

# FAA *Connect* System Matchmaker

Office Of Civil Rights

ACHIEVING SAFETY THROUGH DIVERSITY



#### **FAA System**

- Established in 2009, the system has provided a searchable National DBE/ACDBE Directory and reposting of airport bid opportunities
- Also includes airport goals and program links

https://faa.dbesystem.com

#### **Introducing FAA Matchmaker**



- There are 5000 airports and 40,000+ DBEs and ACDBEs in the United States.
- Airports publish opportunities and procure through widely varying methods.

How can firms efficiently find business?



#### **Introducing FAA Matchmaker**





#### **Introducing FAA Matchmaker**

- Takes the system to the next level, combining airport opportunities with the DBE/ACDBE Directory
- Offers automated (opt-in) bid alerts to DBE and ACDBE firms
- Airports can effortlessly expand their sourcing efforts
- Enhanced search tool for DBE and ACDBE firms to identify opportunities

#### FAA Matchmaker System - Key Points

- No cost to airports to post opportunities
- No cost to DBE/ACDBE firms to view opportunities and receive automated bid alerts
- Airports are encouraged to submit their opportunities through the website and advise their DBE/ACDBE firms to confirm their Matchmaker profile
- General contractors/primes can submit subcontractor opportunities as well

#### **FAA Connect - Matchmaker Numbers**

485

bids posted

70

goals posted

17,500

bid notifications

93

Matchmaker profiles

6,700

bid views

180,000

directory and bid searches



## Introducing FAA Matchmaker – faa.dbesystem.com Information for Vendors and Airports

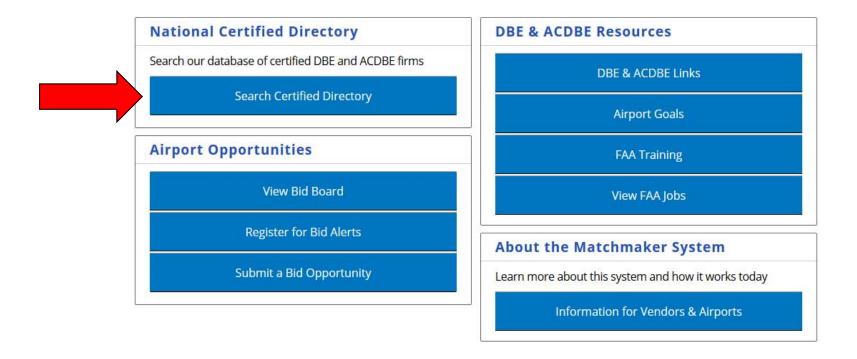
### FAA Matchmaker System



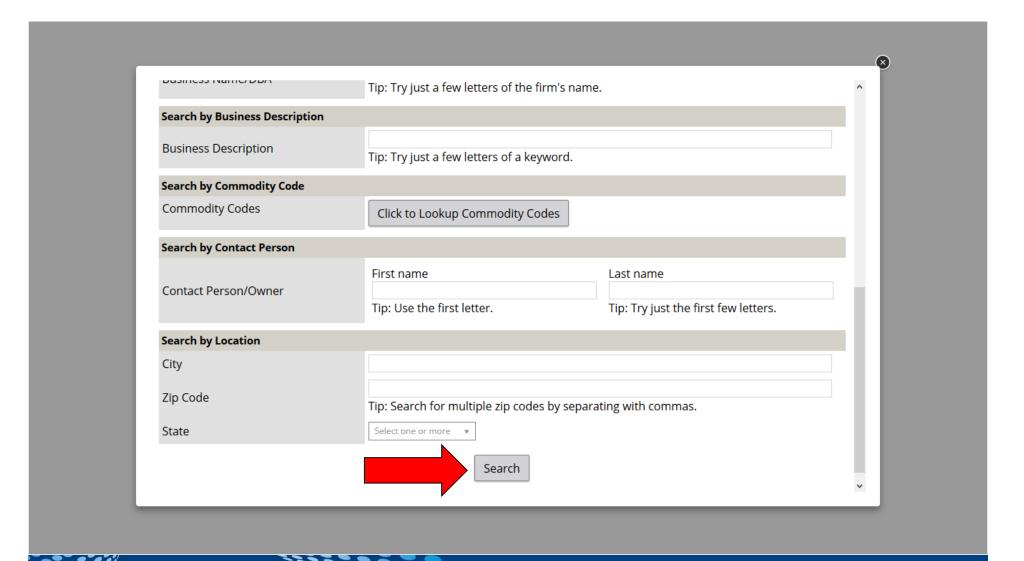
#### Introducing FAA Matchmaker - faa.dbesystem.com

