release, discharge, or disposal of any Hazardous Substance on or from the Premises, or the migration or release or threatened migration or release of any Hazardous Substance to, from, or through the Premises before, on, or after the Expiration Date, including, but not limited to, any matters set forth in the Existing Environmental Report (as hereinafter defined); or
- b. any act, omission, event, or circumstance existing or occurring in connection with the handling, treatment, containment, removal, storage, decontamination, clean-up, transport, or disposal of any Hazardous Substance which is at any time before, on, or after the Expiration Date present on the Premises; or

- c. the breach of any representation, warranty, covenant, or agreement contained in this Agreement; or
- d. any Claim, or the filing or imposition of any environmental lien against the Premises, because of, resulting from, in connection with, or arising out of any of the matters referred to in subsections 1 through 4 above, and including, but not limited to: (1) injury or damage to any person, property, or natural resource occurring on or off of the Premises, including, but not limited to, the cost of demolition and rebuilding of any improvements on real property; (2) the investigation or remediation of any such Hazardous Substance or violation of Environmental Law, including, but not limited to, the preparation of any feasibility studies or reports and the performance of any cleanup, remediation, removal, response, abatement, containment, closure, restoration, monitoring, or similar work required by any Environmental Law (including any of the same in connection with any foreclosure action or transfer in lieu thereof); (3) all liability to pay or indemnify any person or governmental authority for costs expended in connection with any of the foregoing; (4) the investigation and defense of any Claim, whether or not such Claim is ultimately defeated; and (5) the settlement of any Claim or judgment.
- 5. "Environmental Law" shall mean any Federal, state, or local law, statute, ordinance, code, rule, regulation, license, authorization, decision, order, or injunction which pertains to health, safety, any Hazardous Substance, or the environment (including, but not limited to, ground or air or water or noise pollution or contamination, and underground or aboveground tanks) and shall include, without limitation, the Occupational Safety and Health Act, 29 U.S.C. Section 651 et seq.; the Emergency Planning and Community Right-to-Know Act, 42 U.S.C. Section 11001 et seq.; the Toxic Substances Control Act, 15 U.S.C. Section 2601 et seq.; the Hazardous Materials Transportation Act, 49 U.S.C. Section 1801 et seq.; the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act of 1976 ("RCRA"), and the Hazardous and Solid Waste Amendments of 1984, 42 U.S.C. Section 6901 et seq.; the Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 U.S.C. Section 9601 et seq. ("CERCLA"), as amended by the Superfund Amendments and Reauthorization Act of 1986 ("SARA"); the Federal Water Pollution Control Act, as amended by the Clean Water Act of 1977, 33 U.S.C. Section 1251 et seg.; the Clean Air Act, 42 U.S.C. Section 7401 et seq.; the Safe Drinking Water Act of 1974, as amended, 42 U.S.C. Section 300f through 300j; the Oil Pollution Act of 1990, 33 U.S.C. Section 2701 et seq.; the National Environmental Policy Act of 1969, 42 U.S.C. Section 4321 et seq., the Federal Insecticide, Fungicide and Rodenticide Act of 1947, as amended, 15 U.S.C. Section 136 et seq., the Medical Waste Tracking Act of 1988, 42 U.S.C. Section 6992, and Hawaii laws regarding Management and Disposal of Infectious Waste, HRS Section 321-21; Solid Waste, HRS Chapter 340A; Safe Drinking Water, HRS Chapter 340E; Air Pollution, HRS Chapter 342B; Ozone Layer Protection, HRS Chapter 342C; Water Pollution, HRS Chapter 342D; Noise Pollution, HRS Chapter 342F; Solid Waste Pollution, HRS Chapter 342H; Special Wastes, HRS Chapter 342I; Hazardous Waste, HRS Chapter 342J; Underground Storage Tanks, HRS Chapter 342L; Asbestos and Lead, HRS Chapter 342P; and the Hawaii Environmental Response Law, HRS Chapter 128D; and any other local, state, or federal environmental statutes, and all rules, regulations, orders, and decrees now or hereafter promulgated under any of the foregoing, as any of the foregoing now exist or may be changed or amended or come into effect in the future.

- 6. "Existing Environmental Report" means an Environmental Assessment of the Premises conducted at the State's expense to determine the Pre-Existing Condition of the Premises and the presence of any Hazardous Substance on the Premises. The Existing Environmental Report shall be conducted by an environmental engineer or consultant selected by the State who shall perform all document and data base reviews, examinations and tests to the satisfaction of the State. The Concessionaire shall acknowledge in writing any Pre-Existing Condition cited in the Existing Environmental Report and indemnify the State against any claims for damages which may arise from any such condition.
- 7. "Hazardous Substance" shall mean any substance, whether solid, liquid, or gaseous, which is listed, defined, or regulated as a "hazardous substance," "hazardous waste", or "solid waste," or otherwise classified as hazardous or toxic, in or pursuant to any Environmental Law; or which is or contains asbestos, radon, any polychlorinated biphenyl, urea formaldehyde foam insulation, explosive or radioactive material, or motor fuel or other petroleum hydrocarbons; or is a hazard to the environment or to the health or safety of persons.
- 8. "On" when used with respect to the Premises or any property adjacent to the Premises, means "on, in, under, above, or about."
- 9. "**Pre-Existing Condition**" shall mean the presence of any Hazardous Substance on the Premises prior to the construction of the Consolidated Facility, including but not limited to, as more specifically described and set forth in the Existing Environmental Report (as hereinafter defined) or the New Environmental Report (as hereinafter defined), as the case may be.
- 10. "**Release**" or "**Released**" shall have the meaning set forth in CERCLA, including, but not limited to, any actual or threatened spilling, leaking, pumping, pouring, emitting, emptying, discharging, injecting, escaping, leaching, dumping, or disposing of Hazardous Substances into the environment, as "environment" is defined in CERCLA.
- 11. "**Response**" or "**Respond**" shall mean action taken in compliance with Environmental Laws to correct, remove, remediate, clean-up, prevent, mitigate, treat, monitor, evaluate, investigate, assess, or abate the Release of a Hazardous Substance or prevent or abate any public nuisance.
- 12. "**Special Waste**" shall have the meaning set forth in 415 ILCS 5/3.45, as amended from time to time.
- B. RAC's Obligations with Respect to Environmental Matters. During the Term: (i) RAC shall at its own cost comply with all Environmental Laws; (ii) RAC shall not handle, generate, manufacture, process, treat, store, use, re-use, refine, recycle, reclaim, blend or burn for energy recovery, incinerate, accumulate speculatively, transport, transfer, dispose of, or abandon Hazardous Substance or authorize any of such activities on the Premises, including installation of any USTs, except as otherwise and expressly permitted herein, and in any case without prior written disclosure to the State (other than for Hazardous Substances expressly permitted herein; (iii) RAC shall not take any action that would subject the Premises to permit requirements under RCRA or any other Environmental Laws for storage, treatment, or disposal of Hazardous

Substances; (iv) RAC shall not dispose of Hazardous Substances in dumpsters provided by the State for RAC's disposal of ordinary refuse; (v) RAC shall not discharge Hazardous Substances into drains or sewers; (vi) RAC shall not cause or allow the Release of any Hazardous Substances on, to or from the Premises; (vii) RAC shall at its own cost arrange for the lawful transportation and off-site disposal at a properly permitted facility of all Hazardous Substances that it generates or Releases; (viii) RAC keep such records and obtain such permits as may be required for RAC's activities under Environmental Laws; and (ix) RAC shall comply with any applicable Airport storm water pollution prevention plan and spill prevention control and countermeasures plan in effect from time to time.

