

Estimated HNL Signatory Airline Rates and Charges

International Operation - Boeing 767-300

	FY 2020			Amount
	Rate	Unit		
Airport Rates and Charges				
Landing Fees	\$ 3.85	320 per 1,000 lbs		\$ 1,232
Joint Use Holdroom Fees	\$ 1.47	238 per enplaned pax		349
Joint Use Baggage Makeup Fees	\$ 1.57	185 per bag		290
International Arrival (IAB) Charges	\$ 7.02	238 per deplaned pax		<u>1,668</u>
Subtotal per Flight				\$ 3,540
Flights in a Month				<u>30</u>
Monthly Charges				\$ 106,189
HNL Terminal Monthly Rental Rate				\$ 6.16
Assumed Space (Ticket Counter and ATO)				<u>750</u>
Monthly Rentals				\$ 4,617
Total Monthly Payments (1)				\$ 110,806
Enplaned Passengers (90% Load Factor)				7,128
Payment per Enplaned Passenger				\$ 15.55

Note: (1) Does not include ground handling, fueling or maintenance paid to a 3rd party.

Estimated HNL Signatory Airline Rates and Charges

Domestic Overseas Operation - Boeing 767-300

	FY 2020			Amount
	Rate	Unit		
Airport Rates and Charges				
Landing Fees	\$ 3.85	320 per 1,000 lbs		\$ 1,232
Joint Use Holdroom Fees	\$ 1.47	238 per enplaned pax		349
Joint Use Baggage Makeup Fees	\$ 1.57	185 per bag		290
Joint Use Baggage Claim Fees	\$ 4.24	185 per bag		784
Subtotal per Flight				\$ 2,656
Flights in a Month				30
Monthly Charges				\$ 79,679
HNL Terminal Monthly Rental Rate				\$ 6.16
Assumed Space (Ticket Counter and ATO)				750
Monthly Rentals				\$ 4,617
Total Monthly Payments (1)				\$ 84,296
Enplaned Passengers (90% Load Factor)				7,128
Payment per Enplaned Passenger				\$ 11.83

Note: (1) Does not include ground handling, fueling or maintenance paid to a 3rd party.

Estimated HNL Signatory Airline Rates and Charges

Interisland Operation - Boeing 717

	FY 2020			Amount
	Rate	Unit		
Airport Rates and Charges				
Landing Fee	\$ 1.85	110 per 1,000 lbs		\$ 204
Joint Use Holdroom	\$ 1.47	106 per enplaned pax		156
Joint Use Baggage Makeup Fees	\$ 1.57	54 per bag		85
Joint Use Baggage Claim Fees	\$ 4.24	54 per bag		229
Subtotal per Flight				\$ 673
Flights in a Month				30
Monthly Charges				\$ 20,183
HNL Terminal Monthly Rental Rate				\$ 6.16
Assumed Space (Ticket Counter and ATO)				750
Monthly Rentals				\$ 4,617
Total Monthly Payments (1)				\$ 24,799
Enplaned Passengers (90% Load Factor)				3,186
Payment per Enplaned Passenger (2)				\$ 7.78

Notes: (1) Does not include ground handling, fueling or maintenance paid to a 3rd party.

(2) Operating from Commuter Terminal would lead to even lower rates.