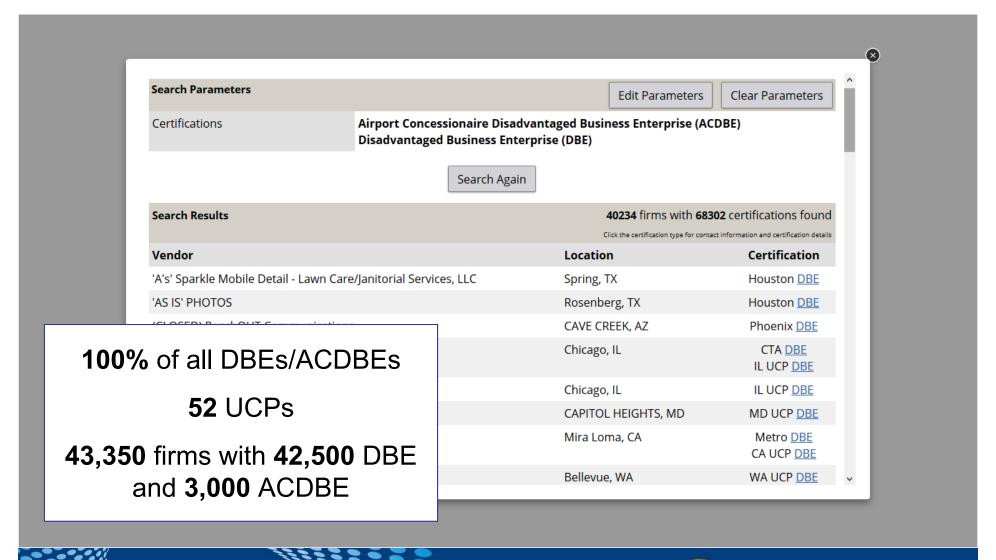


### FAA Matchmaker System



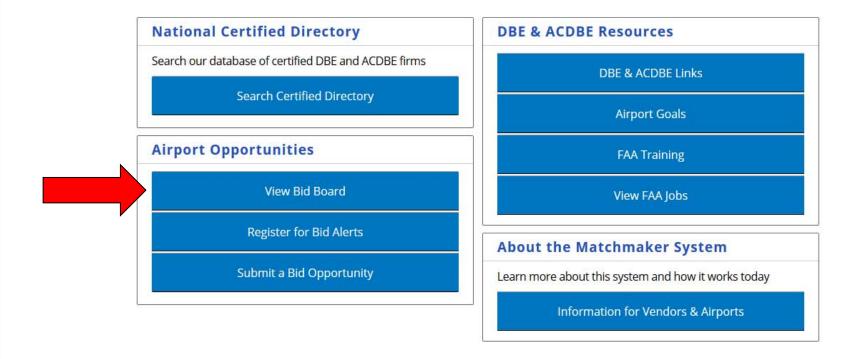
#### **DBE/ACDBE Directory** The FAA DBE/ACDBE Directory is a nationwide list of certified Disadvantaged Business Enterprises (DBE) and Airport Concession Disadvantaged Business Enterprises (ACDBE) and is operated in partnership with B2Gnow. Firms actively certified by a government organization and loaded into the Directory are available from this search engine. Information about each DBE/ACDBE includes contact information, location, certified business description, and assigned commodity codes. To view the entire list, leave all fields blank and click the Search button. Search results may be viewed but cannot currently be download. Note: the information contained in this directory comes from a variety of sources. If a discrepancy is found in a certification record, please contact the Certifying Agency listed on the record. The data should not be relied upon as an original record; refer to the source state UCP directory for verification. The certifying agencies have made determinations that the entities shown herein are certified as DBE and/or ACDBE firms, based solely on their own representation of ownership and licenses. You are encouraged to exercise due diligence and ascertain, for yourself, which firm is qualified to perform specific portions of work for you on any particular project. Search by Certification Type Certifications ☑ Airport Concessionaire Disadvantaged Business Enterprise (ACDBE) ☑ Disadvantaged Business Enterprise (DBE) Search by Business Name or DBA Business Name/DBA Tip: Try just a few letters of the firm's name.