- Hazardous Substances used in fueling, washing, servicing and repairing cars. Notwithstanding the foregoing, RAC may use and dispose of on the Premises those Hazardous Substances normally used in connection with fueling, washing, servicing, and repairing Automobiles, as well as cleaning products normally and customarily used in maintaining and cleaning the Premises, as part of the RAC's use of the Premises so long as RAC's use, storage, disposal, and transportation of such Hazardous Substances complies in all respects with all applicable Environmental Laws. RAC shall establish and provide upon the request of the State written operating procedures for review and comment by the State covering the operation of fleet vehicles and the receipt, storage, and dispensing of Automobile fuel, including the operations and recordkeeping procedures applicable to fleet vehicles and the installation, maintenance, safety checks, and safety procedures applicable to storage and dispensing equipment. RAC may also conduct such handling, storage, and disposal on the Premises of any Hazardous Substances which RAC may lawfully transport in the ordinary course of its business operations; provided, however, that all such handling, storage, disposal, and transportation on the Premises shall comply in all respects with applicable Environmental Laws. Said procedures and equipment shall comply with the applicable laws and standards of the federal, state, and local governmental bodies having jurisdiction over said fuel and fuel dispensing procedures, equipment, or facilities.
- Expiration date, Environmental Assessment. If any Claim is made or threatened, or upon the occurrence of the Expiration Date if requested by the State, RAC will at its expense provide to the State, in each case as soon as is practicable under the circumstances, an Environmental Assessment made after the date of the State's request. RAC shall select the environmental consulting firm to prepare such Environmental Assessment (which consulting firm shall be duly licensed and in good standing, and shall otherwise be reasonably acceptable to the State), will cooperate with such consulting firm making the such Environmental Assessment, and will supply to the consulting firm, from time to time and promptly on request, all information available to RAC to facilitate the completion of the Environmental Assessment. RAC shall use its best efforts to facilitate the State's communication with the consulting firm and, at the State's request, require that the consulting firm permit the State, in writing, to rely on its Environmental Assessment. If RAC fails to furnish the State for its consideration and approval, within thirty (30) days after the State's request, with a copy of a proposed agreement with an acceptable environmental consulting firm to provide such Environmental Assessment, or if RAC fails to furnish to the State such Environmental Assessment within the time hereinabove required, the State may cause any such Environmental Assessment to be made at RAC's sole expense and risk. The State hereby reserves the right to enter upon the Premises at any time and from time to time, upon reasonable notice (which may be written or oral), to make or cause to be

made such Environmental Assessment. The State shall use reasonable efforts to coordinate access to the Premises with RAC so as to minimize any disruption of RAC's business created thereby, and shall be responsible for promptly repairing any damages to the Premises to the extent caused by the Environmental Assessment performed by or at the direction of the State. RAC shall also cooperate in allowing and coordinating such access. The State may disclose any information the State ever has about the environmental condition or compliance of the Premises to persons or entities whom the State believes would use or need the information for a valid business or governmental purpose and any person to whom the State is required to disclose such information by law (including the Freedom of Information Act or similar requirements), but the State shall be under no duty to disclose any such information except as may be required by applicable law.

- C. <u>Copies of Notices</u>. During the Term, RAC shall promptly provide the State with copies of all summons, citations, directives, information inquiries or requests, notices of potential responsibility, notices of violation or deficiency, orders or decrees, Claims, complaints, investigations, judgments, letters, notices of environmental liens or Response actions in progress, and other communications, written or oral, actual or threatened, from the United States Environmental Protection Agency, Occupational Safety and Health Administration, State of Hawaii Department of Health, or other federal, state, or local agency or authority, or any other entity or individual, concerning (i) any Release of a Hazardous Substance on, to, or from the Premises, (ii) the imposition of any lien on the Premises, or (iii) any alleged violation of or responsibility under Environmental Laws.
- Tests and Reports. RAC shall deliver to the State, within ten (10) days after D. receipt by RAC, any written report, citation, notice, or other writing, including, without limitation, any Environmental Assessment, having an effect on or relating to the environmental condition of Premises or relating to RAC's compliance with or pursuant to any Environmental Laws. RAC shall deliver to the State written reports and summaries of any substantive oral reports of any environmental consultants which impact the Premises (other than to a de minimis extent) upon RAC's receipt thereof and shall immediately advise the State in writing of any Claim, any Release of a Hazardous Substance on, to, or from the Premises, or of the discovery of the existence of any Hazardous Substance on the Premises in violation of, or requiring Response under, any applicable Environmental Laws, as soon as RAC first obtains knowledge thereof, including a full description of the nature and extent of the Claim or Hazardous Substance and all relevant circumstances. In addition, RAC shall perform or cause to be performed a Phase I environmental assessment or other comparable environmental inspection of the Premises (the "Final Environmental Report"), which Final Environmental Report shall be at least substantially similar in scope to the Existing Environmental Report, at any time during the 120-day period prior to the scheduled Expiration Date hereof (or the anticipated termination hereof, if different), which Final Environmental Report shall be performed at RAC's sole cost In the event that the Final Environmental Report shows any recognized environmental conditions or otherwise indicates the presence or suspected presence of any Hazardous Substances in, on, or under the Premises which were not otherwise contained or referenced in the Existing Environmental Report or the New Environmental Report, as the case may be, or were not otherwise part of the Environmental Baseline hereunder (excepting those items which are the State's responsibility to the extent provided under Article XXII F.2.b. (RAC not responsible) hereof), RAC shall in such event also be required to remove and remediate any

such recognized environmental conditions or other Hazardous Substances, as the case may be, required to be removed or remediated by, and in a manner otherwise consistent with, applicable Environmental Laws, and to perform any required restoration of the Premises in connection therewith, all in accordance with the terms and provisions of this Agreement and applicable Environmental Laws. In the event that RAC fails to submit such Final Environmental Report to the State or perform any required remediation work, as the case may be, within sixty (60) days prior to the scheduled Expiration Date hereof (or the anticipated termination hereof, if different), the State shall have the right and option (but not the obligation) to perform or cause to be performed such Final Environmental Report or such required remediation work, as the case may be, at RAC's sole cost and expense, in which event RAC shall, in addition to its other obligations hereunder, reimburse the State for all costs and expenses of such Final Environmental Report or such required remediation work as the case may be, within thirty (30) days following the State's written invoice therefor. Notwithstanding anything to the contrary herein, RAC's remediation, removal and clean-up obligations hereunder shall be limited to the applicable cleanup standard(s) allowed under Environmental Laws for sites consistent with the use of, and compatible with the current zoning of, the Premises.

