ADDENDUM NO. 1

TO THE

RETAIL CONCESSION

AT

DANIEL K. INOUYE INTERNATIONAL AIRPORT

REQUEST FOR PROPOSALS (RFP) <u>RETAIL CONCESSION</u> DANIEL K. INOUYE INTERNATIONAL AIRPORT

NOTICE TO PROPOSERS

The State of Hawaii, Department of Transportation ("STATE") requests proposals ("Proposals") from all interested individuals and legally-registered business entities in the State of Hawaii (hereinafter such individuals and business entities referred to individually as "Business Entity" or collectively as "Business Entities") desiring to operate the "Retail Concession" ("Concession"), at Daniel K. Inouye International Airport ("Airport"), Island of Oahu, State of Hawaii, for a period of five (5) years.

A fully completed proposal intent package ("Proposal Intent Package"), consisting of all forms listed in the attached Appendix A, must be submitted by each and every interested Business Entity, and received no later than 4:30 p.m. Hawaii Standard Time ("HST"), on September 20, 2024, by the Director of Transportation, c/o the Property and Business Development Office, 400 Rodgers Boulevard, Suite 700, Honolulu, Hawaii 96819-1880.

A fully completed proposal package ("Proposal Package"), consisting of all forms listed in the attached Appendix B must be submitted by each and every interested Business Entity, and received no later than 4:30 p.m. HST, on November 15, 2024, by the Director of Transportation, c/o the Property and Business Development Office, 400 Rodgers Boulevard, Suite 700, Honolulu, Hawaii 96819-1880.

The Concession RFP Documents (defined below) describing the Concession, including without limitation, the Concession Agreement, may be examined and/or obtained from the STATE, at the Airports Administration Offices, Daniel K. Inouye International Airport, Inter-Island Terminal Building, 400 Rodgers Boulevard, Suite 700, Honolulu, Hawaii 96819-1880. The Concession RFP Documents may be purchased upon the payment of the nonrefundable sum of FORTY AND NO/100 DOLLARS (\$40.00) in United States currency or certified check. The Concession RFP Documents may also be downloaded, without charge, at https://hidot.hawaii.gov/airports/doing-business/concession-notices/.

The Concession RFP Documents are subject to revision(s) at any time prior to 4:30 p.m. HST on November 15, 2024. Any revisions, changes, or amendments to the Concession RFP Documents will be posted and available for download from the STATE's website, Concessions and Other Offerings page, at https://hidot.hawaii.gov/airports/doing-business/concession-notices/.

The "Concession RFP Documents" consist of and include the following items: (1) this Notice to Proposers; (2) Instructions to Proposers; (3) Proposal Intent Package (Appendix A); (4) Proposal Package (Appendix B); (5) Concession Agreement (Appendix C); (6) Concession Bond (Appendix D); and (7) all of the attachments and exhibits thereto.

A Pre-Proposal Conference will be conducted by the STATE on <u>Friday</u>, <u>August 30, 2024</u>, <u>commencing at 9:00 a.m. HST</u>, to familiarize proposers with the nature of the Concession RFP Documents, including the Concession Agreement, and to preliminarily respond to questions

State representatives will be available to preliminarily respond to a limited number of oral questions at the Pre-Proposal Conference.

Once the Pre-Proposal Conference, including the tour, has been completed, the prospective proposers shall have an opportunity to submit their final questions in writing. All written questions should be submitted on the form provided as Attachment 3 (Final Questions Submittal Form) to the Instructions to Proposers. The deadline for submitting final written questions will be 4:30 p.m. HST on September 6, 2024.

A written summary containing all final written questions submitted on the Final Questions Submittal Form by the specified deadline date and time, together with the State's final written responses, will be posted on the State's website by September 27, 2024. All prospective proposers should not rely on oral representations made at any time and should instead rely on the State's written responses to the questions submitted which shall be entitled "The State's Responses to Final Questions Submittal Form." The foregoing summary of written questions, together with the State's written responses, shall comprise the State's final response to all written questions unless the State decides to amend or supplement the State's responses. As a result of the Pre-Proposal Conference or otherwise, changes to the Concession RFP Documents, including the Concession Agreement (Appendix C), which are deemed appropriate by the State may be made, and notice of such changes to the Concession RFP Documents will be given to all qualified proposers before the deadline date and time specified for the submission of Proposal Packages.

4. <u>SUBMISSION OF PROPOSAL INTENT PACKAGE: NOTICE OF INTEREST AND QUALIFICATION QUESTIONNAIRE</u>

Potential proposers (a) legally registered to do business in the State of Hawaii if a business entity; (b) having the minimum qualifications, expertise and/or resources; and (c) who are interested in being considered for the award of the Concession are required to submit to the State a fully and properly completed "Proposal Intent Package" in the form of Appendix A attached hereto, all in accordance with the specific instructions contained therein. A fully and properly completed Notice of Interest (Appendix A), together with a fully and properly completed Qualification Questionnaire (Appendix A, Attachment 1), must be submitted by each and every potential proposer and received by the State no later than 4:30 p.m. HST, on September 20, 2024. The State will use each Proposal Intent Package submitted for the purpose of evaluating the minimum qualification of each and every potential proposer.

A potential proposer's failure to submit a fully and properly completed Proposal Intent Package, consisting of: (a) Notice of Interest (Appendix A); and (b) Qualification Questionnaire (Appendix A, Attachment 1), to the State by the deadline date and time specified in the Notice to Proposers shall disqualify the potential proposer from submitting the subsequent, required Proposal Package (Appendix B).