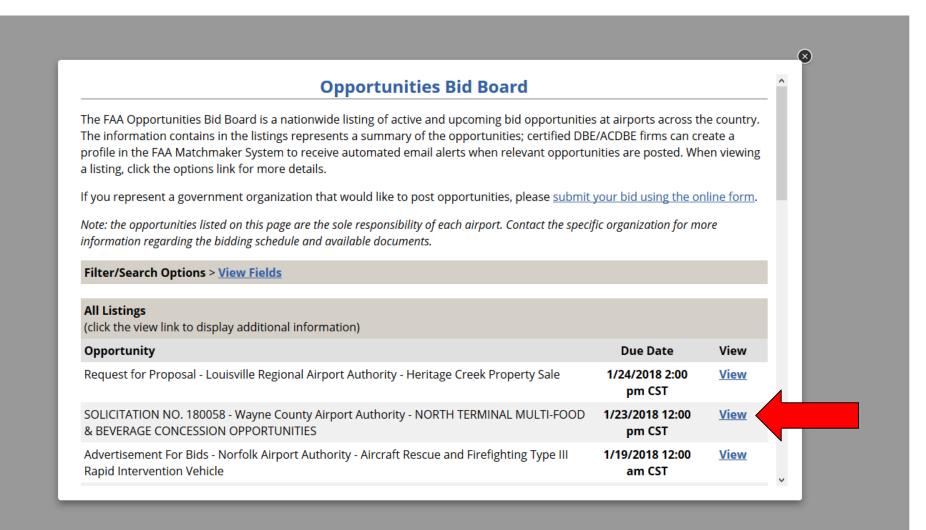


#### FAA Matchmaker System – View the Bid Board

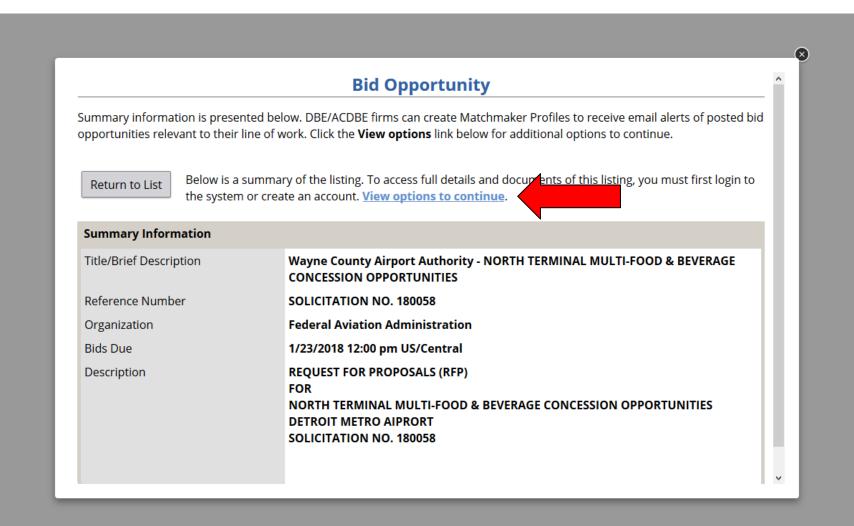
#### FAA Matchmaker System



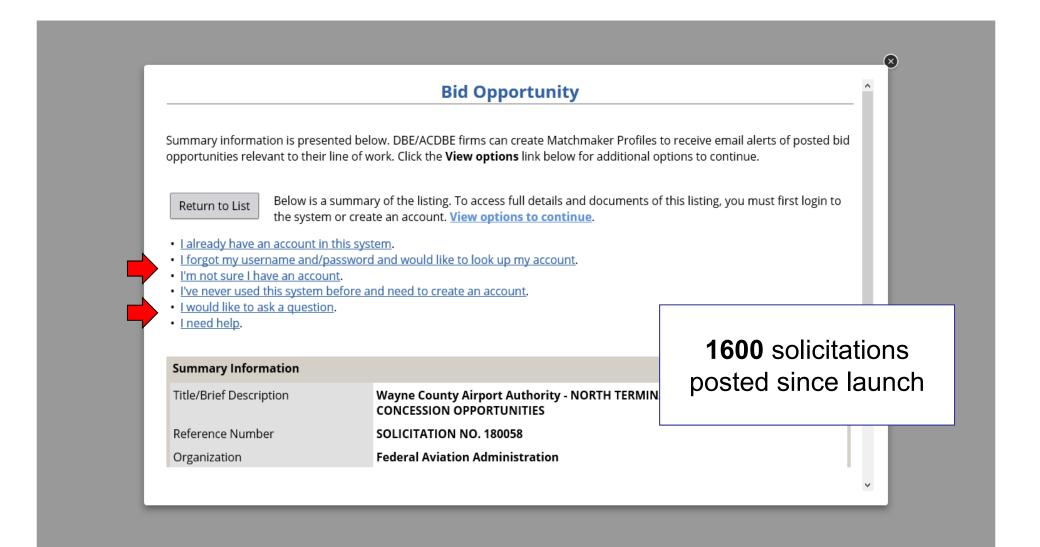
#### View the Bid Board



#### **View Bid Opportunity**



#### **Bid Opportunity – View Options**

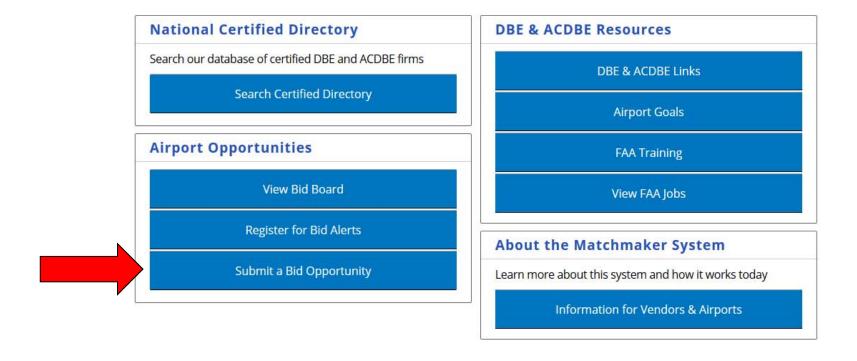


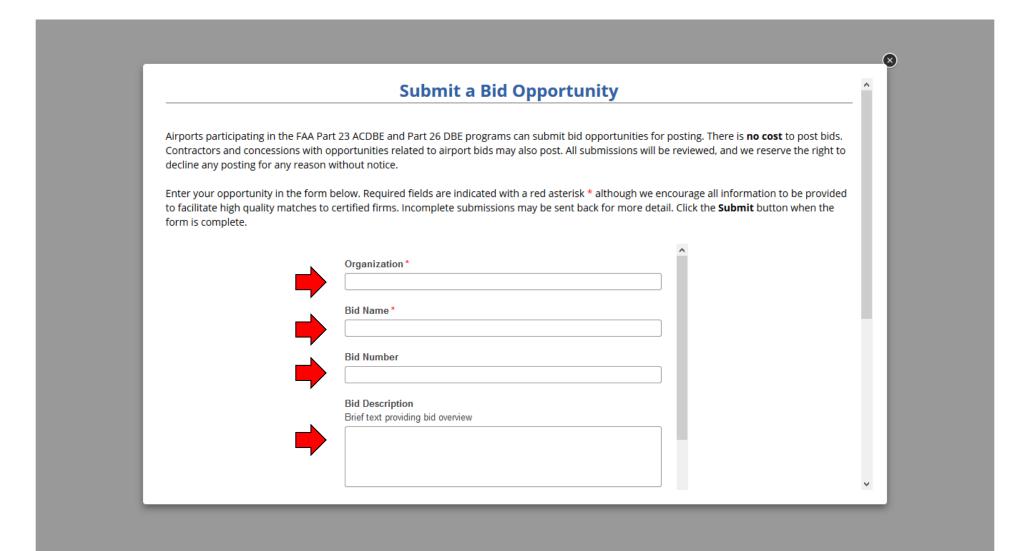
#### FAA Matchmaker System – Airport Sponsors

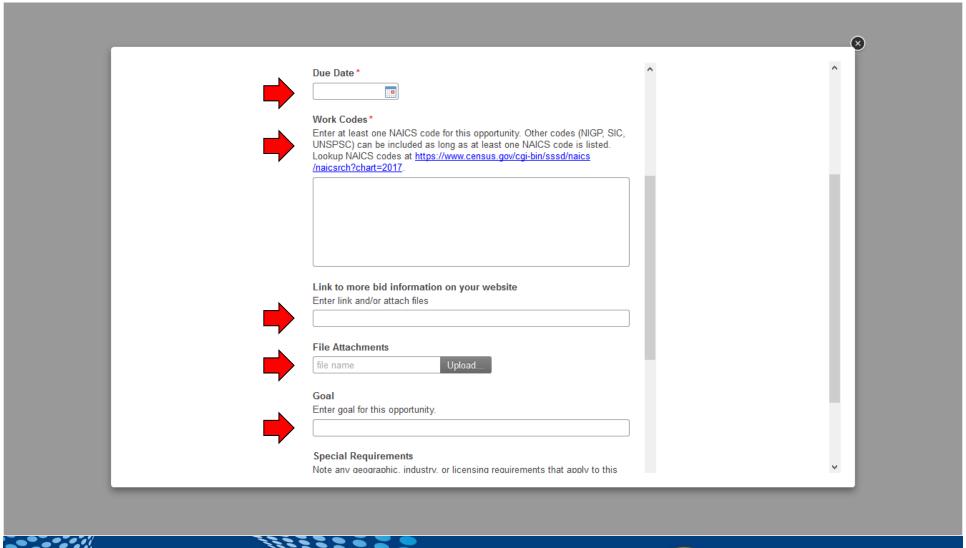