E. Access and Inspection. The State shall have access to the Premises and to the books and records of RAC relating to Hazardous Substances for the purpose of ascertaining the nature of the activities being conducted thereon and to determine the type, kind, and quantity of all products, materials, and substances brought onto the Premises or made or produced thereon. The State shall have the right to enter the Premises upon reasonable prior written notice, except in an emergency, and conduct appropriate inspections or tests in order to determine RAC's compliance with Environmental Laws; provided, the State shall use reasonable efforts to minimize any disruption of RAC's business created thereby, and shall be responsible for promptly repairing any damages to the Premises to the extent caused by the State or the State's contractor in performing such inspections or tests. The State and its agents and representatives shall have the right to take samples, including, without limitation, (a) soil, water, and groundwater samples, in quantity sufficient for scientific analysis of all materials and substances present on the Premises, and (b) samples of products, materials or substances brought onto or made or produced on the Premises by RAC or an occupant claiming by, through or under RAC or otherwise present on the Premises.

F. Obligation to Respond.

1. <u>Claim, public health effect, nuisance.</u> If the presence of Hazardous Substances at the Premises (1) gives rise to liability or to a Claim under any Environmental Law, (2) causes a significant public health effect, or (3) creates a nuisance, RAC shall promptly, without cost or expense to the State (except as expressly provided to the contrary in Article XXII.F.2.b. (RAC not responsible) hereof), take all applicable action in Response, except as otherwise provided in this Article XXII.F. Without limiting the foregoing, if at any time any Hazardous Substance is discovered to exist on the Premises in violation of or requiring clean-up under any Environmental Law and regardless of the cause, (except if resulting from a Pre-Existing Condition or migration thereof from adjacent properties as set forth in Article XXII.F.2.b. RAC not responsible)), then RAC shall promptly, without cost or expense to the State (and based on a scope of work and timetable first reviewed and approved by the State), Respond to and dispose of the Hazardous Substance in compliance with all applicable

Environmental Laws and solely under RAC's name and provide the State with satisfactory evidence thereof; and

- 2. <u>Cost estimate</u>. Before performing the work, provide the State with a cost estimate, and if requested by the State, provide to the State within ten (10) days of the State's request (or earlier time period prescribed by the State in case of emergency) a letter of credit, financial performance, or other written assurance evidencing to the State's reasonable satisfaction that all necessary funds are readily available to pay the costs and expenses of the actions required by subsection (1) above and to discharge any assessments or liens established against the Premises as a result of the presence of the Hazardous Substance on the Premises. As soon as practicable after completion of such remedial actions (but not more than thirty (30) days after completion), RAC shall obtain and deliver to the State an Environmental Assessment of the Premises made after such completion, which shall state that all required remedial action as stated above has been taken and successfully completed in compliance with all Environmental Laws, and that there is no evidence or suspicion of any contamination or risk of contamination on the Premises or any adjacent property in violation of any Environmental Law, with respect to any such Hazardous Substance.
- a. <u>RAC failure to respond</u>. The State may, but shall never be obligated to, upon not less than twenty (20) days' prior notice to RAC (or such shorter time period prescribed by the State in case of emergency) and RAC's failure to cure within such time period, Respond to or to cause the Response to the Hazardous Substance if RAC fails to promptly commence such Response following discovery and thereafter diligently pursue the same as may be required in Article XXII.F.1. (Claim, public health effect, nuisance) hereof.
- RAC not responsible. Notwithstanding anything in this Article XXII (Hazardous Substances) to the contrary, it is acknowledged and agreed that, except to the extent caused by or arising from the acts or omissions of RAC, or any of its respective officers, agents, employees, contractors, guests, invitees, or licensees, neither RAC, nor any of its respective officers, agents, employees, contractors, guests, invitees, or licensees, shall have any liability for (nor shall RAC be required under Article XXII.G (Environmental Indemnification) below to indemnify, defend, or hold harmless any Indemnified Party for): (i) any Pre-Existing Condition; (ii) any Release of Hazardous Substances by any third party on properties adjacent to the Premises which affect the Premises or otherwise require a Response with respect to the Premises; or (iii) any Release of Hazardous Substances on the Premises to the extent caused by or otherwise attributable to the acts or omissions of the State or its officials, officers, agents, employees, or contractors. To the extent required by applicable Environmental Laws, the State shall Respond to, and shall be entitled to access the Premises at any time or times upon reasonable prior notice (which may be oral) to RAC to Respond to, any Hazardous Substances arising under subsections (i) or (iii) above (such actions arising under subsections (i) or (iii) above being referred to herein as "State Response Actions"); provided, the State shall use reasonable efforts to minimize any disruption of RAC's business in connection with such Response Actions, and shall be responsible for promptly repairing any damages to the Premises to the extent caused by the State or the State's contractor in performing such Response Actions.
- G. <u>Environmental Indemnification</u>. In addition to the other indemnifications set forth herein RAC hereby indemnifies and agrees to defend and hold each Indemnified Party

harmless from and against and, if and to the extent paid, reimburse such parties upon demand made in accordance with this Article XXII (Hazardous Substances) for, any and all Environmental Damages, including, without limitation, any and all Claims made in connection with the Premises, except to the extent expressly provided to the contrary in Article XXII.F.2.b. (RAC not responsible) hereof. Such indemnity shall not apply to a particular Indemnified Party to the extent that such indemnity is void under applicable law. RAC's obligations under this Article XXII (Hazardous Substances) shall survive the termination or expiration of this Agreement, and shall not be affected in any way by the amount of or the absence in any case of covering insurance or by the failure or refusal of any insurance carrier to perform any obligation on its part under insurance policies affecting the Premises or any part thereof.

