JOSH GREEN, M.D. GOVERNOR KE KIA'ĀINA



STATE OF HAWAI'I | KA MOKUʻĀINA 'O HAWAI'I DEPARTMENT OF TRANSPORTATION | KA 'OIHANA ALAKAU AIRPORTS

400 RODGERS BOULEVARD, SUITE 700 HONOLULU, HAWAII 96819-1880

September 26, 2024

EDWIN H. SNIFFEN DIRECTOR KA LUNA HO'OKELE

Deputy Directors

Nā Hope Luna Ho'okele

DREANALEE K. KALILI

TAMMY L. LEE

CURT T. OTAGURO

ROBIN K. SHISHIDO

IN REPLY REFER TO:

AIR-PM 24.0585

DOT Land Matters State of Hawaii Honolulu, Hawaii

ISSUANCE OF A DIRECTLY-NEGOTIATED LEASE FOR LAND AND A HANGAR FACILITY TO SUPPORT FIXED-BASE OPERATIONS SIGNATURE FLIGHT SUPPORT LLC HILO INTERNATIONAL AIRPORT TAX MAP KEY: (3) 2-1-012: PORTION OF 157 AND PORTION OF 158

HAWAII

APPLICANT:

Signature Flight Support LLC (Signature), whose mailing address is 98 Kapalulu Place, Honolulu, Hawaii 96819.

LEGAL REFERENCE:

Hawaii Revised Statutes (HRS), Sections 26-19 and 171, as amended.

LOCATION AND TAX MAP KEY:

Portion of Hilo International Airport (ITO), Hilo, Island of Hawaii, identified by Tax Map Key: 3rd Division, 2-1-012: Portion of 157 and Portion of 158.

AREA:

Building/Room No. 109-101, containing an area of approximately 3,562 square feet, Area/Space No. 001-106, containing an area of approximately 32,717 square feet of improved, paved land, and Area/Space No. 001-105, containing an area of approximately 41,184 square feet of improved, paved land, which includes 8,905 square feet designated as surplus land, as shown and delineated on the attached map labeled Exhibit A.

ZONING:

State Land Use District:

Urban

County of Hawaii:

Industrial (ML-20)

ISSUANCE OF DIRECTLY-NEGOTIATED LEASE FOR LAND AND A HANGAR FACILITY TO SUPPORT FIXED-BASE OPERATIONS, SIGNATURE FLIGHT SUPPORT LLC Page 2

LAND TITLE STATUS:

Section 5(a) lands of the Hawaii Admission Act: <u>Ceded</u>
DHHL 30% entitlement lands pursuant to Hawaii Admission Act YES NO X

CURRENT USE STATUS:

Land presently encumbered by Governor's Executive Order No. 1519, dated July 17, 1952, setting aside 550.881 acres being a portion of General Lyman Field under the control and management of the Hawaii Aeronautics Commission [subsequently transferred to the Department of Transportation (HDOT)] as a site for ITO.

CHARACTER OF USE:

Signature will develop, construct, use, operate and maintain a fixed-base operation (FBO) at ITO.

LEASE TERM:

Thirty-five (35) years.

COMMENCEMENT DATE:

Upon execution of the Lease.

ANNUAL LEASE RENTAL:

| Years 1 – 5: | \$149,238.12 per annum [based on a rate of \$9.60 per square foot, per annum, for Building 109, and \$2.36 per square foot, per annum, for improved, paved land discounted to \$1.77 (25% Aeronautical Discount), as determined from the HDOT schedule of rates and charges established by appraisal of Airport property statewide]. |
|-------------------|--|
| Vacara 6 10. | 115% the annual rent for year 5 of the Lease. |
| Years $6 - 10$: | 113% the annual left for year 3 of the Lease. |
| Years $11 - 15$: | 115% the annual rent for year 10 of the Lease. |
| Years $16 - 20$: | Reopening at fair market rent determined by an independent apprais |
| Years $21 - 25$: | 115% the annual rent for year 20 of the Lease. |
| Years $26 - 30$: | 115% the annual rent for year 25 of the Lease. |
| Years $31 - 35$: | Reopening at fair market rent determined by an independent appraiser. |

PERFORMANCE BOND:

The sum equal to the annual rental then in effect.

MINIMUM IMPROVEMENTS REQUIREMENT:

\$3,500,000.00 (Three Million, Five Hundred Thousand and No/100 Dollars).

ISSUANCE OF DIRECTLY-NEGOTIATED LEASE FOR LAND AND A HANGAR FACILITY TO SUPPORT FIXED-BASE OPERATIONS, SIGNATURE FLIGHT SUPPORT LLC Page 3

DCCA VERIFICATION:

| Place of business registration confirmed: | YES X | NO |
|---|-------|----|
| Registered business name confirmed: | YES X | NO |
| Good standing confirmed: | YES X | NO |

CHAPTER 343, HRS - ENVIRONMENTAL ASSESSMENT:

The HDOT has determined that the subject areas are covered by the Hilo International Airport Final Environmental Assessment (FEA), dated April 15, 2003, and published by the Office of Environmental Quality Control in the May 8, 2003 issue of The Environmental Notice. Accordingly, all relevant mitigation from the FEA and best management practices will be implemented to address the minimum impacts of this action.

REMARKS:

The HDOT proposes to issue a directly-negotiated FBO lease to Signature for the development, construction, use, operation and maintenance of a FBO Facility at ITO.

The HDOT has determined that the issuance of this directly-negotiated lease encourages competition within the aeronautical-related activities at ITO. Signature's proposed improvements consisting of aircraft parking, a modular FBO terminal, and a ground service equipment storage and maintenance hangar, will support its FBO operation. ITO currently has one other FBO that provides fueling services to aircraft but does not provide aircraft storage.

RECOMMENDATION:

Based on this submittal, and testimony and facts presented, the HDOT recommends the Director of Transportation approve the issuance of a directly-negotiated lease to Signature, subject to: (1) terms and conditions herein outlined, which are by reference incorporated herein; (2) such other terms and conditions as may be prescribed by the Director of Transportation to best serve the interests of the State; and (3) review and approval of the Department of the Attorney General as to the lease form and content.

Respectfully submitted,

CURT T. OTAGURO

Deputy Director of Transportation for Airports

Attachment