- Airports How you can help!
- Post Opportunities
- Post DBE and ACDBE Goals

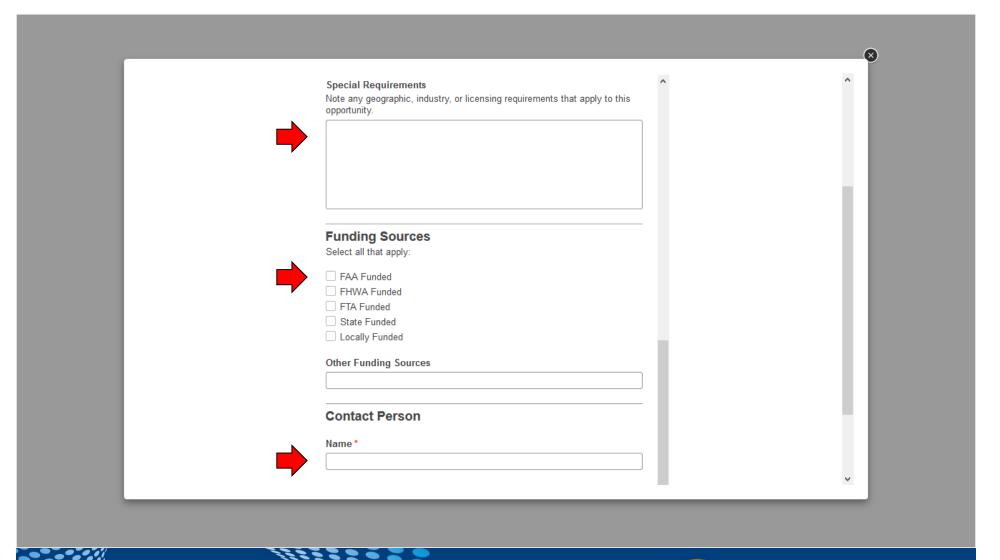


#### FAA Matchmaker System









#### **Submitting a Bid Opportunity**

- Submitted opportunities will be reviewed for completeness.
- You may be contacted to clarify details, such as NAICS codes and description.
- For Matchmaker to work, the detail must be provided.
- Complete submissions will automatically post to the Bid Board after review and match to DBEs/ACDBEs.