- H. Other Rights. If any conflict exists between the provisions of this Agreement and the provisions of any other agreement between the State and RAC relating to access to the Premises, Claims, or Environmental Damages, the stricter provision shall control. Nothing in this Agreement shall limit or impair any rights or remedies of the State against RAC or any other person under any other agreement, any Environmental Law or otherwise at law or in equity, including, without limitation, any rights of contribution or indemnification. Rights under this Article XXII (Hazardous Substances) granted to the State shall be exercisable by the State's officers, employees, agents, licensees, contractors, and designees.
- I. <u>Underground Storage Tanks</u>. Without limiting any other obligations it may have pursuant to any Environmental Law, RAC shall comply with all federal, state, and local laws regarding the registration, installation, repair, operation, release from upgrading, removal, or abandonment-in-place of any UST existing on the Premises and/or the Consolidated Facility, either prior to or at any time on or after the Effective Date, and shall obtain all UST permits or approvals required pursuant to any Environmental Law. It is acknowledged and agreed that, following the initial installation thereof, RAC shall be solely responsible for the use, operation, maintenance, repair, replacement, and removal of any and all such USTs hereunder and that the State assumes no liability or responsibility in connection therewith (provided, the State shall be responsible for correcting, or causing to be corrected, any latent defects to the extent attributable to the initial installation of such USTs for a period equal to the greater of (A) one (1) year following the initial installation thereof, or (B) the period of any third party warranty applicable thereto). [Under Review]

J. <u>Disposal of Materials, Construction and Demolition Debris, Soil and Waste</u>.

1. RAC responsible. Without limiting other provisions of this Article XXII (Hazardous Substances) or any other provisions of this Agreement, RAC shall be responsible for the proper disposal of all materials, construction and demolition debris, soil, and other waste generated by the business operations of RAC, and its respective officers, agents, employees, contractors, guests, invitees, or licensees, including, but not limited to, the construction of capital improvements, or any activities as set forth in this Agreement, all in accordance with Environmental Laws. RAC shall identify to the State any disposal site or transfer station for materials, debris, soil, or other waste of which RAC is disposing, prior to its disposal, and shall complete and execute any form required by the State identifying such site or station. RAC shall not use or allow to be used for disposal or transfer any site or station not properly licensed. Any substitution, for whatever reason, shall be at RAC's cost. RAC shall pay the cost to remove

waste to a properly licensed site or station. RAC shall haul materials, including, but not limited to, fuel of any nature, any construction debris, soil, and other wastes in vehicles and containers complying with all applicable Environmental Laws.

- 2. <u>Notification of State</u>. RAC shall notify the State of any community meetings, media involvement, or media coverage related to the loading, hauling, or disposal of materials, construction debris, soil, and other wastes under this Agreement in which RAC is asked to participate.
- 3. <u>Eligibility for future contracts</u>. Non-compliance with the terms and conditions of this Article XXII (Hazardous Substances) may affect RAC's eligibility for future contracts or leases.
- K. <u>Miscellaneous Records</u>. RAC must show evidence to the State of, and keep current throughout the Term of this Agreement, all permits of any kind (including waste hauling, special waste hauling, and disposal permits) and insurance certificates required by State and any federal, state, or other local governmental body or agency pursuant to any Environmental Law; copies of all load tickets, manifests, bills of lading, scale tickets, and other pertinent documents, including copies of all permits and licenses for the proposed transfer station or landfill; vehicle maintenance records; safety and accident reports; and records, reports, and permits required by State and any federal, state, or other local governmental body or agency. All such records and accounts shall be subject to review by the State and shall be made available to the State within ten (10) days following written request of the State, or other shorter reasonable period requested by the State. The State's review of any such records and accounts shall in no way serve to limit RAC's obligations or liability under the terms and conditions of this Agreement or any Environmental Law.
- L. <u>No Liability of the State</u>. The State shall have no liability to RAC (except as expressly provided in this Agreement), or any permitted sub-concessionaire or occupant of the Premises or any portion thereof, or any of their respective members, employees, agents, partners, shareholders, officers, directors, contractors, licensees, or invitees, or other persons whom RAC has permitted entry or with whom RAC has entered into a contract or understanding (oral or written) to use or occupy the Premises, as a result of Hazardous Substances now or hereafter located on the Premises; provided, the State shall be required to Respond to any State Response Actions to the extent provided under Article XXII.F.2.b. (RAC not responsible) hereof.
- M. <u>No State Warranty</u>. The State makes no representation or warranty as to the environmental condition of the Premises. Except for State Response Actions required under Article XXII.F.2.b. (RAC not responsible) hereof and the State's liability to the extent arising in connection therewith, RAC hereby waives any and all claims against the State, its officials, officers, employees, contractors, and agents which may currently exist or which may arise in the future by contract, at common law, in equity, or under statute, now or then currently in effect, and which relate to environmental conditions on, under or near the Premises.
- N. <u>Waiver</u>. Except as otherwise set forth or provided in this Article XXII (Hazardous Substances) or elsewhere in this Agreement, nothing contained in this Article XXII (Hazardous Substances) is intended to limit or waive any common law or statutory rights of the

State or RAC for liability to third parties for damage to property or injury to persons resulting from or arising in connection with Hazardous Substances located on the Premises and/or Consolidated Facility Property.

O. <u>Survival</u>. RAC shall not be relieved of its obligations under this Agreement until surrender is completed in accordance with the provisions of this Article XXII. Final inspection and release of the Premises by applicable governmental authorities, if any, and by the State shall be a condition precedent to completion of surrender and termination of RAC's obligations under this Agreement. Nothing in this agreement shall be deemed to relieve Concessionaire of an obligation, such as the obligation to indemnify the State, which by its specific terms survives termination of this Agreement.

ARTICLE XXIII. LITIGATION

- A. RAC Responsible. If State shall, without any fault, be made a party to any litigation initiated by or against RAC arising out of RAC's operation of this Concession, RAC shall indemnify, defend, and keep and hold harmless and if appropriate or necessary, insure State and State's officers, employees, and agents, from and against any all claims, demands, actions, suits, causes of action, judgments, injunctions, decisions, orders, liabilities, losses, damages, costs, and expenses arising out of or related to any such litigation, including, without limitation, paying any and all costs, charges, and reasonable attorneys' fees incurred or imposed on State in connection with such litigation. In any action by State for recovery of any sum due under this Agreement, or to enforce any of the terms, covenants, or conditions contained in this Agreement, State shall be entitled to recover all costs, fees, charges, and attorneys' fees incurred or imposed on State in connection with such actions.
- B. <u>Attorneys' Fees</u>. For purposes of this Agreement, reasonable attorneys' fees shall be based on the fees regularly charged by private attorneys who practice in the County, with the equivalent number of years of experience in the subject matter area of law for which State's attorneys' services were rendered.
- C. <u>Prompt Notice</u>. Each party shall give prompt written notice to the other party of any claim or suit instituted against it that may affect the other party.
- D. <u>Waiver of Claims</u>. RAC hereby waives any claim against State and State's agents for loss of revenue, loss of opportunity, and loss of anticipated profits caused by any suit or proceedings directly or indirectly attacking the validity of this Agreement or any part hereof, or by any judgment or award in any suit or proceedings declaring this Agreement null, void, or voidable, or delaying the same, or any part hereof, from being carried out.

ARTICLE XXIV. SUCCESSORS AND ASSIGNS

Each and all of the expressions, phrases, terms, conditions, provisions, stipulations, promises, covenants, agreements, requirements, and obligations of this Agreement shall, whenever applicable, extend to and bind and inure to the benefit of State and RAC, and the legal representatives, successors, and permitted assigns of either or both of them.

