

1. Page IP-1. "For this Concession, a Disadvantaged Business Enterprise (DBE) participation goal of fifteen percent (15%) has been established and all qualified DBEs are encouraged to compete for, and participate in, the Concession."

If an Offeror is a registered DBE or proposes to sub-contract a registered DBE, are additional/bonus points awarded to the Offeror for this purpose?

The State has not established a point value for the proposer or the subcontractor being a registered DBE. That does not preclude an evaluator from adding points based on the fact that the proposer and/or subcontractor included in the proposal is a registered DBE.

Does this specifically satisfy a requirement for one or more of the Evaluation Criteria listed in section 14 of the Concession documents?

The State has not made the inclusion of a registered DBE subcontractor in the proposal or the fact that the proposer is a registered DBE, a specific requirement of one or more of the Evaluation Criteria. However, as noted above, that does not preclude an evaluator from adding points based on the fact that the proposer and/or subcontractor included in the proposal is a registered DBE.

2. Page IP-12. "A descriptive narrative of the Qualified Proposer's proposed..., including proposed locations for pickup and drop off of passengers..."

The RFP provides "Pickup/Drop-off Locations" maps that identify designated areas for the On-Demand Shuttle Bus. Is the State seeking proposed pickup/drop off locations from Offerors?

The maps identifying pickup/drop-off Locations show the existing pickup/drop-off locations. The State is not requiring the use only of the existing locations and is willing to consider other locations, which a proposer believes would provide better service for travelers and less congestion on the curb.

Does the State have any restrictions or preference for pickup/drop off locations? If so, please describe the areas.

The State does not want to interfere with or pre-dispose a proposer to any specific locations.

Is there a maximum limit on the number of locations? Minimum? If so, how many?

Please see answer to question above.

Is there a preference by the State for vehicle type/size/seating capacity? If so, please provide specific information.

The State expects the proposer to identify the vehicle, including the type/size/seating capacity, that it believes will provide the best service to arriving travelers.

Is there a preference by the State for customer wait-time between completing their ticket purchase to boarding a vehicle? If so, what is the time?

The State believes the best customer service is, in part, provided by the shortest wait times.

3. Scoring format for all proposal packages and award (15.)/Page IP-14

“The maximum points which may be awarded...State for consideration will be 40 points.”

Should the maximum points awarded by an individual member of the Evaluation Committee be 20 points instead of 40?

The DOTA will be replacing the first two paragraphs of Paragraph 15 with two corrected paragraphs through an addendum to be posted online.

The first two paragraphs of Paragraph 15 on page IP-14 should be replaced with the following two paragraphs:

The combined total of all points awarded by the five (5) members of the Evaluation Committee under Items A, B, C, D, E, and F of the Evaluation Criteria will be used to derive one hundred percent (100%) of the combined total points awarded for each Proposal Package.

The maximum points which may be awarded by each Evaluation Committee member for any Proposal Package submitted to the State for consideration will be 20 points.

4. History of Air Passenger Traffic/Page 1-1

What is the source of the Airport Passenger Counts provided to Honolulu International Airport?

The passenger counts come from data provided to the State by airlines.

Are you able to provide detail of the passenger counts by “Domestic,” “International” and “Inter-Island” categories?

Given the source of the passenger traffic data, the DOTA is unable to provide accurate numbers based on terminal use.

If we project 2016 arrival passengers on numbers provided to date, 2016 will reflect a drop of 11% from 2015 arrivals.

The State finds no question to be answered.

5. Period of Ground Transportation Business Operation (9.A.2)/Page A-1-6

“Number of years the Registered Business Entity has owned and operated said group transportation business...”

What is the minimum number of years the State desires to evaluate an Offeror’s ground transportation experience for this section as the previous section requires 5 years of experience within the last 7 years?

The minimum number of years required to be considered under 9.A.2 is five (5) years.

6. Gross Receipts (9.B)/Page A-1-7

“Each Registered Business Entity must attach evidence of such gross receipts by way of the Audited Statement of Revenues...by a licensed independent certified public accountant ... for each of the qualifying years of said group transportation business...”

Please verify that a total of 5 certified audited financials should be submitted to verify annual gross receipts for the 5 years of ground transportation business experience required in section 9.A.1. (Names, nature).

The State, on April 3, 2017, posted on the website a notice allowing entities that are not required to have audited financial statements as part of their regular business operations, to meet the requirement through the provision of federal tax returns. Please see ADDENDUM NO.1 TO CONCESSION AGREEMENT NO. DOT-A-17-0008.

7. Prior Landlords (10.B)/Page A-1-9

“Attach reference letters from at least three previous landlords.”

Please verify that reference letters from current landlords are acceptable and satisfies the requirement for this section.

The State is willing to accept reference letter from current landlords.