### FAA Matchmaker System









This page lists all published agency goals that have been brovided. If you represent an agency and would like to post list your annual or triennial goal, please <u>submit to us online</u>.

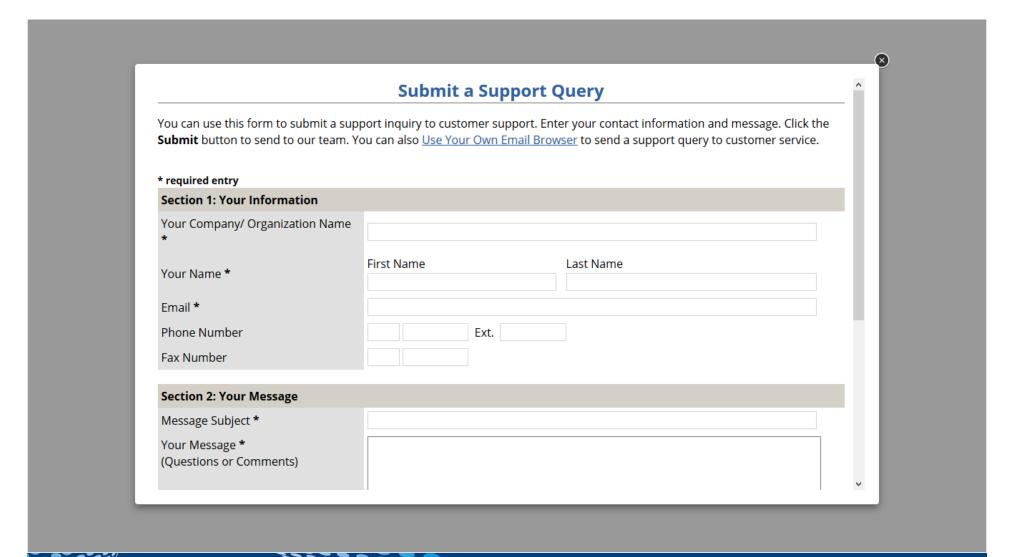
Filter/Search Options > View Fields

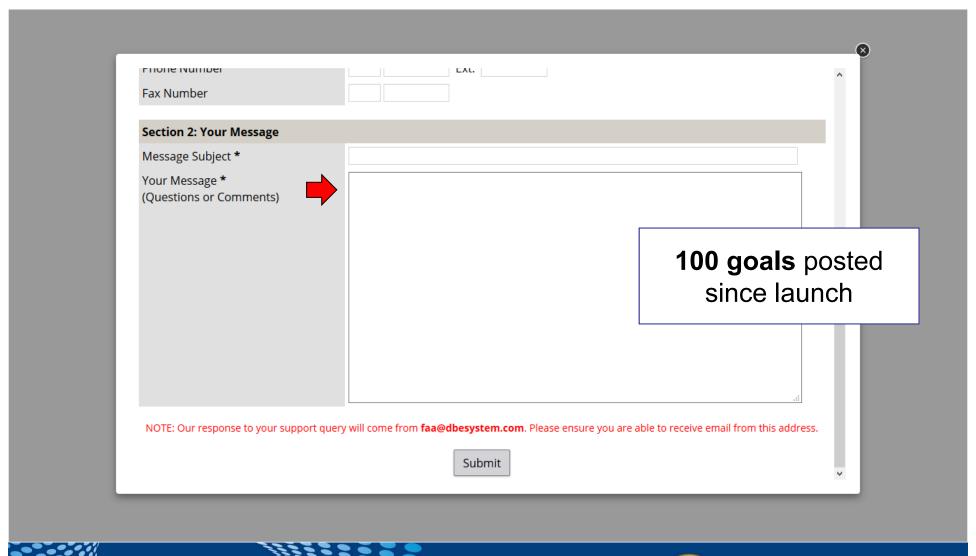
#### **Active Listings**

(click the view link to display additional information)

Subject	Date Posted	View
Miami-Dade Aviation Department - Proposed ACDBE Three Year Goal	11/21/2017	<u>View</u>
Bacon County Commission - Public Notice - DBE Proposed Goal	11/16/2017	<u>View</u>
Franklin - Hart County Airport Authority - Public Notice - DBE Proposed Goal	11/1/2017	<u>View</u>
Donalsonville - Seminole County Airport Authority - Public Notice - DBE Proposed Goal	11/1/2017	<u>View</u>