ARTICLE XXV. NOTICES

Except as otherwise specifically provided in this Agreement, any notice, consent, request, demand, or other correspondence given under this Agreement shall be in writing and given by delivering the notice in person or by commercial courier, or by sending it by first-class mail, certified mail, return receipt requested, or overnight courier, return receipt requested, with postage prepaid; to: (a) RAC at the address set forth on Page 1 of this Agreement; or (b) State at the following address: Department of Transportation, Airports Division, Honolulu International Airport, 400 Rodgers Boulevard., Suite 700, Honolulu, Hawaii 96819-1880, or (c) such other address as either RAC or State may designate in writing as its new address for such purpose by notice given to the other in accordance with this Article XXV (Notices). Any notice hereunder shall be deemed to have been given and received and effective (a) three (3) business days after the date when it is mailed, if sent by first-class, certified mail, or (b) two (2) business days after the date when it is mailed if sent by overnight courier, or (c) upon the date personal delivery is made. For convenience of the parties, copies of notices may also be given by facsimile to the number set forth herein or such other number as may be provided from time to time; however, neither party may give official or binding notice by facsimile.

ARTICLE XXVI. INTERPRETATION OF AGREEMENT

- A. <u>Headings</u>. The headings and captions preceding the articles and sections of this Agreement and in the table of contents have been inserted for convenience of reference only and such captions shall in no way define or limit the scope or intent of any provision of this Agreement.
- B. <u>Not against Drafter</u>. This Agreement has been negotiated at arm's length and between persons sophisticated and knowledgeable in the matters dealt with herein and shall be interpreted to achieve the intents and purposes of the parties, without any presumption against the party responsible for drafting any part of this Agreement. The language hereof, and in all parts of this Agreement, shall, in all cases, be construed simply according to its fair meaning, and not strictly for or against either State or RAC.
- C. <u>Fair Meaning</u>. Unless otherwise specifically stipulated, references in this Agreement relating to the number of days shall mean calendar days. The word "including" shall mean "including, without limitation". References to statutes, sections, ordinances, or regulations are to be construed as to include all statutory, ordinance, or regulatory provisions consolidating, amending, replacing, succeeding, or supplementing the statute, section, ordinance, or regulation.
- D. <u>Gender and Number</u>. Whenever the singular number is used in this Agreement and when required by the context, the same includes the plural, the plural includes the singular, and the masculine gender includes the feminine and neuter genders, and the meaning of the word "person" shall include corporation, partnership, firm, limited liability company, and association.

ARTICLE XXVII. NO PARTNERSHIP

It is expressly understood and agreed by and between State and RAC that State shall in no way be, nor for any purpose become, nor be construed to become, a partner of RAC in the conduct of its Concession business, or otherwise, or a joint venturer or a member of a joint enterprise with RAC and State does not assume responsibility for RAC's conduct or performance under this Agreement. The provisions of Article V (RAC Payments) hereof, relating to the Percentage Fee payable hereunder to State by RAC, are included herein solely for the purpose of providing a method whereby this Concession Fee is to be measured and ascertained. The State and RAC acknowledge and agree that there are no third-party beneficiaries to this Agreement.

ARTICLE XXVIII. FORCE MAJEURE

A. <u>State's Obligations</u>. The State shall not be liable for any failure, delay, or interruption in performing its obligations hereunder due to causes or conditions beyond its control, including (but without limitation thereto) strikes, boycotts, picketing, slow-downs, work stoppages, or labor troubles of any other type, whether affecting State, its contractors, or subcontractors.

The State shall not be obligated to supply any service or services, if and to the extent, and during any period, that the supplying of any such service or services, or the use of any component necessary therefor, shall be prohibited by any federal, state, or municipal law, rule, regulation, requirement, order, or direction; provided, however, that even if such prohibition does not expressly apply to State, State may choose to comply with such prohibition, in whole or in part, and in so choosing, State shall not be obligated to supply any such service or services.

- B. Fees Remain Payable. Unless and only to the extent otherwise specified in this Agreement (such as in Article V.N (Relief Due to Economic Emergency) hereof), no abatement, diminution, or reduction of the fees, rents, or other charges payable by RAC shall be claimed by or allowed to RAC for any inconvenience, interruption, cessation, or loss of business or other loss caused, directly or indirectly, by any present or future laws, rules, requirements, orders, directions, ordinances, or regulations of the United States of America, or of the State of Hawaii, or any county or municipal governments, or of any other municipal, governmental, or lawful authority whatsoever; or by priorities, rationing, curtailment, or shortage of labor or materials, or by war, acts of terrorism, or any matter or thing resulting therefrom, or by strikes, boycotts, labor disputes, embargoes, acts of God, acts of the public enemy, acts of superior governmental authority, weather conditions, floods, riots, rebellion, or sabotage, or by any other cause or causes beyond the control of State, nor shall this Agreement be affected by any such causes.
- C. <u>Non-economic Relief.</u> Upon the occurrence of a force majeure event, as determined by the State, in the State's sole discretion, the State may, but is not obligated to, grant non-economic relief to RAC, the amount, extent, and duration of which shall be determined by the State, in the State's sole discretion. Examples of force majeure events include acts of God, federal or state laws, governmental regulations, orders, or restrictions, acts of superior government authority, war, war-like conditions, hostilities, acts of terrorism, acts of the public enemy, sabotage, rebellion, riots, looting, military mobilization, blockades, embargoes, or other transportation delay, strikes, lockouts, or other labor disputes, shortages of labor, inability to secure fuel, materials, supplies, or power due to shortages thereof, epidemic, fire, or flood.
- D. <u>RAC Enforcement</u>. Nothing in this Article XXVIII (Force Majeure) shall preclude nor be construed to preclude the enforcement by RAC of any of its rights contained in Article XVI (Termination by RAC) hereof, and XVII. (Suspension or Abatement) hereof.

ARTICLE XXIX. ENTIRE AGREEMENT

The parties hereto intend that this Agreement (including all of the exhibits and attachments that are made a part of this Agreement) shall be the final expression of their entire agreement with respect to the subject matter hereof and may not be contradicted by evidence of any prior or contemporaneous written or oral agreements or understandings. The parties hereto further intend that, in the event of any ambiguity or conflict between the terms or provisions of any documentation contained in this Agreement, the terms and provisions of this Agreement control. This Agreement constitutes the complete and exclusive statement of Agreement terms and that no extrinsic evidence whatsoever (including prior drafts hereof and changes thereto) may be introduced in any judicial, administrative, or other legal proceeding, including this Agreement.

ARTICLE XXX. AMENDMENTS

Neither this Agreement nor any terms and conditions contained herein may be varied, changed, modified, or revised by any oral agreement or representation, or otherwise, except by an instrument, in writing, of subsequent date hereto, executed by the respective officer(s) of both parties or other duly authorized person(s).

ARTICLE XXXI. INVALID PROVISION-SEVERABILITY

If any provision of this Agreement or the application thereof to any person, entity, or circumstance shall, to any extent, be deemed invalid or unenforceable by a court of competent jurisdiction, the remainder of this Agreement, or the application of such provision to persons, entities, or circumstances other than those that were deemed to be invalid or unenforceable, shall not be affected thereby, and each other provision of this Agreement shall be valid and enforceable to the full extent permitted by law.

