

## Pre-submitted Questions

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1. I want to know about certified vendors list
2. local opportunities – Register on Hands, HiePro, and Hawaii Procurement Preference. Also, see Census.gov
3. How to secure contracts for safety glasses and prescription glasses? If this is to do business with the state: First, they need to make sure they have registered in HANDS and HiePro. Second, make sure they have their information current and updated on the Department of Commerce and Consumer Affairs (DCCA) website. This is the basic information. The response as to securing a contract is dependent upon for whom? A contractor? A state, city, or federal entity? They may want to review the presentation.
4. Out of state participation, Does the state of Hawaii encourage - Yes
5. Types of contracts used for projects – beta.SAM.gov
6. How are online training programs coordinated amongst the airports and overseen by HDOT staff? As a certified DBE training programs are made available. They may want to review the HDOT Program Summary presentation.
7. How to network with Primes as a Janitorial Services Company – touched on by Dr. Hauanio when discussing beta.SAM.gov
8. what is the purchase cycle for the DOT? and are there opportunities available for small business this year? I am not clear on the term “purchase cycle”. There are opportunities for all businesses this year. Please check the presentation.
9. How to work with Advertising campaigns for DOT HDOT does not have an advertising campaign. The airport does have advertising opportunities available in their terminals. Campaigns are dependent up the issue that is being addressed at any given time. HDOT has their own communications team.
10. How can we get started and best practices? – I hope the presentation helped to address this question.
11. Does the DOT participate in the SPO 2-45 Partners in Employment? More clarification would be needed on the SPO 2-45.
12. How do we qualify for grants? Currently, there are no grant opportunities with HDOT.
13. Minority Business Opportunities - touched on by Dr. Hauanio when discussing beta.SAM.gov
14. Are there any set-asides for DBE firms with HDOT? How do we check for these? The clip that was not shown explains the DBE program. The DBE program is not a set-aside. There are goals that are established to have DBE firms participate in certain HDOT projects funded by the federal government.
15. Can I be your new supplier of aloha shirts? – Explore the Hawaii Product Preference resource provided in Stacey’s presentation.
16. Where to get assistance with converting to a digital platform? – Mary Dale’s Center can support with digital technical assistance.
17. How do we best assess the current market and projections and plan accordingly? – Conducting research, reviewing the webpages and resources provided in the presentation, and Googling.

18. How do you receive notifications for working with primes, education classes etc. You may want to view the [HDOT DBE Summary Presentation](#). These types of opportunities are afforded to certified DBE Firms.