Information for Vendors & Airports

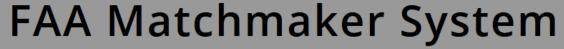


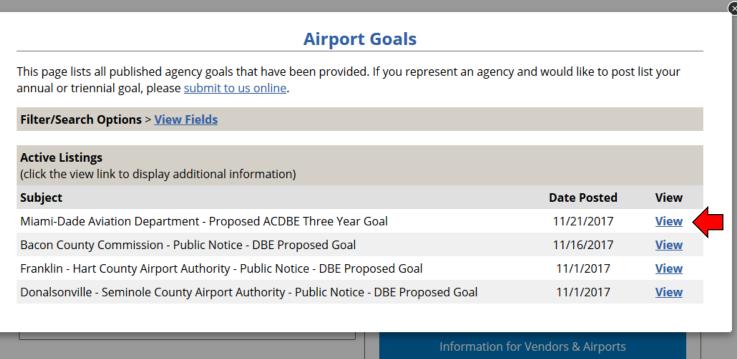


## FAA Matchmaker System Your Support Queries

- NOTE: The response to your support query will come from faa@dbesystem.com
- Please ensure you are able to receive email messages from this address
  - Security systems at your location may prevent you from receiving email messages from FAA System
  - Your IT support office can unblock the messages so you can receive them

#### **Airport DBE and ACDBE Goals**





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#### Viewing ACDBE Goal

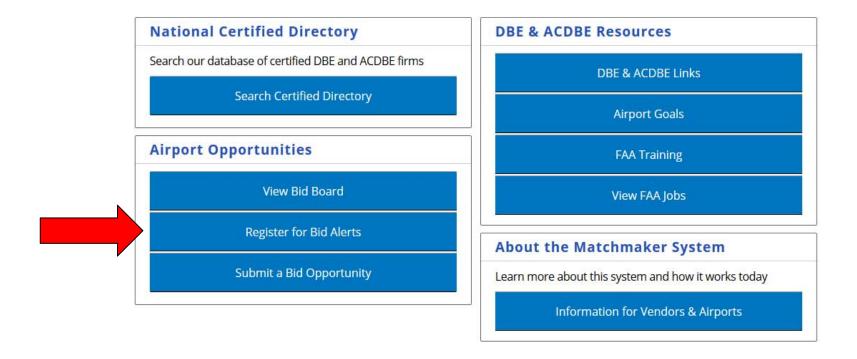


#### **Create Matchmaker Profile**

- Certified DBE/ACDBE firms can create a Matchmaker Profile that is used to identify relevant bid opportunity matches.
  - The system sends an email alert regarding the opportunity to the DBE/ACDBE.
  - ALL DBE and ACDBE firms already have an account/profile set up for them.
    - Click Register for Bid Alerts
- The submission process takes only a couple of minutes and there is no cost.

## DBEs/ACDBEs - Register for Bid Alerts Create an Account/Profile

#### FAA Matchmaker System



## DBEs/ACDBEs - Register for Bid Alerts Create Account Profile

### FAA Matchmaker System

#### Create or Update Your Matchmaker Profile

Certified DBE/ACDBE firms can create a Matchmaker Profile that is used to identify relevant bid opportunity matches and send alerts by email. The submission process takes only a couple of minutes and there is **no cost**.

#### **Create Your Matchmaker Profile**

If you are currently DBE and/or ACDBE certified, an account has already been created for your convenience; if you know your username and password to this system, in LOGIN and proceed directly to the Matchmaker Pitalle form. If you do not know your username and password, you can LOOK UP YOUR ACCOUNT.

#### **Update Your Matchmaker Profile**

If you know your username and password to this system, you can <u>LOGIN</u> and proceed directly to the Matchmaker Profile form. If you do not know your username and/or password, you can <u>LOOK UP YOUR ACCOUNT</u>.

If you require technical assistance while completing the application, please use our <u>online support form</u>. Firms that are not certified or do not maintain certified eligibility will have profiles deactivated automatically.

Registered vendors are welcome to view procurement opportunities on a regular basis.

## DBEs/ACDBEs - Register for Bid Alerts User Login



## DBEs/ACDBEs - Register for Bid Alerts Matchmaker Profile

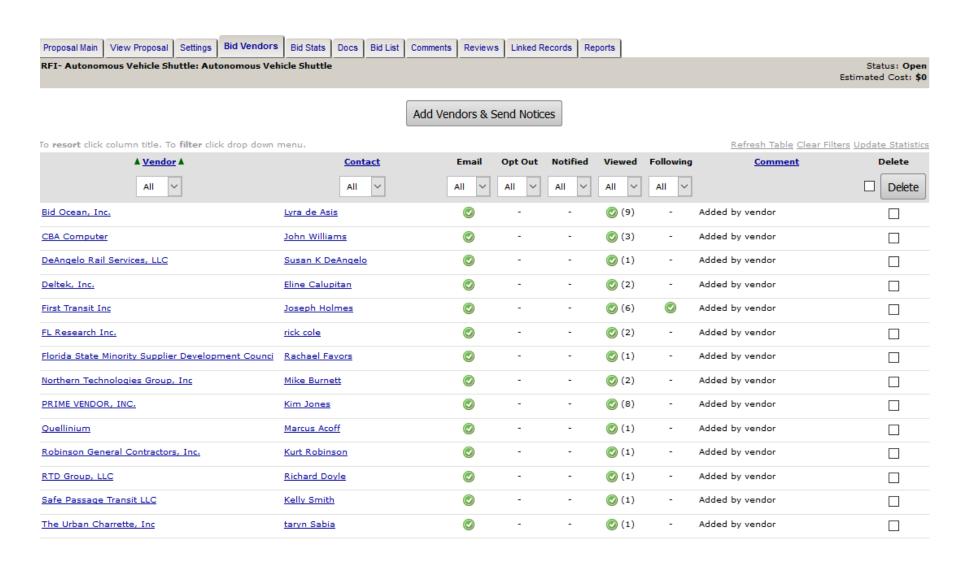
Matchmaker Profile	
ТУРЕ	Matchmaker Profile
DESCRIPTION	FAA Matchmaker Profile for DBE/ACDBE Firms
DATE SUBMITTED	8/18/2017
STATUS	Accepted
ł .	