ARTICLE XXXII. NON-LIABILITY OF INDIVIDUALS

Neither State, the Director, nor any governmental agency of the State of Hawaii (including any as may succeed to the duties, powers, or functions of the Department of Transportation, Airports Division), nor any agency, officer, or employee thereof, shall be charged personally by RAC with any liability, or be held liable to RAC under any term, condition, covenant, or provision of this Agreement, or because of its execution or attempted execution, or because of any breach, or attempted or alleged breach, hereof.

ARTICLE XXXIII. INDEMNIFICATION

A. <u>Indemnification</u>. To the maximum extent permitted by applicable Laws, RAC shall defend, indemnify, and save the State and each and every official, agent, contractor, employee, officer, trustee, consultant, advisor, and representative of the State, and their respective representatives, successors, and assigns (each, an 'Indemnified Party', and, collectively, the 'Indemnified Parties'), harmless from and against any and all liabilities, suits, judgments, settlements, obligations, fines, damages, penalties, claims, costs, charges, and expenses, including, without limitation, engineers', architects', and attorneys' fees, court costs and disbursements, which may be imposed upon or incurred by or asserted against any

Indemnified Party by reason of any of the following acts or omissions of RAC or RAC's officers, agents, employees, contractors, sublessees, guests, invitees, or licensees (collectively, the "RAC Parties") occurring during or after (but attributable to a period of time falling within) the Term:

- 1. any demolition, razing, or construction of the RAC Improvements, any Alterations or Substantial Alterations, or any other work or thing done in, on, or about the Premises, the Consolidated Facility, or the Airport at which the Consolidated Facility is located, or any portion of any of the foregoing, or easement areas, including any claim that such work constitutes "public works";
- 2. any use, non-use, possession, occupation, alteration, repair, condition, operation, maintenance, or management of the Premises or the Consolidated Facility, or any portion of any of the foregoing, or any easement areas, to the extent attributable to any act or omission of RAC or any of the RAC Parties;
 - 3. any act or failure to act on the part of RAC or any of the RAC Parties;
- 4. any accident, injury (including death), or damage to any person or property occurring in, on, or about the Premises;
- 5. any accident, injury (including death), or damage to any person or property in, on, or about the Consolidated Facility, or any portion thereof, or easement areas, to the extent attributable to any act or omission of RAC or any of the RAC Parties.
- 6. any failure to perform or comply with any of the covenants, agreements, terms, or conditions contained in this Agreement on RAC's part to be performed or complied with (other than the payment of money);
- 7. any lien or claim which may be alleged to have arisen against or on the Premises, or any lien or claim which may be alleged to have arisen out of this Agreement and created or permitted to be created by RAC against any assets of the State, or any liability which may be asserted against the State with respect thereto; and
- 8. any action or proceedings brought against the State or the Premises, or any part thereof, by virtue of any violation or alleged violation by RAC or the Premises of any Laws.

Subject to the provisions hereof (to the extent permitted by Law), no agreement or covenant of RAC in this Article shall be deemed to exempt the State from, and RAC's obligations under this Article shall not include, liability or damages for injury to persons or damage to property to the extent caused by or resulting from the negligence of the Indemnified Parties in the operation or maintenance of the Premises (without implying any obligation to operate or maintain the Premises) or the Common Use Transportation System.

B. <u>Indemnification procedures</u>. Any Indemnified Party shall utilize the following procedure in enforcing any and all claims for indemnification against RAC:

- If any claim, action, or proceeding is made or brought against any Indemnified Party against which it is indemnified hereunder, then the Indemnified Party shall give notice to RAC promptly after obtaining written notice of any claim as to which recovery may be sought against it or him. If such indemnity shall arise from the claim of a third party, RAC may elect to assume the defense of any such claim and any litigation resulting from such claim at its own expense; provided, however, that failure by RAC to notify the Indemnified Party of its election to defend any such claim or action by a third party within thirty (30) days after notice thereof shall have been received by RAC shall be deemed a waiver by RAC of its right to defend such claim or action. Any notice given pursuant to this Article shall contain a detailed statement of the nature and basis of the claim, the identity of the claimant, the demand and relief sought or requested by the claimant, and shall be accompanied by copies of all materials in possession of the Indemnified Party which reasonably relate to such claim. Subject to the foregoing provisions of this Article XXXIII.B (Indemnification procedures), the right to indemnification hereunder shall not be affected by any failure of the Indemnified Party to give such notice or related materials or delay by them in giving such notice or related materials unless, and then only to the extent that, the rights and remedies of RAC shall have been prejudiced as a result of the failure to give, or delay in giving, such notice or related materials.
- If RAC shall assume the defense of an Indemnified Party with respect to such claim or litigation, its obligations hereunder as to such claim or litigation shall include taking all steps necessary in the defense or settlement of such claim or litigation against the Indemnified Party and holding the Indemnified Party harmless from and against any and all damages caused by or arising out of any settlement approved as provided herein, or any judgment in connection with such claim or litigation. Any counsel employed by RAC to represent the State's interest shall be subject to the State's prior approval, not to be unreasonably withheld, conditioned, or delayed. Approval shall not be required with respect to counsel employed by insurance companies providing required coverages under this Agreement. Notwithstanding any provision herein to the contrary, in the event that RAC assumes the defense of such claim or litigation, RAC shall notify the Indemnified Party and the State of all such defenses it proposes to assert and the State may determine, in its sole discretion, whether any of the defenses may be deemed not to be in the best interests of the Airports. If the State determines that any such defense is not in the Airport's best interests: (a) RAC shall not pursue the objectionable defense but shall be obligated to pursue in accordance with this Article XXXIII.B (Indemnification procedures) the remaining defenses to the claim or litigation; and (b) if a judgment or settlement is entered against or made on behalf of the Indemnified Party, RAC shall not have any obligation to indemnify the Indemnified Party hereunder for the amount of such judgment or settlement provided that such objectionable defense would have been successful. RAC shall not, in the defense of such claim or litigation, consent to the entry of any judgment (other than a judgment of dismissal on the merits without costs) except with the written consent of the Indemnified Party (which consent shall not be unreasonably withheld) or enter into any settlement (except with the written consent of the Indemnified Party, which shall not be unreasonably withheld) which does not include as an unconditional term thereof the giving by the claimant or the plaintiff to the Indemnified Party, a release from all liability in respect of such claim or litigation. Anything herein to the contrary notwithstanding, the Indemnified Party may, with counsel of its choice and at its expense, participate in the defense of any such claim or litigation.

