



1900 S. Riverside Ave.
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Dear Purchasing,

It is with deep regret that A-Z Bus Sales must inform you of a NO-BID response to STP-5310-22AR.

Of the three types of vehicles that you have requested, the following challenges exist.

Mini Vans: The only Buy America compliant Minivan was the Voyager LX model and the Voyager model mini vans chassis are impossible for us to acquire. We could have provided a Toyota Sienna minivan, but it would've required the state of Hawaii to allow an exception for a pending FTA Buy-America waiver for ADA Mini Vans. At this time that waiver does not exist, but has been requested.

10 Passenger Vans: For 2023, Ford has stopped offering the 130-inch wheelbase Ford Transit van in a passenger wagon version. A passenger wagon version which would include side curtain airbags, is necessary for FMVSS compliance. Ford does offer the 130-inch wheelbase, but only in a cargo van version. The Cargo Van lacks side curtain airbags. Modifying that vehicle in an attempt to meet FMVSS would require an aftermarket film on the side windows, something that we will not do. We are not confident that the aftermarket film truly meets FMVSS standards. Ford does offer the passenger wagon in a 148-inch wheelbase, but that would've required an approved substitution request from the state of Hawaii for the 148 wheelbase. We further believe that the 130-inch wheelbase will not have adequate knee space for the passenger seating configuration that you requested.

14 Passenger Cutaway buses: We have recently been informed that the Ford 2024 model year is sold out and that the 2023 Chevrolet model year has been sold out. The first available opportunity to even order chassis will not occur until the fourth quarter of this year. We would have been unable to comply with the 270-day delivery requirement if awarded.

If the State of Hawaii is unable to secure a fully compliant bid, A-Z Bus would welcome the opportunity to sit down with you to discuss current vehicle offerings and delivery times.

Thank you again for allowing us to participate in this procurement.

Sincerely,

Clay Hartman