Entity Information	
BUSINESS NAME	First American Security Services, Inc.
CONTACT FOR THIS SUBMISSION	Felix Eziagulu (change contact)
PRIMARY CONTACT EMAIL	felix@firstamericansecurity.com
PHONE	305-456-1845
FAX	305-456-1826
COMPANY EMAIL	felix@firstamericansecurity.com
COMPANY TYPE	Corporation
ADDRESS	1100 NE 125 STREET SUITE 211 NORTH MIAMI, FL 33161
	[edit address]

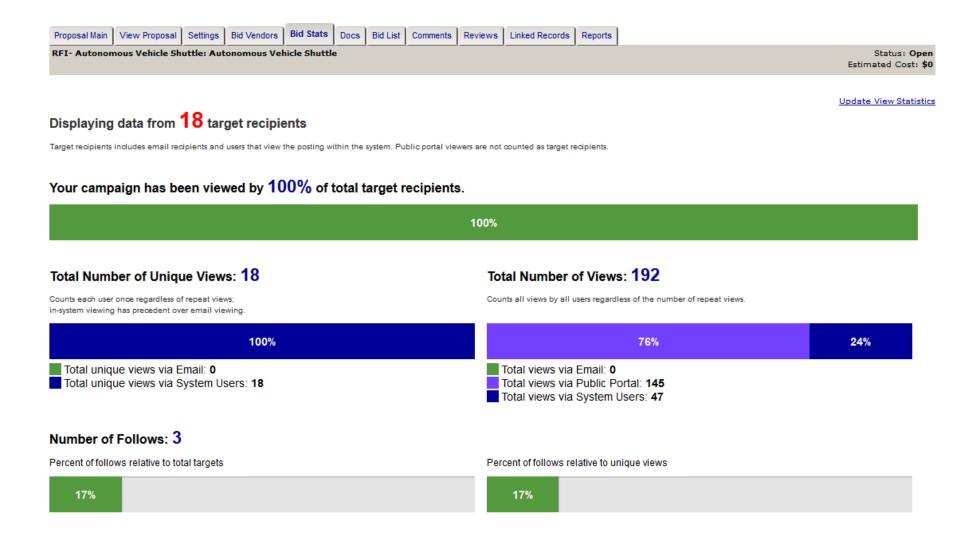
Business Profile		
BUSINESS DESCRIPTION	First American Security Services, Inc. is also USA SBA 8(a) and Hubzone Certified. We provide SECURITY GUARD AND PATROL SERVICES to government, commercial, industrial and residential sites 24/7 and also provides emergency and temporary services with uniformed security officers for both ARMED AND UNARMED GUARDS.Phone # (305) 456- 1845. Web site: www.firstamericansecurity.com.	jad s
IDENTIFY WHERE YOU PREFER TO DO BUSINESS	Entire United States (including Hawaii, Alaska, and Puerto Rico)	'n

NAICS Commodity Codes	
NAICS 561612	Security patrol services (More)