- 3. If RAC shall not assume the defense of any such claim by a third party or litigation after receipt of notice from the Indemnified Party, the Indemnified Party may defend against such claim or litigation in such manner as it deems appropriate, and unless RAC shall, at its option, provide a bond to, or deposit with the Indemnified Party, a sum equivalent to the total amount demanded in such claim or litigation plus the Indemnified Party's estimate of the costs of defending the same, the Indemnified Party may settle such claim or litigation on such terms as it may reasonably deem appropriate, and RAC shall promptly reimburse the Indemnified Party for the amount of such settlement and for all damage incurred by it in connection with the defense against or settlement of such claim or litigation. If RAC shall provide such bond or deposit, the Indemnified Party shall not settle any such claim or litigation without the written consent of the RAC, which shall not be unreasonably withheld.
- 4. RAC shall promptly reimburse the Indemnified Party for the amount of any judgment rendered and for all damages, costs, reasonable fees, and expenses incurred or suffered by it in connection with the defense against such claim or litigation.
- C. <u>Limited liability of State</u>. Except as otherwise provided by applicable Law, the State shall not be liable to RAC or any of the RAC Parties for any injury to, or death of, any of them or of any other person or for any damage to any of RAC's or any RAC Party's property or loss of revenue, caused by any third person in the maintenance, construction, or operation of facilities at the Airports, the Premises, or the Airports Consolidated Rental Car System, or caused by any third person using the Airports, the Premises, or the Airports Consolidated Rental Car System, or caused by any third person navigating any aircraft on or over the Airports, the Premises, or the Airports Consolidated Rental Car System, nor, to the extent permitted by Law, shall the State have any liability whatsoever to RAC or any RAC Parties for any damage, destruction, injury, loss, or claim of any kind arising out of the use by any of the aforementioned of any parking lot located either on or off the Airports. The State shall not be liable to RAC or any RAC Parties for damage to property of RAC or such RAC Parties, or any loss of revenues to RAC or such RAC Parties, resulting from the State's acts or omissions in the maintenance and operation of the Airports, the Premises, or the Airports Consolidated Rental Car System or failure to operate the Airports, the Premises, or the Airports Consolidated Rental Car System.
- D. <u>Survival of termination</u>. The obligations of RAC under this Article shall survive the termination of this Agreement, and shall not be affected in any way by the amount of or the absence in any case of covering insurance, or by the failure or refusal of any insurance carrier to perform any obligation on its part under insurance policies affecting the Premises or any part thereof.
- E. No personal liability. The State's officials, commissioners, agents, representatives, contractors, and employees shall, to the extent permitted by Law, have absolutely no personal liability with respect to any provision of this Agreement or any obligation or liability arising from this Agreement or in connection with this Agreement or the Premises in the event of a breach or default by the State of any of its obligations hereunder. RAC's agents, representatives, and contractors shall, to the extent permitted by Law, have absolutely no personal liability with respect to any provision of this Agreement or any obligation or liability arising from this Agreement or in connection with this Agreement or the Premises in the event of a breach or default by RAC of any of its obligations hereunder.

F. Waiver. Notwithstanding any other provision of this Agreement to the contrary, to the maximum extent permitted by Law, RAC hereby waives any and every claim for recovery from the State for any and all loss or damage to the Premises or to the contents thereof; which loss or damage is covered by valid and collectable physical damage insurance policies maintained by RAC or which would have been recoverable if the insurance required hereunder had been maintained by RAC, to the extent that such loss or damage is recoverable, or would have been recoverable, as applicable, under said insurance policies. As this waiver will preclude the assignment of any such claim by subrogation (or otherwise) to an insurance company (or any other person), RAC agrees to give each insurance company which has issued, or in the future may issue, its policies of physical damage insurance, written notice of the terms of this waiver, and to have said insurance policies properly endorsed, if necessary, to prevent the invalidation of insurance coverage by reason of said waiver. RAC shall require any member, subtenant or assignee to include similar waivers of subrogation in favor of the State.

ARTICLE XXXIV. NONDISCRIMINATION

- A. <u>Operation</u>. RAC, for itself, its personal representatives, successors in interest, and assigns, as a part of the consideration hereof, does hereby further covenant and agree:
- 1. <u>Use of Concession</u>. That no person on the grounds of race, creed, color, national origin, sex, or a physical handicap or disability, as defined in the Americans with Disabilities Act of 1990, shall be denied the benefits of, or be otherwise subjected to discrimination in, the use of the Concession;
- 2. <u>Concession services</u>. That in the furnishing of Concession services, no person on the grounds of race, creed, color, national origin, sex, or a physical handicap or disability, as defined in the Americans with Disabilities Act of 1990, shall be denied the benefits of this Concession services, or otherwise be subjected to discrimination;
- 3. <u>Title 49 CFR</u>. That this Agreement is subject to the requirements of the U.S. Department of Transportation's regulations, Title 49, CFR Parts 23 and 26;
- 4. <u>Business owners</u>. That RAC shall not discriminate against any business owner because of race, creed, color, national origin, sex, or a physical handicap or disability, as defined in the Americans with Disabilities Act of 1990, in connection with operating and maintaining the Concession at the Airports or in connection with the award and performance of any Agreement covered by Title 49, CFR Parts 23 and 26;
- 5. <u>Concession operation</u>. That RAC shall operate and maintain the Concession in compliance with all other requirements imposed by or pursuant to Title 49, CFR, U.S. Department of Transportation, Subtitle A, Office of the Secretary, Part 21, Nondiscrimination in Federally-assisted programs of the U.S. Department of Transportation, Effectuation of Title VI of the Civil Rights Act of 1964, and as said Federal Regulations may be amended; and
- 6. <u>Statements</u>. That RAC shall include the foregoing statements in any subsequent Agreement or other agreements it enters and cause those businesses to similarly include the statements in further agreements.

B. <u>Breach</u>. In the event of a breach of any of the foregoing nondiscrimination covenants, State may terminate this Agreement and re-enter and repossess the Premises and hold the same as if this Agreement had never been made or issued.

ARTICLE XXXV. CIVIL RIGHTS PROVISION

RAC assures the State that it will undertake an affirmative action program as required by Title 14, CFR Part 152, Subpart E and as said regulation may be administered upon the Airports by the FAA, to ensure that no person shall, on the grounds of race, creed, color, national origin, or sex, be excluded from participating in any employment activities covered by Title 14, CFR Part 152, Subpart E. RAC assures the State that no person shall be excluded on these grounds from participating in or receiving the services or benefits of any program or activity covered by this subpart. RAC further assures the State that it will require that its covered sub-organizations provide assurances to State that they similarly will undertake affirmative action programs, and that they will require assurances from their sub-organizations, as required by Title 14, CFR Part 152, Subpart E, to the same effect.

ARTICLE XXXVI. BROKERS

RAC warrants and represents to State that RAC has not had any contact or dealings or any communication through any licensed real estate broker or other person who could claim a right to a commission or finder's fee in connection with this Agreement. In the event that any broker or finder perfects a claim for a commission or finder's fee based upon any such contact, dealings, or communication, RAC shall be responsible for such commission or fee and shall indemnify, defend, and hold harmless State from any and all claims, demands, actions, suits, causes of action, judgments, liabilities, losses, damages, costs, and expenses arising from RAC's dealings and interactions with any broker, finder, or person who could claim a right to a commission or finder's fee. The provisions of Article XXXVI (Brokers) hereof shall survive any termination or expiration of this Agreement.

ARTICLE XXXVII. SURVIVAL OF OBLIGATIONS

Α. State's Right to Enforce. Termination of this Agreement, whether by expiration or sooner termination, shall not affect the right of State to enforce any or all indemnities and representations and warranties given or made by RAC to State under this Agreement, which through incorporation by reference includes this Agreement, nor shall it affect any provision of this Agreement that expressly states it shall survive termination hereof including, without limitation, Articles II (Concession Agreement and Facility Lease), Article XI.B (Compliance with Americans with Disabilities Act), Article XXII.B (RAC's Obligations with Respect to Environmental Matters), (Concession Bond), XXIII (Litigation), XIX. (Indemnification), and XXXVI (Brokers) hereof. RAC specifically acknowledges and agrees that, with respect to each of RAC's indemnities contained in this Agreement, RAC has an immediate and independent obligation to defend State from any claim which actually or potentially falls within the indemnity provision even if such allegation is or may be groundless, fraudulent, or false, which obligation arises at the time such claim is tendered to RAC by State.

B. <u>Accrued Obligations</u>. RAC's obligation to make payments to State in respect of accrued charges (including those that have not yet been billed), which are accrued at the expiration or earlier termination of this Agreement, shall survive the expiration or earlier termination of this Agreement.

ARTICLE XXXVIII. ACCORD AND SATISFACTION

- A. RAC's Instructions Void. Payment by RAC or receipt by State of a lesser amount than the Concession Fee stipulated in this Agreement may be, at State's sole option, deemed to be on account of the earliest due of first (1st) any interest, service charges, and late fees and second (2nd) any stipulated Concession Fee (beginning with earliest owing Concession Fee), notwithstanding any instruction by or on behalf of RAC to the contrary, which instructions shall be null and void, and no endorsement or statement on any check or any letter accompanying any such check or payment will be deemed an accord and satisfaction, and State may accept such check or payment without prejudice to State's right to recover the balance of such Concession Fee or rent or payment or pursue any other remedy available in this Agreement or by law.
- B. <u>Acceptance Does Not Invalidate Notice</u>. The State may accept any partial payment from RAC without invalidation of any contractual notice required to be given herein (to the extent such contractual notice is required) and without invalidation of any notice given or required to be given pursuant to applicable law.

ARTICLE XXXIX. JOINT AND SEVERAL LIABILITY

The obligations, covenants, promises, liabilities, warranties and representations of RAC under this Agreement shall be joint and several by and among RAC and the other concessionaires which are party to a valid Agreement.

ARTICLE XL. ESTOPPEL STATEMENTS

- A. RAC Must Deliver. Within ten (10) days after request therefore by State, RAC shall deliver, in recordable form, an estoppel statement certifying that this Agreement is in full force and effect, the date of RAC's most recent payment of the Concession Fee, and that RAC has no defenses or offsets outstanding, or stating those claimed, and any other information reasonably requested by State.
- B. Failure to Deliver. If RAC fails to deliver the requested estoppel statement to State within the specified period, the following shall be deemed conclusive: (1) this Agreement is in full force and effect, without modification, except as may be represented by State; (2) there are no uncured defaults in State's performance and RAC has no right of offset, counterclaim, or deduction against the Concession Fee, Ground Rent or any Contingent Rent payable under this Agreement; and (3) no more than one (1) month's Concession Fee has been paid in advance. Such conclusions shall be binding upon RAC. Notwithstanding these conclusions, RAC's failure to deliver the requested estoppel statement shall constitute a breach of this Agreement.

ARTICLE XLI. AUTHORITY

If RAC signs as a corporation, a limited liability company, or a partnership, each of the persons executing this Agreement on behalf of RAC does hereby covenant and warrant that RAC is a duly authorized and existing entity, that RAC has and is duly qualified to do business in the State of Hawaii, that RAC has full right and authority to enter into this Agreement, and that each and all of the persons signing on behalf of RAC are authorized to do so. Upon State's request, RAC shall provide State with evidence reasonably satisfactory to State confirming the foregoing representations and warranties.

ARTICLE XLII. CONSENTS

If State is required to be reasonable in granting or withholding consent or approval, but fails to do so, RAC's sole and exclusive legal remedy is to seek specific performance, and in no event will State be liable for any monetary damages. All consents and approvals by State shall be in writing.

ARTICLE XLIII. COUNTERPARTS

This Agreement may be executed in counterparts, each of which shall be deemed an original Agreement. Said counterparts shall together constitute one and the same document, binding all of the parties hereto notwithstanding that all of the parties are not signatory to the original or the same counterpart. For all purposes, including, without limitation, recordation, filing, and delivery of this Agreement, duplicate unexecuted pages of the counterparts may be discarded and the remaining pages assembled as one document.

ARTICLE XLIV. GOVERNING LAW

This Agreement shall be governed by, interpreted, and construed in accordance with the laws of the State of Hawaii.

ARTICLE XLV. CONDITIONS PRECEDENT

Notwithstanding anything in this Agreement to the contrary, it is hereby acknowledged, understood, and agreed that, in the event that the State fails to obtain or receive financing for the Consolidated Facility Improvements upon such terms and conditions as the State [and 51% or more of the On-Airport Rental Car Companies which have entered into valid Agreements] shall deem appropriate in its sole and absolute discretion, the State shall be entitled to terminate this Agreement upon thirty (30) days' written notice to RAC, in which case the State shall not have any further liability or obligation hereunder.

IN WITNESS WHEREOF, the parties have duly executed this Agreement on the day and year first above written.

STATE OF HAW AII
Ву
Its Director of Transportation
[RAC]

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COUNTY OF			
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List of Exhibits:

Exhibit A: Consolidated Facility Schedules

Exhibit A-1: Consolidated Facility

Exhibit A-2: Consolidated Facility Property

Exhibit A-3: Consolidated Facility Improvements

Exhibit A-4: Consolidated Facility Plans

Exhibit A-5: Consolidated Facility Substantial Completion

Exhibit B: RAC Schedules

Exhibit B-1: Premises

Exhibit B-2: Ground Rent

Exhibit B-3: RAC's Proportionate Share

Exhibit B-4: Year 1 MAG

Exhibit B-5: Performance Deposit

Exhibit C: Percentage Fee Example

Exhibit D: Confirmation of Consolidated Facility Substantial Completion

Exhibit E: Additional Legal Requirements

Exhibit F: State's Operation and Maintenance Standards

Exhibit G: State's Sublease and Assignment of Lease Standards

Exhibit H: Form of Letter of Credit

Exhibit I: CFC Statute

Appendices:

Appendix 1: Reallocation Guidelines

Appendix A: Development Standards for Leased Airport Property

Appendix B: Tenant Improvement Guidelines