#### FAA Matchmaker – Interested Vendors List



#### FAA Matchmaker – Opportunity Statistics

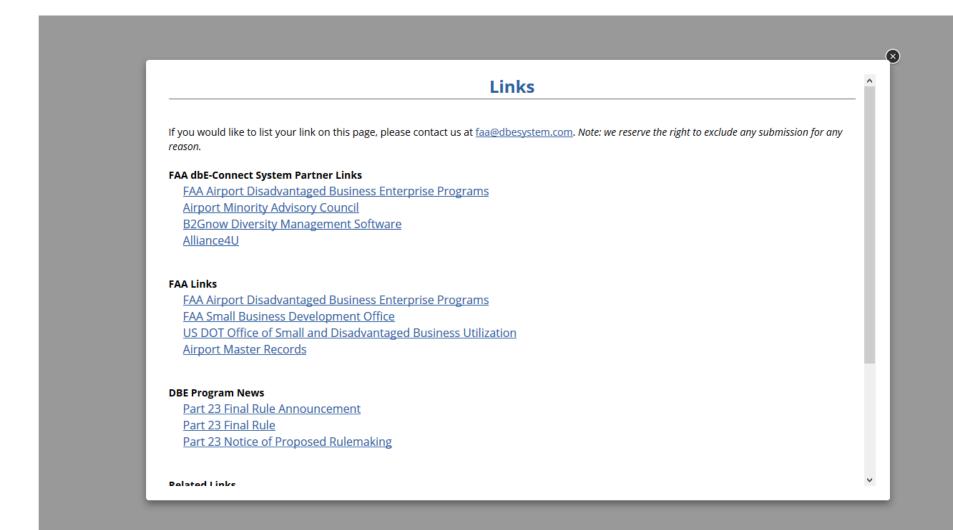


#### FAA Matchmaker System – FAA Training

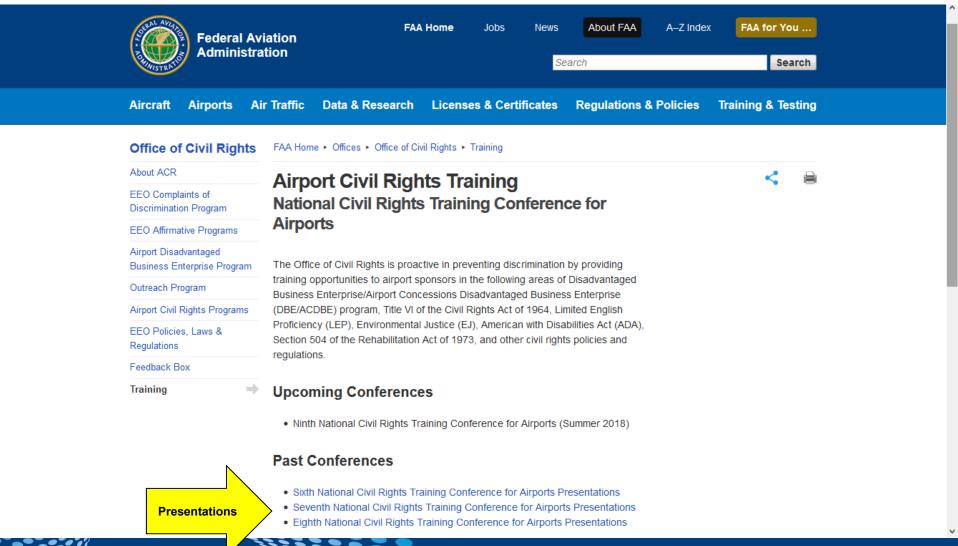
### FAA Matchmaker System



#### FAA Matchmaker System – Resources/Links



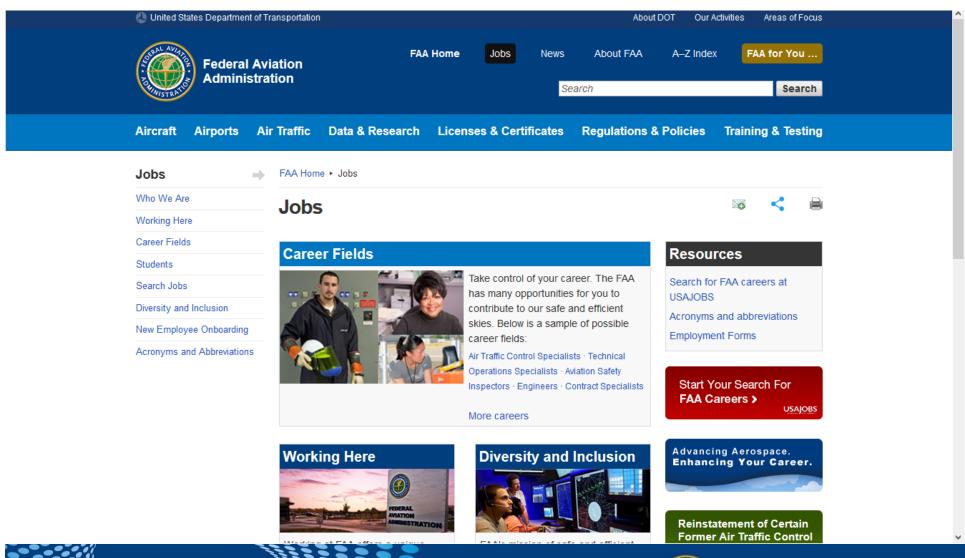
#### **FAA Training Site - Presentations**



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#### FAA Website – View FAA Jobs



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#### Success!

 Finally we have a tool that fills the gap of assisting airport sponsors in identifying potential DBEs and ACDBEs and increasing the awareness of the DBE and ACDBE community about airport contracting and concession opportunities. (49 CFR 26.51)

#### **Training Recap**

- Please post your bid opportunities and goals to FAA System.
- Please encourage primes to post subcontracting/subconcession/JV opportunities related to your projects and concessions.
- Please encourage your DBEs and ACDBEs to configure their MatchMaker profiles.
- Please provide feedback to FAA regarding your experiences with the system.





#### **Federal Aviation Administration-Office of Civil Rights**

http://www.faa.gov/about/office\_org/headquarters\_offices/acr/



#### **Questions?**



### Thank You!

